



THE OTS-REGULATED THRIFT INDUSTRY SECOND QUARTER 1997 HIGHLIGHTS

Office of Thrift Supervision / September 3, 1997

Second Quarter Earnings Show Continued Strength

The OTS-regulated thrift industry posted earnings of \$1.7 billion for the second quarter of 1997. These earnings were about the same as first quarter earnings but were slightly below the record earnings of \$1.9 billion in the second quarter of 1996. As described in more detail later in this report, most of the difference in second quarter earnings between 1996 and 1997 was attributable to one-time transactions that do not affect thrift core income.

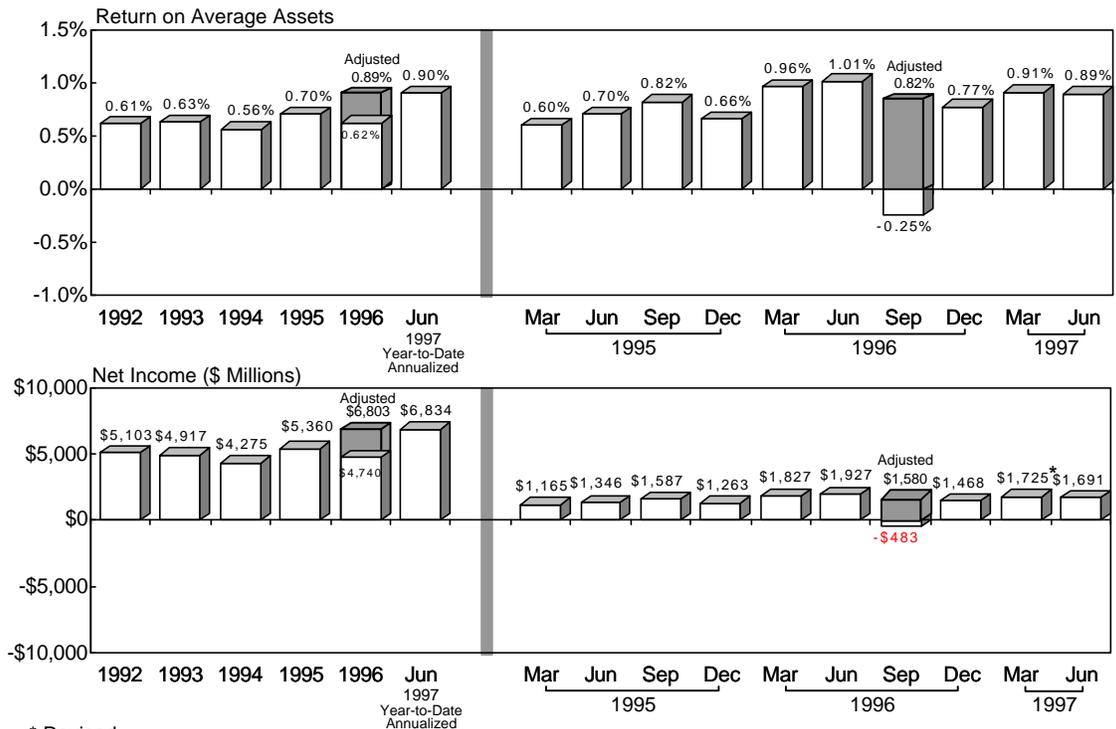
As shown in the chart on the following page, the return on average assets ("ROA") for the OTS-regulated thrift industry in the second quarter was 89 basis points. This aggregate industry ROA was down slightly from 91 basis points in the prior quarter and 101 basis points one year ago, reflecting again the impact of one-time adjustments.

Industry earnings for the first six months of 1997 were \$3.4 billion. Aggregate industry ROA was 90 basis points for this period. Although earnings were slightly below the record levels achieved during the first half of 1996, were 1997 earnings to continue at this current pace, the thrift industry would record another year of record profits.

An aggregate industry ROA of 90 basis points is very strong by historical thrift standards. The industry last achieved such consistently solid earnings in the early 1960's.

Core Income Improves in 1997

The industry's performance during 1997 is both fundamentally sound and broad-based. One measure that best reflects this continued strength is the industry's core income. Core income is defined as: net interest income plus fee income, less overhead expenses, usually called "general and administrative expense", and estimated income taxes of 35 percent. The industry's core ROA for the second quarter was 88 basis points. This was slightly below the core



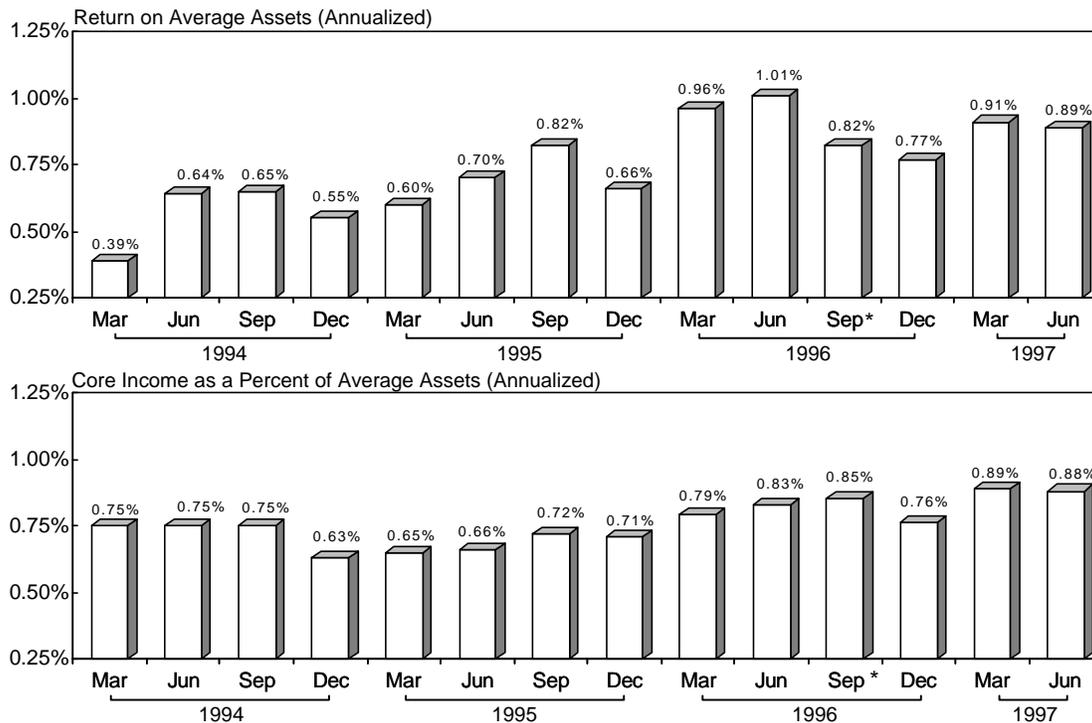
* Revised.

Adjusted data exclude the net SAIF special assessment of \$2.1 billion incurred in the third quarter of 1996.

ROA of 89 basis points for the first quarter of 1997, but represented an increase from the core ROA levels achieved during the first half of 1996. This improvement in core income and ROA during the first half of 1997 reflects the impact of one-time transactions – primarily tax payments – that account for the apparent reduction in nominal net income and ROA for the first half of 1997 relative to 1996.

For example, a year ago several large thrifts utilized net operating loss carryforwards that reduced their tax liability. In contrast, the tax liability in the second quarter of 1997 was more “normal”. Total taxes paid by the industry in the second quarter 1997 were \$931 million (35.5 percent of income before taxes) compared to \$643 million (25.0 percent) one year ago. Absent the difference in taxes, the industry’s second quarter earnings were comparable to quarterly earnings one year ago.

The industry’s quarterly ROA and quarterly core ROA from March 1994 through June 1997 are presented in the chart on the next page.



*Data exclude the net SAIF special assessment.

Core Income is defined as net interest income and fee income less general and administrative expense, SAIF special assessment, and income taxes based on a 35% rate.

In addition to tax credits, restructuring charges incurred by several thrifts involved in recent mergers and acquisitions accounted for a 2-to-3 basis points decline in aggregate industry ROA. Excluding thrifts involved in recent mergers and acquisitions, ROA for the second quarter was equal to the prior quarter's 91 basis points. One-time restructuring charges and tax adjustments are transitory and not reflective of future earnings performance. The industry's recent earnings, absent these one-time events, have appeared to stabilize at a level of approximately 90 basis points.

Sources of Continued Strength in Earnings

The relative stability in net interest margin, higher fee income, and sustained improvements in operating efficiency largely account for this continued strength in the industry's earnings. Although net interest margin fell 2 percent to 287 basis points in the second quarter from 293 basis points in the first quarter of 1997, it compares favorably to the average net interest margin of 285 basis points for all of 1996. The decline in net interest margin from the first quarter 1997 was due to an increase in interest expense, which rose to 4.38 percent in the second quarter from 4.29 percent in the prior quarter.

The higher interest expense was primarily attributable to a rise in Federal Home Loan Bank ("FHLB") advances. As a percent of thrift assets, FHLB advances increased to 13.7 percent in the second quarter from 12.7 percent in the prior quarter. During the second quarter, thrifts used FHLB advances to offset an outflow of deposits. Because they are federally-insured, deposits carry lower rates of interest than FHLB advances. A recent OTS Research and Analysis survey found that the interest rates on federally-insured certificates of deposits are typically 85-to-95 basis points lower than the rates paid on FHLB advances of similar maturity.

Deposits declined to 66.7 percent of thrifts' assets in the second quarter from 68 percent in the previous quarter. This decline follows two consecutive quarters of increases. One reason for the decline in thrifts' deposits may be renewed disintermediation due to the strong performance of the stock market during the second quarter. The Dow Jones Industrial Average ("DJIA") rose 16.6 percent in the second quarter of 1997. The S&P 500 index also rose sharply in the second quarter, climbing 16.9 percent. These double-digit returns were much higher than depositors could earn from federally insured deposits.

Despite the deposit erosion, non-interest paying demand deposits held by the industry have steadily increased as a percent of deposits. Thrifts' non-interest demand deposits increased 13.8 percent over the past year. Such deposits provide thrifts with a source of low cost funds. These deposits also tend to be less volatile than more interest-sensitive deposits.

The industry's fee income (mortgage loan servicing fees and other fees and charges) has generally increased over the past four years. Fee income as a percent of average assets was 54 basis points in the second quarter, unchanged from the prior quarter but up 15 percent from fee income generated one year ago (48 basis points). An increase in fee-generating activities and products, such as loan servicing, mutual fund and annuity sales and demand deposits, has helped generate this higher fee income.

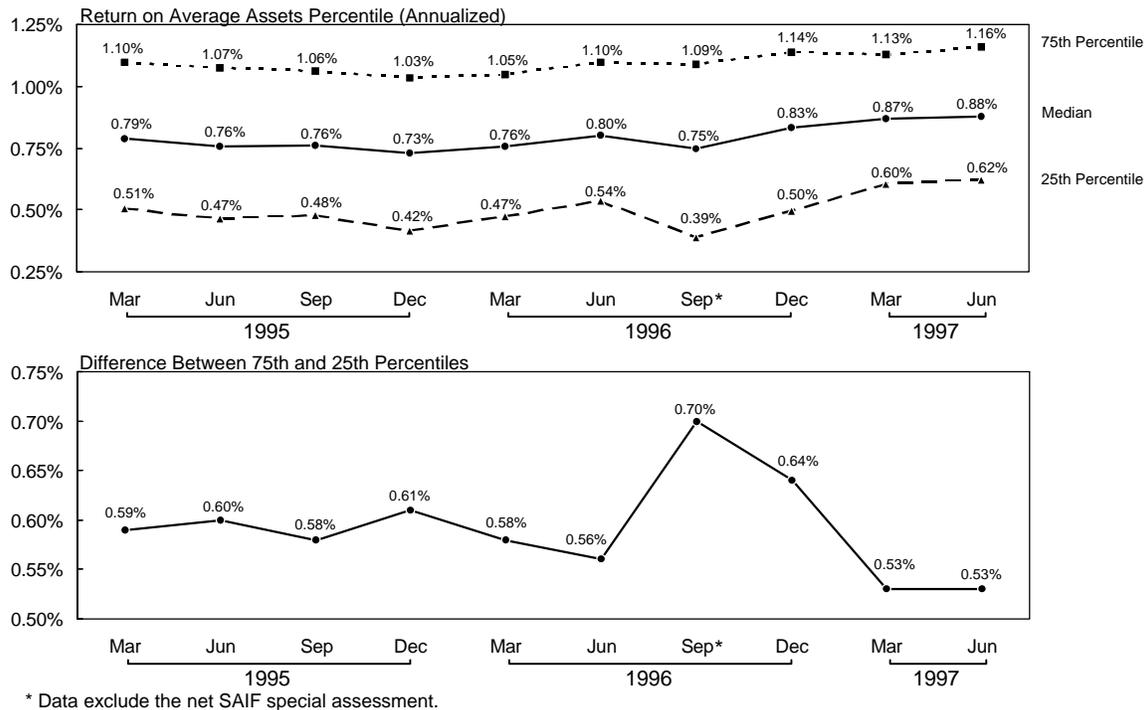
Non-interest, or operating, expense for the industry has, as a percent of average assets, remained stable at approximately 2.1 percent over the past four years despite internal growth and expansion of products. For the quarter ended June 30, 1997, thrifts' overhead expense-to-average assets ratio improved slightly to 2.12 percent from 2.13 percent in the prior quarter and 2.18 one year ago. The decline in overhead expense follows, in part, the decline in deposit insurance premiums resulting from the full capitalization of the SAIF in the third quarter of 1996.

Recent Industry ROA Stability Masks Broader Improvements

The stability in the industry's ROA over the past six quarters masks improvements in broader measures of profitability. One example of widespread improvement in industry profitability is the increase in the percent of the industry registering quarterly profits. For the second quarter of 1997, the percentage of profitable thrifts increased to 95.5 percent from 94.9 percent in both the prior quarter and one year ago. Excluding the third quarter of 1996 when the large SAIF special assessment expense was incurred, over 90 percent of the industry has been profitable in each quarter beginning in the first quarter of 1992. The percentage of profitable thrifts in the second quarter 1997 was the highest level achieved since OTS began collecting quarterly financial thrift data in 1984.

Another example of this profitability improvement is the narrowing gap between the most profitable thrifts and the least profitable. This can be observed by comparing trends in thrift ROA for those thrifts in the lowest quartile (the 25th percentile within the thrift ROA distribution) to the growth in ROA for the thrifts in the highest quartile (75th percentile) over the last 10 quarters. Both the highest and lowest quartiles have experienced improvements in their average ROA. As shown in the chart on the following page, the highest group's average ROA increased from 110 basis points in the first quarter of 1995 to 116 basis points in the second quarter 1997. However, the average ROA for the lowest quartile group grew even faster during the same period, rising from 51 basis points to 62 basis points.

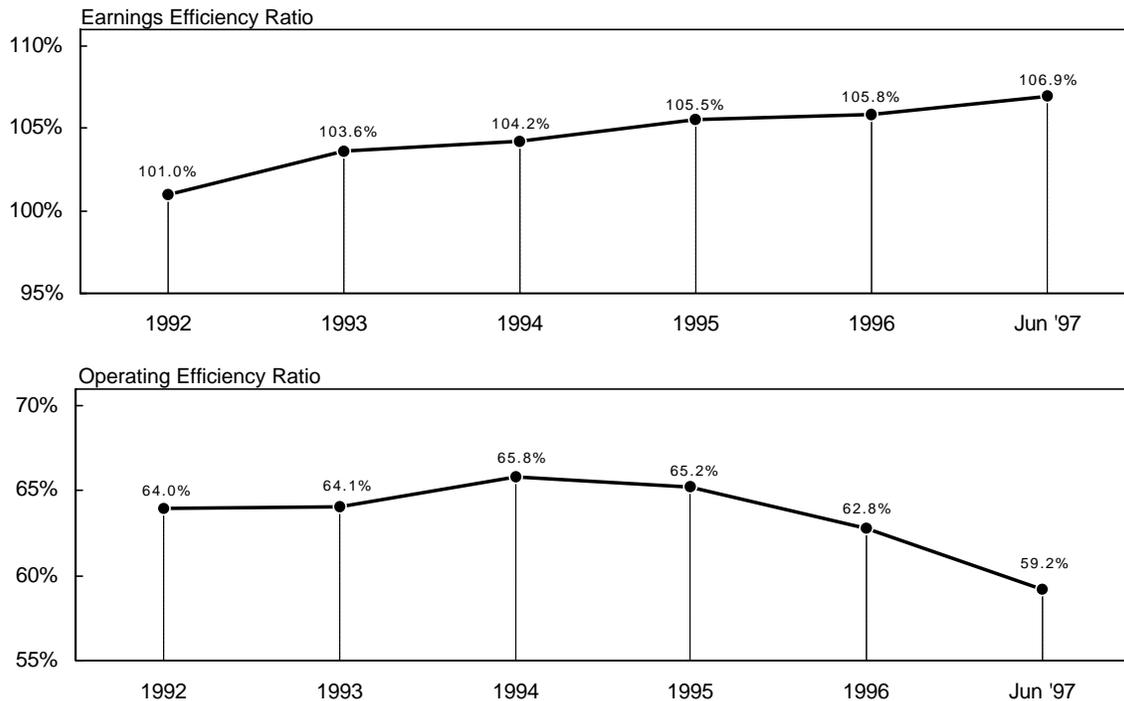
The "ROA gap" between the highest and lowest quartiles decreased more than 10 percent from 59 basis points to 53 basis points. This favorable outcome was due to the faster improvement in profitability among the lowest quartile (rather than a decline in the profitability of the highest quartile) and was consistent with a fairly steady increase in the median profitability for the industry over the period. One other advantage of examining the improvement in the industry's ROA by quartiles is that the quartiles are less subject to distortions from one-time events, particularly when those events, such as restructuring charges or gains on sale, are concentrated in large institutions that heavily influence the industry average ROA.



Efficiency Measures Continue to Improve in the Second Quarter

Continued efficiency gains also contributed to the industry's strong profitability. Two key indicators are operating efficiency and earnings efficiency. The chart on the next page presents these two measures from 1992 through 1996 and for the first and second quarters of 1997.

Operating efficiency is the ratio of overhead expense to net interest income and fee income -- a lower ratio indicating more efficient operations. In general, operating efficiency measures the percentage of gross "core" earnings consumed by overhead expense. Since 1992, the industry's operating efficiency ratio has improved 8 percent. The industry's operating efficiency ratio improved in the second quarter to 59.2 percent, a slight improvement from the 59.5 percent level in the prior quarter. Operating efficiency for 1997 has improved approximately six percent from average 1996 levels. The decline in deposit insurance premiums contributed to this improvement.



Earnings Efficiency Ratio = Interest Earning Assets / Interest Bearing Liabilities.

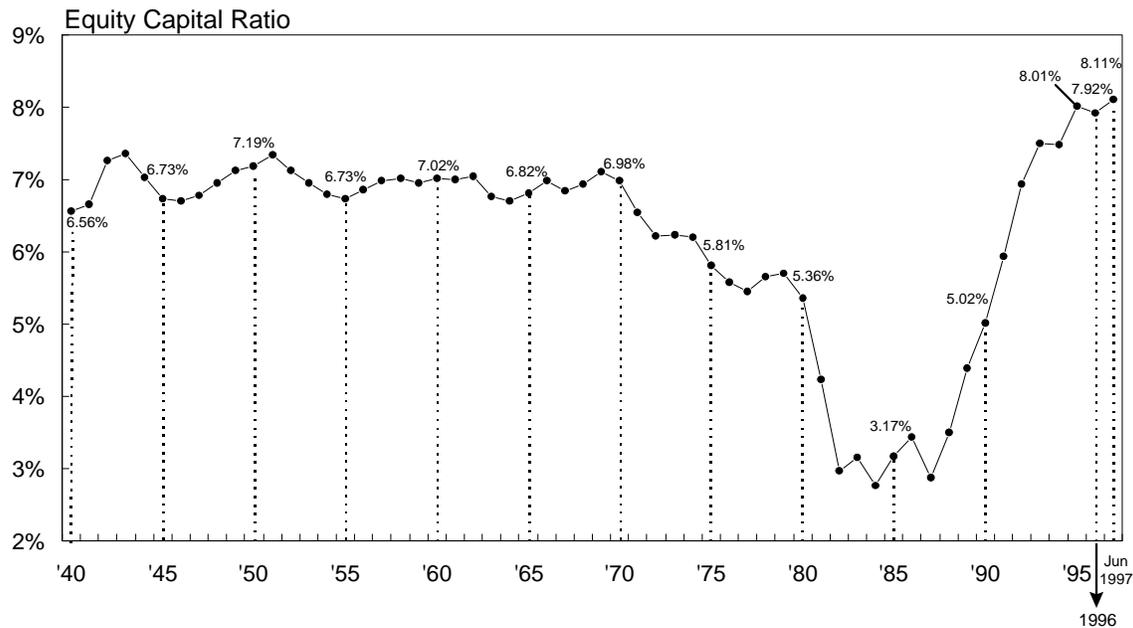
Operating Efficiency Ratio = General and Administrative Expense / Net Interest Margin plus Fee Income.

1996 General and Administrative Expense excludes net SAIF special assessment.

Thrifts' enhanced profitability also reflects continued improvements in their balance sheet structure, or earnings efficiency. Measured as a ratio of interest earning assets to interest bearing liabilities, the industry's earnings efficiency has improved approximately 5 percent between 1992 and 1996. The trend continued in the second quarter as the industry's earnings efficiency ratio increased to 106.9 percent from 106.5 percent in the prior quarter and 105.8 percent for 1996. Earnings efficiency has been augmented by lower levels of non-earning assets, such as repossessed assets, redeployment of funds from cash and non-earning deposits into loans, increases in non-interest deposits, and higher capital levels.

Capital Levels Remain Strong

Equity capital for the industry (capital calculated using Generally Accepted Accounting Principles) increased to a record 8.11 percent in the second quarter from 7.94 percent of assets in the prior quarter. The previous record of 8.08 percent was posted in the first quarter of 1996. The decline in equity capital in the intervening quarters since the previous record level was due to the SAIF special assessment expense incurred in the third quarter of 1996. The following chart shows how strong the thrift industry current capital levels are by historical standards.



The industry's regulatory capital measures also increased in the second quarter. Tier 1 leverage capital ratio increased to 7.45 percent of adjusted tangible assets from 7.44 percent in the first quarter, and the risk-based capital ratio rose to 14.54 percent from 14.48 percent. The industry's regulatory capital ratios remain substantially higher than even levels needed for "well-capitalized" status.

Virtually all thrifts (99.8 percent) met or exceeded regulatory minimum capital levels in the second quarter. Consistent with the record industry capital levels, the percentage of thrifts that met or exceeded well-capitalized standards rose to 98.0 percent, a record, from 96.3 percent in the first quarter. The previous peak was 97.3 percent in second quarter of 1996, the quarter just prior to the expense of the SAIF special assessment. At the end of the second quarter, just three thrifts were undercapitalized, one of which was critically undercapitalized. (Since the end of the second quarter, the critically undercapitalized thrift merged with a healthy thrift in a transaction not involving government assistance.)

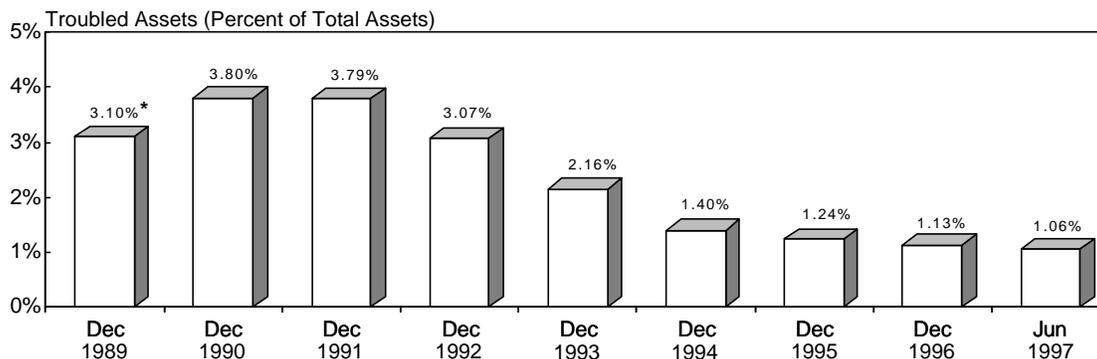
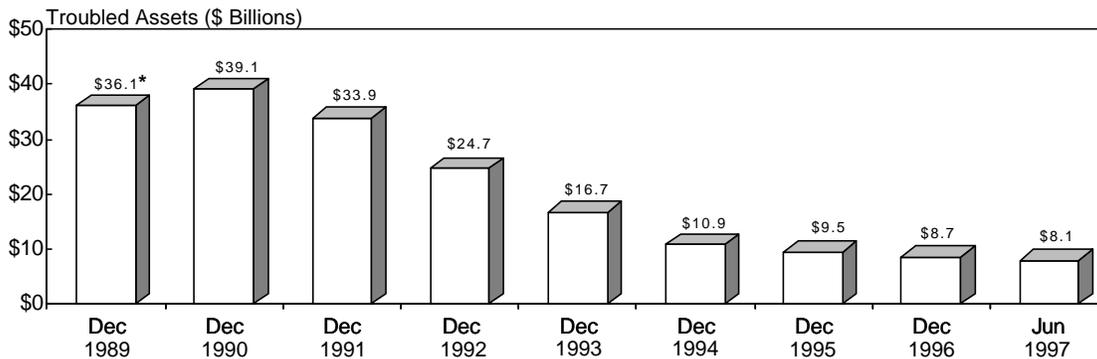
The Number and Assets of Problem Thrifts Remain at Low Levels

Problem thrifts, those with CAMELS ratings of "4" or "5" on their most recent safety and soundness examination, decreased to a post-FIRREA low of 25 (2.0 percent of all thrifts) in the second quarter. This breaks the previous low of 29 set at the end of 1996 (2.2 percent) and matched in the first quarter of 1997. Aggregate assets of problem thrifts also fell to \$2.6 billion, or 0.3 percent of industry assets, from \$4.6 billion, (0.6 percent) last quarter. One year ago there

were 33 problem thrifts (2.4 percent of thrifts) with combined assets of \$7 billion (0.9 percent of industry assets).

Troubled Assets Decline Sharply in the Second Quarter - Most Notably in California

Troubled assets declined 8 percent in the second quarter to \$8.1 billion or 1.06 percent of total assets, from \$8.8 billion (1.15 percent) in the prior quarter. Troubled assets in the second quarter reached the lowest level since 1990 when this measure of asset quality was first used in the thrift industry. (Troubled assets are the sum of noncurrent loans and repossessed assets, net of specific valuation allowances. Noncurrent loans measure loans that are seriously delinquent and are defined as those loans 90 days or more past due plus loans in non-accrual status.) This distinction was previously reached in the fourth quarter of 1996 when troubled assets measured \$8.7 billion (1.13 percent). One year ago the industry's troubled assets measured \$9.0 billion or 1.18 percent of total assets as shown in the chart below.



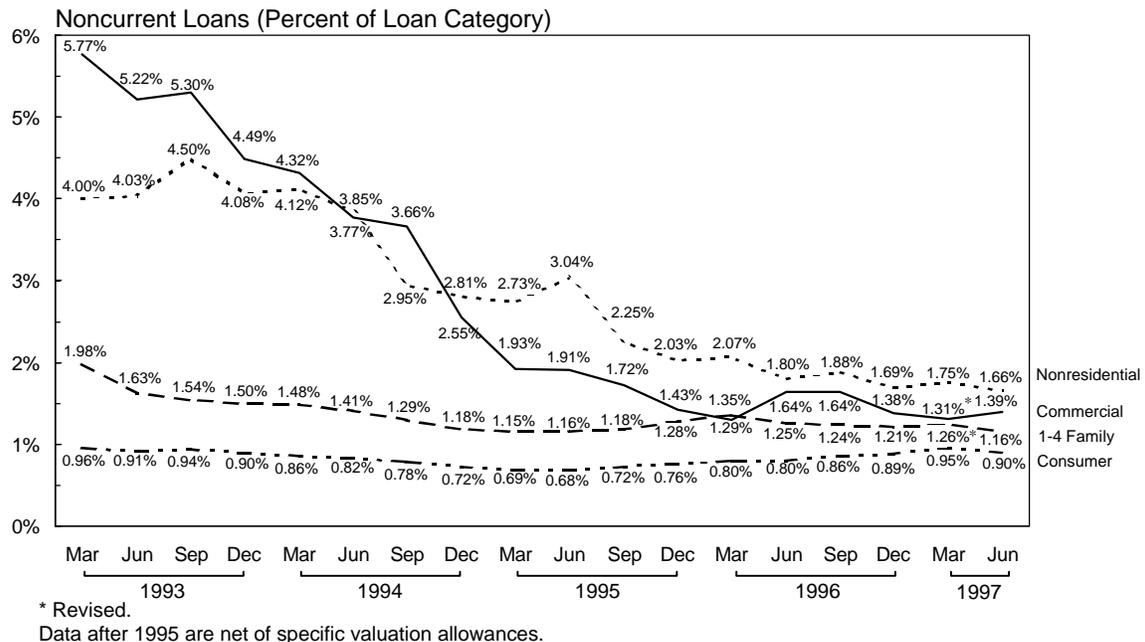
* Estimated.

Troubled Assets include noncurrent loans and repossessed assets.
Data after 1995 are net of specific valuation allowances.

Although the drop in troubled assets was broad based, California thrifts registered the sharpest declines in troubled assets, evidence of that state's rebounding economy. From March 1994 to the second quarter of 1997, the troubled assets-to-total assets ratio of California thrifts fell 58 percent to 1.25 percent. From one year ago, the troubled assets ratio of California thrifts declined 25 percent from 1.66 percent. This rate of decline outstrips the national average declines of 48 percent and 10 percent from March 1994 and one year ago, respectively.

Loan Delinquencies Decline for Most Types of Loans

The following chart presents thrifts' noncurrent loan rates from March 1993 through June 1997 for four major industry loan types: single-family mortgages, consumer loans, commercial loans, and non-residential mortgage loans.



As shown in the chart, most noncurrent loan rates declined during the second quarter. The principal exception was noncurrent commercial loans for which the noncurrent loan rate increased slightly to 1.39 percent from 1.31 percent last quarter. Noncurrent loan rates for consumer loans, single-family mortgages, and non-residential mortgages all declined. The noncurrent loan rate for single-family mortgages had the largest quarterly decline, falling 10 basis points to 1.16 percent. Similarly, the noncurrent loan rate for non-residential mortgages fell 9 basis points to 1.66 percent.

The second quarter of 1997 marked an end to a two-year gradual increase in noncurrent consumer loan rates for OTS-regulated thrifts. Noncurrent consumer loans as a percent of all consumer loans fell to 90 basis points in the second quarter from 95 basis points in the first quarter. Two years ago, the noncurrent consumer loan rate was 68 basis points.

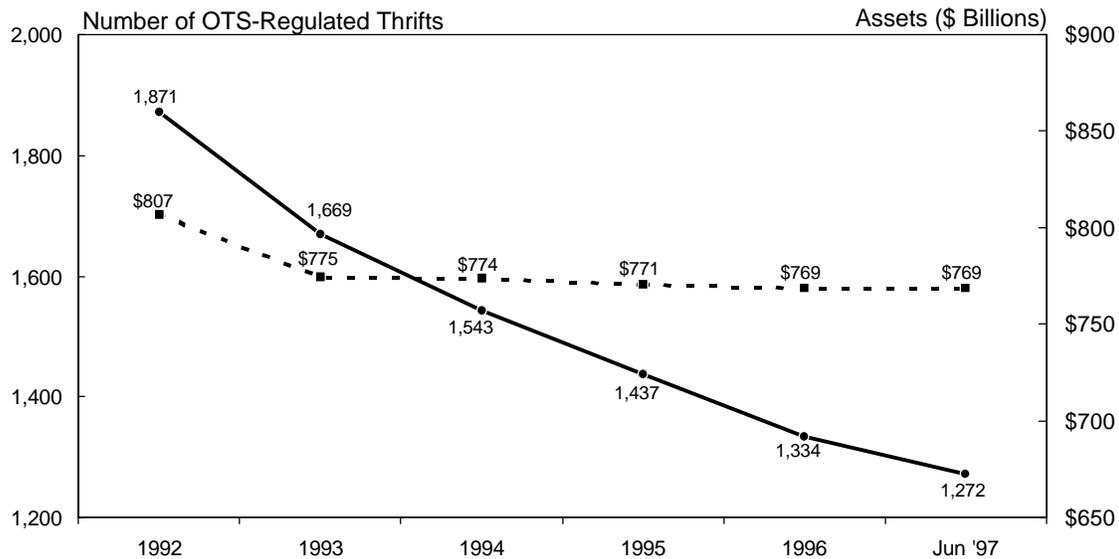
Beginning in the first quarter of 1997, detailed delinquency data are available for each thrift consumer loan type. Noncurrent loan rates for major types of thrift consumer loans are compared for the first and second quarters of 1997. For the second quarter, noncurrent education loans were the only consumer loan type to register an increase – rising to 1.63 percent from 1.47 percent in the prior quarter. The noncurrent loan rates improved for all other types of thrift consumer loans.

Credit card loans had the highest noncurrent rate of all types of thrift consumer loans. At the end of the second quarter, the noncurrent loan rate for credit cards was 1.64 percent, a 2.4 percent improvement from the prior quarter's level of 1.68 percent. Noncurrent loan rates for other types of thrift consumer loans and the decline from the first quarter were as follows: home improvement loans (0.73 percent – 1 basis point); auto loans (0.57 percent – 8 basis points); home equity loans (0.53 percent – 2 basis points); loans secured by deposits (0.36 percent – 7 basis points); and mobile home loans (0.35 percent – 3 basis points).

Consolidation Continues

The number of thrift institutions regulated by OTS declined by 62 to 1,272 at the end of the second quarter from 1,334 at the end of 1996. This represented an annualized decline of 9.3 percent. However, aggregate assets of OTS-regulated thrifts declined just \$0.4 billion, from \$769.4 billion to \$769.0 billion over the same period.

Consolidation within the thrift industry and between the thrift and banking industries has been responsible for the continued decline in the number of thrift institutions regulated by OTS. As shown in the chart on the next page, the number of OTS-regulated thrifts declined 24 percent from 1,669 at the end of 1993 to its present level of 1,272, but assets remained relatively stable. Since 1993, OTS-regulated thrift assets have declined just 0.7 percent, from \$775 billion at the end of 1993 to \$769 billion in the second quarter of 1997.

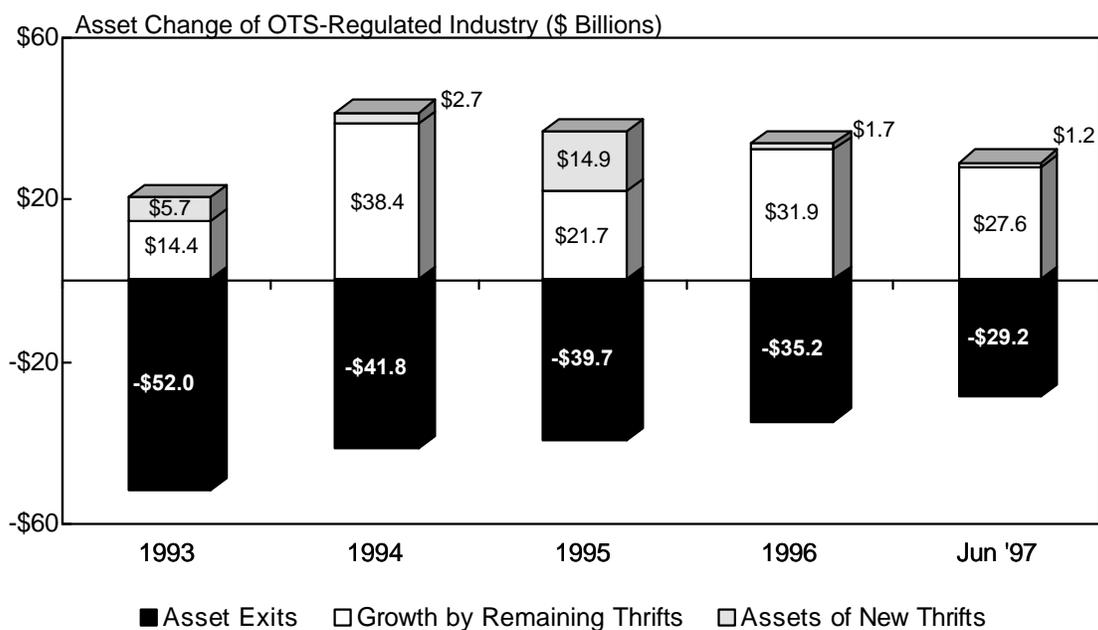


The asset stability in the face of this substantial shrinkage in the number of thrifts is attributable to: 1) a large portion (24 percent) of the exits were due to thrift-to-thrift mergers among OTS-regulated thrifts (intra-industry consolidation); 2) de novo activity resulting in 76 new federal thrift charters between 1993 and the second quarter of 1997; and 3) strong asset growth for those thrifts remaining under OTS regulation.

Asset Growth Strong for Remaining Thrifts

In the second quarter, ongoing consolidation reduced the number of OTS-regulated thrifts by 29 to 1,272 from 1,301 in the first quarter. However, their assets increased \$4.4 billion, the result of the underlying strong asset growth for those thrifts remaining under OTS regulation. The chart on the following page presents the asset growth for thrifts that remained at the end of each period, compared to the aggregate assets of thrifts leaving OTS regulation. As shown in the chart, asset growth of remaining thrifts has largely offset the asset losses from exiting thrifts.

Internal asset growth for remaining OTS-regulated thrifts has been particularly strong in 1997. As shown in the chart, internal asset growth for the first half of 1997 amounted to \$27.6 billion, an amount that exceeds the total annual internal asset growth realized in 1993 and 1995. The 1997 growth to date amounts to 87 percent of the total 1996 internal asset growth.



1997 Reflects Disparate Trends

For the period 1993 through 1996, 610 thrifts “exited” OTS-regulation. Over the same period, 66 thrifts “entered” OTS-regulation either through conversions from other insured institutions or as start-up thrifts. The majority (56%) of the OTS-regulated thrift “exits” for the 1993 to 1996 period were due to “intra-industry” consolidation. Over this timeframe, 340 thrifts left OTS-regulation as a result of intra-industry consolidation – that is they remained thrifts either as state-chartered savings banks or were absorbed by another OTS-regulated thrift.

The most significant consolidation outside the thrift industry continues to be commercial bank acquisitions of thrifts. From 1993 through the end of 1996, banks acquired 178 thrifts, or 29 percent of all exits over the four-year period.

As the following chart indicates, there were 15 thrifts converted to commercial banks during the first half of 1997, a number that exceeds the annual conversions experienced in 1996 and 1995. Moreover, OTS’ “pipeline” contains another 15 proposed conversions to commercial banks. Thus, 1997 will most likely have the highest number of thrifts converting to commercial banks in the last five years.

EXITS OF OTS-REGULATED THRIFTS	1993	1994	1995	1996	Total '93-'96	YTD 1997	Applications in "Pipeline" *	1997 Projection
Failures	8	2	2	1	13	0	0	0
Conversions								
To Commercial Banks	18	17	13	10	58	15	15	30
To State-Chartered Savings Banks	98	49	16	20	183	11	3	14
Total Number of Conversions	116	66	29	30	241	26	18	44
Acquisitions								
By Commercial Banks	39	44	49	46	178	29	24	53
By State-Chartered Savings Banks	3	2	1	3	9	1	0	1
Total Number of Acquisitions by Non-OTS Reg. Institutions	42	46	50	49	187	30	24	54
OTS Thrift-to-Thrift Mergers	37	32	43	36	148	15	9	24
Liquidations	10	3	5	3	21	2	4	6
TOTAL EXITS	213	149	129	119	610	73	55	128
ENTRANTS	15	11	23	17	66	10	22	32
NET DECLINE	198	138	106	102	544	63	33	96

* Includes applications received through August 22, 1997 and transactions that should consummate in the third and fourth quarters of 1997.

However, the chart also indicates that 10 new OTS-regulated thrift institutions (entrants) have been established in the first half of 1997. This rate is higher than the annual average of 17 new entrants realized over the last four years. The OTS pipeline also contains another 22 proposed new entrants. These additional new entrants would make 1997 substantially exceed the annual new entrants in any of the previous four years. Indeed, the 32 likely new entrants for 1997 would amount to almost half the new entrants during the previous four years combined.

This increased interest in establishing a thrift is most likely due to several recent legislative changes enacted during late 1996 that leveled the competitive playing field for thrifts. These legislative changes included:

- **The Small Business Job Protection Act of 1996** -- relieved thrifts of having to meet restrictive qualifications as "domestic building and loan associations" for tax purposes.
- **The Economic Growth and Regulatory Paperwork Reduction Act of 1996** ("EGRPRA") -- contained reforms to the Qualified Thrift Lender ("QTL") requirements. The EGRPRA reforms expanded the amounts of consumer loans, especially education loans and credit card loans, as well as loans to small businesses and farms, that thrift can use to meet the QTL limits.

- **The Deposit Insurance Funds Act of 1996** (part of EGRPRA) -- assessed thrifts a one-time special assessment to fully capitalize the Savings Association Insurance Fund ("SAIF"). Since the SAIF is now fully capitalized, federal deposit insurance premiums for thrifts are minimal.

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

		1993	1994	1995	1996	ADJ. 1996 (1)	6-MONTHS ENDED		3-MONTHS ENDED	
							JUNE 1996	JUNE 1997	MAR. 1997	JUNE 1997
SUMMARY DATA:										
Number of Thrifts	(#)	1,669	1,543	1,437	1,334		1,397	1,272	1,301	1,272
Total Assets	(\$)	774.77	774.07	770.98	769.37		768.19	769.00	764.60	769.00
Net Income	(\$)	4.92	4.28	5.36	4.74	6.80	3.75	3.42	1.73	1.69
Profits	(\$)	6.95	5.96	6.04	5.91		3.89	3.53	1.78	1.76
Losses	(\$)	-2.03	-1.68	-0.68	-1.18		-0.14	-0.12	-0.05	-0.07
PROFITABILITY MEASURES:										
Return on Average Assets	(%)	0.63	0.56	0.70	0.62	0.89	0.98	0.90	0.91	0.89
Median Ratio	(%)	0.97	0.82	0.72	0.44	0.75	0.77	0.87	0.87	0.88
Return on Average Equity	(%)	8.66	7.36	9.00	7.77	11.15	12.24	11.29	11.47	11.12
Median Ratio	(%)	11.79	9.06	7.53	4.33	7.56	7.67	8.69	8.87	8.73
Net Interest Income	(\$)	23.52	22.21	20.53	21.79		10.85	10.99	5.56	5.43
% of Average Assets	(%)	3.01	2.90	2.66	2.85		2.85	2.90	2.93	2.87
Total Fee Income	(\$)	2.51	2.68	2.87	3.65		1.71	2.06	1.03	1.04
% of Average Assets	(%)	0.35	0.36	0.39	0.51		0.48	0.55	0.54	0.55
G&A Expense	(\$)	16.68	16.37	15.26	19.14	15.97	7.82	7.72	3.89	3.83
% of Average Assets	(%)	2.13	2.14	1.98	2.50	2.09	2.05	2.03	2.05	2.02
CAPITAL MEASURES:										
Equity Capital Ratio	(%)	7.50	7.48	8.01	7.92		8.05	8.11	7.94	8.11
Tier 1 Leverage Ratio	(%)	7.08	7.12	7.47	7.38		7.56	7.45	7.44	7.45
Risk-based Capital Ratio	(%)	14.64	14.79	15.15	14.53		15.14	14.54	14.48	14.54
Thrifts by FDICIA Capital Categories:										
Well-Capitalized	(#)	1,550	1,439	1,392	1,290		1,359	1,247	1,253	1,247
Adequately Capitalized	(#)	109	95	38	43		32	22	45	22
Undercapitalized	(#)	8	5	4	0		5	1	1	1
Significantly Undercapitalized	(#)	1	3	1	1		0	1	1	1
Critically Undercapitalized	(#)	1	1	0	0		1	1	1	1
FAILED/PROBLEM THRIFTS:										
Failed Thrifts	(#)	8	2	2	1		0	0	0	0
Problem Thrifts	(#)	101	53	41	29		33	25	29	25
Problem Thrift Assets	(\$)	77.24	30.32	10.76	5.43		7.13	2.64	4.64	2.64
Problem Thrift Assets as a % of Total Assets	(%)	9.97	3.92	1.40	0.71		0.93	0.34	0.61	0.34
ASSET QUALITY MEASURES:										
Troubled Assets (2)	(\$)	16.75	10.86	9.54	8.71		9.03	8.15	8.77	8.15
% of Total Assets	(%)	2.16	1.40	1.24	1.13		1.18	1.06	1.15	1.06
Noncurrent Loans	(\$)	9.90	7.05	6.76	6.57		6.60	6.20	6.74	6.20
% of Total Assets	(%)	1.28	0.91	0.88	0.85		0.86	0.81	0.88	0.81
Noncurrent Loans as a % of Loan Type:										
1-4 Family Mortgages	(%)	1.50	1.18	1.28	1.21		1.25	1.16	1.26	1.16
Multifamily Loans	(%)	3.43	2.17	1.62	1.45		1.44	1.15	1.34	1.15
Commercial Loans	(%)	4.49	2.55	1.43	1.38		1.64	1.39	1.31	1.39
Consumer Loans	(%)	0.90	0.72	0.76	0.89		0.80	0.90	0.95	0.90
1-4 FAMILY MORTGAGE LOAN ACTIVITY:										
Originations	(\$)	189.45	132.63	106.32	136.08		70.71	66.11	27.99	38.11
Purchases	(\$)	61.35	45.02	40.51	57.37		30.28	26.10	12.17	13.93
Sales	(\$)	149.45	96.31	76.40	93.76		49.19	44.56	19.24	25.32
Loans Outstanding (3)	(\$)	354.75	364.02	365.29	383.86		372.84	385.27	383.05	385.27
Loans Outstanding / Total Assets	(%)	45.79	47.03	47.38	49.89		48.53	50.10	50.10	50.10

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	768.19	100.00	764.60	100.00	769.00	100.00
1-4 Family Mortgages	372.84	48.53	383.05	50.10	385.27	50.10
Mortgage Pool Securities	120.06	15.63	108.84	14.23	108.98	14.17
Multifamily Mortgages	48.46	6.31	47.89	6.26	47.50	6.18
Nonresidential Mortgages	32.81	4.27	31.87	4.17	31.39	4.08
Construction Loans	16.94	2.20	10.76	1.41	11.25	1.46
Land Loans	3.73	0.48	3.35	0.44	3.41	0.44
Commercial Loans	8.35	1.09	9.64	1.26	9.98	1.30
Consumer Loans	38.27	4.98	40.95	5.36	40.29	5.24
Cash and Noninterest-Earning Deposits	10.24	1.33	9.28	1.21	9.55	1.24
Investment Securities	92.82	12.08	85.16	11.14	86.24	11.21
Mortgage Derivatives	41.87	5.45	38.29	5.01	37.49	4.88
Reposessed Assets, Net	2.43	0.32	2.03	0.27	1.95	0.25
Real Estate Held for Investment	0.51	0.07	0.47	0.06	0.45	0.06
Office Premises & Equipment	8.09	1.05	8.08	1.06	7.93	1.03
Other Assets	28.75	3.74	28.41	3.72	29.90	3.89
Less: Contra Assets & Valuation Allowances	16.10	2.10	5.16	0.67	5.10	0.66
TOTAL LIABILITIES AND CAPITAL	768.19	100.00	764.60	100.00	769.00	100.00
Total Deposits	522.80	68.06	519.63	67.96	512.77	66.68
Deposits < or = to \$100,000	455.97	59.36	446.82	58.44	438.49	57.02
Deposits > \$100,000	66.82	8.70	72.81	9.52	74.28	9.66
Escrows	6.87	0.89	7.25	0.95	8.02	1.04
Total Borrowings	167.91	21.86	167.47	21.90	176.02	22.89
Advances from FHLB	92.54	12.05	97.05	12.69	105.35	13.70
Reverse Repurchase Agreements	45.01	5.86	41.24	5.39	40.44	5.26
Other Borrowings	30.35	3.95	29.18	3.82	30.23	3.93
Other Liabilities	8.74	1.14	9.54	1.25	9.79	1.27
EQUITY CAPITAL	61.88	8.05	60.71	7.94	62.40	8.11

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	13.73	7.19	13.72	7.22	13.73	7.24
Interest Expense	8.22	4.30	8.16	4.29	8.30	4.38
Net Interest Income	5.51	2.88	5.56	2.93	5.43	2.87
Loss Provisions-Interest Bearing Assets	0.45	0.23	0.48	0.25	0.49	0.26
Noninterest Income	1.69	0.88	1.67	0.88	1.70	0.90
Mortgage Loan Servicing Fees	0.22	0.12	0.22	0.12	0.22	0.11
Other Fees and Charges	0.69	0.36	0.80	0.42	0.82	0.43
Other Noninterest Income	0.77	0.40	0.65	0.34	0.66	0.35
Noninterest Expense	4.18	2.18	4.05	2.13	4.02	2.12
G&A Expense	3.98	2.08	3.89	2.05	3.83	2.02
Goodwill Expense	0.15	0.08	0.12	0.07	0.13	0.07
Loss Provis.-Nonint. Bearing Assets	0.04	0.02	0.04	0.02	0.06	0.03
Income Before Taxes & Extraord. Items	2.57	1.35	2.70	1.42	2.62	1.38
Income Taxes	0.64	0.34	0.97	0.51	0.93	0.49
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	1.93	1.01	1.73	0.91	1.69	0.89

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

NORTHEAST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	6-MONTHS ENDED		3-MONTHS ENDED	
							JUNE 1996	JUNE 1997	MAR. 1997	JUNE 1997
SUMMARY DATA:										
Number of Thrifts	(#)	315	293	283	269		275	262	262	262
Total Assets	(\$)	125.52	126.19	140.09	139.82		147.06	140.18	136.11	140.18
Net Income	(\$)	0.43	0.99	1.00	0.95	1.25	0.62	0.59	0.29	0.30
Profits	(\$)	1.11	1.12	1.04	1.05		0.62	0.61	0.29	0.32
Losses	(\$)	-0.68	-0.13	-0.04	-0.10		-0.00	-0.02	0.00	-0.01
PROFITABILITY MEASURES:										
Return on Average Assets	(%)	0.35	0.79	0.77	0.68	0.89	0.88	0.87	0.87	0.88
Median Ratio	(%)	0.92	0.86	0.70	0.44	0.75	0.75	0.81	0.81	0.82
Return on Average Equity	(%)	5.00	10.50	9.59	8.30	10.87	10.64	10.53	10.45	10.60
Median Ratio	(%)	11.56	9.61	7.47	4.47	7.83	7.64	8.48	8.63	8.53
Net Interest Income	(\$)	3.92	3.92	3.83	4.18		2.11	2.08	1.03	1.05
% of Average Assets	(%)	3.19	3.10	2.96	2.99		3.00	3.07	3.07	3.06
Total Fee Income	(\$)	0.26	0.29	0.32	0.41		0.19	0.23	0.11	0.12
% of Average Assets	(%)	0.23	0.24	0.26	0.33		0.30	0.35	0.34	0.35
G&A Expense	(\$)	2.63	2.61	2.58	3.17	2.71	1.34	1.36	0.68	0.68
% of Average Assets	(%)	2.14	2.07	2.00	2.27	1.94	1.90	2.00	2.02	1.98
CAPITAL MEASURES:										
Equity Capital Ratio	(%)	7.33	7.74	8.41	8.24		8.17	8.29	8.28	8.29
Tier 1 Leverage Ratio	(%)	7.10	7.49	7.89	7.60		7.66	7.67	7.72	7.67
Risk-based Capital Ratio	(%)	15.48	16.72	17.35	16.35		16.60	16.43	16.54	16.43
Thrifts by FDICIA Capital Categories:										
Well-Capitalized	(#)	294	278	278	264		270	261	258	261
Adequately Capitalized	(#)	17	13	3	5		4	1	4	1
Undercapitalized	(#)	3	2	1	0		1	0	0	0
Significantly Undercapitalized	(#)	0	0	0	0		0	0	0	0
Critically Undercapitalized	(#)	1	0	0	0		0	0	0	0
FAILED/PROBLEM THRIFTS:										
Failed Thrifts	(#)	1	0	1	0		0	0	0	0
Problem Thrifts	(#)	21	6	2	0		1	0	0	0
Problem Thrift Assets	(\$)	15.37	0.77	0.31	0.00		0.29	0.00	0.00	0.00
Problem Thrift Assets as a % of Total Assets	(%)	12.25	0.61	0.22	0.00		0.20	0.00	0.00	0.00
ASSET QUALITY MEASURES:										
Troubled Assets (2)	(\$)	3.59	2.22	1.76	2.02		1.93	2.07	2.16	2.07
% of Total Assets	(%)	2.86	1.76	1.26	1.44		1.31	1.47	1.59	1.47
Noncurrent Loans	(\$)	2.32	1.54	1.27	1.64		1.50	1.75	1.82	1.75
% of Total Assets	(%)	1.85	1.22	0.91	1.17		1.02	1.25	1.34	1.25
Noncurrent Loans as a % of Loan Type:										
1-4 Family Mortgages	(%)	2.35	1.60	1.43	1.69		1.56	1.93	2.15	1.93
Multifamily Loans	(%)	8.97	5.90	1.92	3.69		1.43	3.81	4.07	3.81
Commercial Loans	(%)	7.27	5.12	2.52	2.66		2.94	2.17	2.52	2.17
Consumer Loans	(%)	1.20	1.20	1.19	1.11		1.00	0.91	1.07	0.91
1-4 FAMILY MORTGAGE LOAN ACTIVITY:										
Originations	(\$)	16.99	12.96	12.38	18.76		10.21	8.22	3.49	4.74
Purchases	(\$)	6.13	3.95	8.38	12.38		8.80	2.61	1.23	1.37
Sales	(\$)	12.34	7.14	5.64	8.64		4.78	3.59	1.60	1.98
Loans Outstanding (3)	(\$)	49.91	50.03	59.58	63.39		67.62	61.63	59.78	61.63
Loans Outstanding / Total Assets	(%)	39.77	39.64	42.53	45.33		45.98	43.96	43.92	43.96

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

NORTHEAST REGION

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	147.06	100.00	136.11	100.00	140.18	100.00
1-4 Family Mortgages	67.62	45.98	59.78	43.92	61.63	43.96
Mortgage Pool Securities	24.25	16.49	23.00	16.90	24.29	17.33
Multifamily Mortgages	7.24	4.93	5.70	4.19	5.84	4.16
Nonresidential Mortgages	6.10	4.15	6.46	4.75	6.72	4.79
Construction Loans	1.44	0.98	1.03	0.75	1.09	0.78
Land Loans	0.33	0.23	0.29	0.21	0.28	0.20
Commercial Loans	1.63	1.11	1.94	1.43	2.05	1.46
Consumer Loans	6.04	4.11	5.74	4.21	6.07	4.33
Cash and Noninterest-Earning Deposits	1.71	1.17	1.47	1.08	1.70	1.21
Investment Securities	25.94	17.64	25.22	18.53	24.99	17.83
Mortgage Derivatives	13.04	8.87	13.27	9.75	12.98	9.26
Reposessed Assets, Net	0.44	0.30	0.34	0.25	0.32	0.23
Real Estate Held for Investment	0.08	0.05	0.07	0.05	0.07	0.05
Office Premises & Equipment	1.35	0.92	1.33	0.98	1.36	0.97
Other Assets	4.90	3.33	4.53	3.33	4.56	3.25
Less: Contra Assets & Valuation Allowances	2.00	1.36	0.78	0.57	0.78	0.56
TOTAL LIABILITIES AND CAPITAL	147.06	100.00	136.11	100.00	140.18	100.00
Total Deposits	106.75	72.59	96.05	70.57	97.02	69.21
Deposits < or = to \$100,000	97.42	66.25	86.26	63.37	86.89	61.98
Deposits > \$100,000	9.33	6.34	9.80	7.20	10.13	7.23
Escrows	1.38	0.94	1.24	0.91	1.22	0.87
Total Borrowings	25.64	17.44	26.28	19.31	29.06	20.73
Advances from FHLB	13.81	9.39	15.35	11.28	17.64	12.59
Reverse Repurchase Agreements	10.21	6.94	9.01	6.62	9.10	6.49
Other Borrowings	1.62	1.10	1.93	1.41	2.31	1.65
Other Liabilities	1.28	0.87	1.27	0.93	1.27	0.90
EQUITY CAPITAL	12.02	8.17	11.26	8.28	11.62	8.29

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	2.54	7.10	2.40	7.16	2.48	7.22
Interest Expense	1.46	4.08	1.37	4.09	1.43	4.16
Net Interest Income	1.08	3.02	1.03	3.07	1.05	3.06
Loss Provisions-Interest Bearing Assets	0.07	0.19	0.07	0.21	0.08	0.25
Noninterest Income	0.18	0.50	0.21	0.62	0.22	0.64
Mortgage Loan Servicing Fees	0.03	0.08	0.03	0.09	0.03	0.10
Other Fees and Charges	0.08	0.22	0.08	0.24	0.09	0.26
Other Noninterest Income	0.07	0.20	0.09	0.28	0.10	0.29
Noninterest Expense	0.71	1.98	0.70	2.09	0.71	2.06
G&A Expense	0.68	1.90	0.68	2.02	0.68	1.98
Goodwill Expense	0.02	0.06	0.02	0.06	0.02	0.06
Loss Provis.-Nonint. Bearing Assets	0.01	0.02	0.00	0.01	0.01	0.02
Income Before Taxes & Extraord. Items	0.48	1.35	0.46	1.39	0.48	1.40
Income Taxes	0.15	0.43	0.17	0.52	0.18	0.52
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	0.33	0.92	0.29	0.87	0.30	0.88

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

SOUTHEAST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	6-MONTHS ENDED		3-MONTHS ENDED	
							JUNE 1996	JUNE 1997	MAR. 1997	JUNE 1997
SUMMARY DATA:										
Number of Thrifts	(#)	343	319	291	264		282	254	263	254
Total Assets	(\$)	94.50	82.29	73.01	61.71		66.90	63.94	62.92	63.94
Net Income	(\$)	0.66	0.67	0.58	0.34	0.53	0.28	0.28	0.13	0.14
Profits	(\$)	0.95	0.74	0.64	0.46		0.30	0.30	0.14	0.15
Losses	(\$)	-0.29	-0.07	-0.06	-0.12		-0.02	-0.02	-0.01	-0.01
PROFITABILITY MEASURES:										
Return on Average Assets	(%)	0.68	0.78	0.74	0.53	0.83	0.84	0.88	0.86	0.91
Median Ratio	(%)	0.99	0.79	0.74	0.44	0.76	0.76	0.85	0.87	0.86
Return on Average Equity	(%)	9.15	9.73	8.76	5.82	9.04	9.12	9.60	9.39	9.82
Median Ratio	(%)	11.85	9.19	8.03	4.30	7.41	7.78	8.94	8.96	8.63
Net Interest Income	(\$)	3.11	2.73	2.32	2.11		1.05	1.07	0.53	0.53
% of Average Assets	(%)	3.21	3.19	2.99	3.28		3.18	3.41	3.42	3.39
Total Fee Income	(\$)	0.36	0.42	0.51	0.66		0.32	0.32	0.16	0.16
% of Average Assets	(%)	0.38	0.55	0.73	1.12		0.96	1.04	1.01	1.04
G&A Expense	(\$)	2.35	2.13	1.97	2.16	1.86	0.91	0.95	0.48	0.47
% of Average Assets	(%)	2.42	2.48	2.54	3.35	2.90	2.76	3.03	3.07	2.98
CAPITAL MEASURES:										
Equity Capital Ratio	(%)	7.58	8.22	8.98	9.10		9.20	9.31	9.16	9.31
Tier 1 Leverage Ratio	(%)	7.32	8.03	8.51	8.62		8.75	8.70	8.64	8.70
Risk-based Capital Ratio	(%)	15.01	16.30	16.62	16.01		16.72	16.04	15.75	16.04
Thrifts by FDICIA Capital Categories:										
Well-Capitalized	(#)	307	292	281	251		273	243	247	243
Adequately Capitalized	(#)	34	26	9	12		9	10	14	10
Undercapitalized	(#)	2	1	0	0		0	0	1	0
Significantly Undercapitalized	(#)	0	0	0	1		0	1	0	1
Critically Undercapitalized	(#)	0	0	0	0		0	0	1	0
FAILED/PROBLEM THRIFTS:										
Failed Thrifts	(#)	0	0	0	0		0	0	0	0
Problem Thrifts	(#)	35	19	15	13		13	12	13	12
Problem Thrift Assets	(\$)	12.79	3.32	1.33	0.85		1.16	0.87	0.93	0.87
Problem Thrift Assets as a % of Total Assets	(%)	13.53	4.03	1.82	1.38		1.74	1.36	1.48	1.36
ASSET QUALITY MEASURES:										
Troubled Assets (2)	(\$)	2.13	1.34	0.97	0.79		0.85	0.75	0.78	0.75
% of Total Assets	(%)	2.25	1.62	1.33	1.28		1.27	1.17	1.25	1.17
Noncurrent Loans	(\$)	1.02	0.64	0.51	0.49		0.50	0.46	0.49	0.46
% of Total Assets	(%)	1.08	0.78	0.70	0.80		0.74	0.72	0.79	0.72
Noncurrent Loans as a % of Loan Type:										
1-4 Family Mortgages	(%)	1.10	0.82	0.83	0.94		0.90	0.88	0.90	0.88
Multifamily Loans	(%)	2.12	2.39	1.98	1.39		2.13	1.50	1.40	1.50
Commercial Loans	(%)	5.14	2.75	1.71	1.97		3.02	1.61	2.04	1.61
Consumer Loans	(%)	1.38	0.82	1.04	1.54		1.06	1.43	1.61	1.43
1-4 FAMILY MORTGAGE LOAN ACTIVITY:										
Originations	(\$)	27.38	14.96	9.94	11.58		6.10	5.62	2.47	3.14
Purchases	(\$)	7.68	6.23	3.22	3.03		1.31	2.33	0.86	1.47
Sales	(\$)	19.90	11.01	6.01	6.35		3.14	4.03	1.78	2.26
Loans Outstanding (3)	(\$)	42.31	39.20	34.36	29.67		31.15	30.67	30.07	30.67
Loans Outstanding / Total Assets	(%)	44.77	47.63	47.06	48.08		46.56	47.96	47.79	47.96

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

SOUTHEAST REGION

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	66.90	100.00	62.92	100.00	63.94	100.00
1-4 Family Mortgages	31.15	46.56	30.07	47.79	30.67	47.96
Mortgage Pool Securities	7.30	10.91	6.07	9.65	5.84	9.14
Multifamily Mortgages	1.18	1.77	0.99	1.57	0.94	1.47
Nonresidential Mortgages	4.18	6.25	3.84	6.11	3.89	6.09
Construction Loans	3.80	5.68	2.25	3.57	2.32	3.63
Land Loans	1.20	1.80	1.13	1.80	1.16	1.82
Commercial Loans	1.05	1.57	1.09	1.74	1.18	1.84
Consumer Loans	4.57	6.84	5.05	8.02	4.98	7.79
Cash and Noninterest-Earning Deposits	1.15	1.72	1.12	1.79	1.18	1.85
Investment Securities	10.34	15.45	8.30	13.19	8.76	13.70
Mortgage Derivatives	2.67	3.99	2.08	3.31	2.09	3.27
Reposessed Assets, Net	0.35	0.53	0.29	0.46	0.29	0.45
Real Estate Held for Investment	0.06	0.10	0.05	0.09	0.05	0.08
Office Premises & Equipment	0.98	1.46	1.00	1.58	1.00	1.56
Other Assets	2.13	3.19	2.13	3.38	2.14	3.35
Less: Contra Assets & Valuation Allowances	2.56	3.83	0.47	0.74	0.47	0.73
TOTAL LIABILITIES AND CAPITAL	66.90	100.00	62.92	100.00	63.94	100.00
Total Deposits	51.41	76.84	47.67	75.77	47.99	75.06
Deposits < or = to \$100,000	44.84	67.02	40.77	64.80	40.92	63.99
Deposits > \$100,000	6.57	9.82	6.90	10.97	7.07	11.06
Escrows	0.44	0.66	0.32	0.51	0.59	0.93
Total Borrowings	8.18	12.23	8.30	13.19	8.39	13.13
Advances from FHLB	5.74	8.57	5.63	8.94	6.16	9.63
Reverse Repurchase Agreements	1.70	2.53	1.62	2.57	1.20	1.88
Other Borrowings	0.75	1.12	1.06	1.68	1.03	1.61
Other Liabilities	0.71	1.07	0.86	1.37	1.01	1.58
EQUITY CAPITAL	6.15	9.20	5.76	9.16	5.95	9.31

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	1.24	7.48	1.18	7.60	1.20	7.66
Interest Expense	0.70	4.22	0.65	4.17	0.67	4.27
Net Interest Income	0.54	3.26	0.53	3.42	0.53	3.39
Loss Provisions-Interest Bearing Assets	0.06	0.35	0.05	0.32	0.06	0.39
Noninterest Income	0.23	1.40	0.23	1.49	0.24	1.54
Mortgage Loan Servicing Fees	0.01	0.06	0.01	0.08	0.01	0.09
Other Fees and Charges	0.15	0.90	0.15	0.93	0.15	0.96
Other Noninterest Income	0.07	0.44	0.07	0.47	0.08	0.50
Noninterest Expense	0.49	2.95	0.50	3.19	0.48	3.08
G&A Expense	0.46	2.81	0.48	3.07	0.47	2.98
Goodwill Expense	0.01	0.08	0.01	0.06	0.01	0.06
Loss Provis.-Nonint. Bearing Assets	0.01	0.05	0.01	0.06	0.01	0.04
Income Before Taxes & Extraord. Items	0.22	1.36	0.22	1.40	0.23	1.47
Income Taxes	0.09	0.53	0.08	0.54	0.09	0.56
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	0.14	0.83	0.13	0.86	0.14	0.91

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

CENTRAL REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	6-MONTHS ENDED		3-MONTHS ENDED	
							JUNE 1996	JUNE 1997	MAR. 1997	JUNE 1997
SUMMARY DATA:										
Number of Thrifts	(#)	517	470	433	405		422	377	392	377
Total Assets	(\$)	145.11	147.36	157.25	158.17		159.69	156.10	158.17	156.10
Net Income	(\$)	1.42	1.13	1.32	1.11	1.58	0.80	0.82	0.40	0.42
Profits	(\$)	1.59	1.33	1.47	1.33		0.82	0.83	0.41	0.42
Losses	(\$)	-0.17	-0.20	-0.15	-0.21		-0.03	-0.01	-0.01	0.00
PROFITABILITY MEASURES:										
Return on Average Assets	(%)	0.97	0.79	0.85	0.70	1.00	1.01	1.05	1.02	1.08
Median Ratio	(%)	0.98	0.83	0.77	0.44	0.75	0.80	0.91	0.89	0.93
Return on Average Equity	(%)	12.02	9.32	9.89	8.10	11.51	11.47	12.24	12.12	12.36
Median Ratio	(%)	10.91	8.79	7.29	3.98	7.04	7.44	8.53	8.50	8.75
Net Interest Income	(\$)	4.58	4.36	4.25	4.55		2.26	2.31	1.18	1.13
% of Average Assets	(%)	3.12	3.02	2.75	2.88		2.87	2.97	3.01	2.93
Total Fee Income	(\$)	0.43	0.48	0.57	0.68		0.33	0.37	0.19	0.18
% of Average Assets	(%)	0.33	0.34	0.38	0.43		0.42	0.46	0.49	0.46
G&A Expense	(\$)	3.03	2.95	3.10	3.92	3.20	1.60	1.63	0.83	0.81
% of Average Assets	(%)	2.06	2.05	2.00	2.47	2.02	2.03	2.10	2.10	2.09
CAPITAL MEASURES:										
Equity Capital Ratio	(%)	8.31	8.52	8.77	8.46		8.79	9.11	8.45	9.11
Tier 1 Leverage Ratio	(%)	8.08	8.18	8.30	8.00		8.37	8.10	8.05	8.10
Risk-based Capital Ratio	(%)	17.35	17.21	17.22	15.98		17.21	15.84	15.84	15.84
Thrifts by FDICIA Capital Categories:										
Well-Capitalized	(#)	507	456	424	396		415	370	379	370
Adequately Capitalized	(#)	10	14	9	9		7	6	13	6
Undercapitalized	(#)	0	0	0	0		0	1	0	1
Significantly Undercapitalized	(#)	0	0	0	0		0	0	0	0
Critically Undercapitalized	(#)	0	0	0	0		0	0	0	0
FAILED/PROBLEM THRIFTS:										
Failed Thrifts	(#)	0	0	0	0		0	0	0	0
Problem Thrifts	(#)	6	2	4	3		3	3	3	3
Problem Thrift Assets	(\$)	3.83	0.05	0.86	0.73		0.74	0.71	0.70	0.71
Problem Thrift Assets as a % of Total Assets	(%)	2.64	0.03	0.55	0.46		0.46	0.45	0.44	0.45
ASSET QUALITY MEASURES:										
Troubled Assets (2)	(\$)	1.12	0.86	1.17	1.06		1.20	1.02	1.08	1.02
% of Total Assets	(%)	0.78	0.59	0.74	0.67		0.75	0.65	0.68	0.65
Noncurrent Loans	(\$)	0.71	0.64	1.01	0.89		1.06	0.84	0.89	0.84
% of Total Assets	(%)	0.49	0.43	0.64	0.56		0.66	0.54	0.56	0.54
Noncurrent Loans as a % of Loan Type:										
1-4 Family Mortgages	(%)	0.59	0.59	0.87	0.68		0.86	0.64	0.64	0.64
Multifamily Loans	(%)	1.21	0.92	1.35	1.46		1.46	1.14	1.39	1.14
Commercial Loans	(%)	3.52	1.46	1.16	1.24		1.39	1.00	0.90	1.00
Consumer Loans	(%)	0.59	0.44	0.84	0.93		0.94	1.17	1.13	1.17
1-4 FAMILY MORTGAGE LOAN ACTIVITY:										
Originations	(\$)	43.09	26.49	28.14	38.41		20.73	16.97	7.50	9.47
Purchases	(\$)	14.04	9.98	10.25	12.24		6.73	5.62	2.61	3.01
Sales	(\$)	31.74	18.58	20.55	29.96		15.78	12.93	5.94	6.99
Loans Outstanding (3)	(\$)	68.50	72.24	77.74	80.77		81.13	80.67	81.27	80.67
Loans Outstanding / Total Assets	(%)	47.21	49.02	49.43	51.07		50.81	51.68	51.38	51.68

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

CENTRAL REGION

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	159.69	100.00	158.17	100.00	156.10	100.00
1-4 Family Mortgages	81.13	50.81	81.27	51.38	80.67	51.68
Mortgage Pool Securities	21.33	13.36	18.47	11.68	16.62	10.65
Multifamily Mortgages	6.17	3.86	6.18	3.90	6.02	3.86
Nonresidential Mortgages	5.37	3.36	5.58	3.53	5.39	3.45
Construction Loans	4.60	2.88	3.00	1.90	3.06	1.96
Land Loans	0.98	0.61	0.87	0.55	0.89	0.57
Commercial Loans	1.82	1.14	2.54	1.60	2.51	1.61
Consumer Loans	10.24	6.41	11.73	7.41	11.23	7.19
Cash and Noninterest-Earning Deposits	2.50	1.56	2.18	1.38	2.21	1.41
Investment Securities	20.58	12.89	19.71	12.46	19.90	12.75
Mortgage Derivatives	9.40	5.89	8.69	5.50	8.50	5.44
Reposessed Assets, Net	0.15	0.09	0.19	0.12	0.18	0.12
Real Estate Held for Investment	0.13	0.08	0.13	0.08	0.14	0.09
Office Premises & Equipment	1.78	1.12	1.80	1.14	1.71	1.10
Other Assets	6.36	3.98	5.41	3.42	6.44	4.13
Less: Contra Assets & Valuation Allowances	3.44	2.15	0.89	0.56	0.86	0.55
TOTAL LIABILITIES AND CAPITAL	159.69	100.00	158.17	100.00	156.10	100.00
Total Deposits	113.25	70.92	113.70	71.89	110.73	70.94
Deposits < or = to \$100,000	99.27	62.17	98.16	62.06	95.40	61.12
Deposits > \$100,000	13.98	8.75	15.54	9.82	15.33	9.82
Escrows	1.79	1.12	1.63	1.03	1.66	1.07
Total Borrowings	28.81	18.04	27.58	17.44	27.57	17.66
Advances from FHLB	19.00	11.90	19.21	12.14	19.72	12.63
Reverse Repurchase Agreements	4.88	3.06	5.20	3.29	5.30	3.40
Other Borrowings	4.92	3.08	3.17	2.00	2.55	1.63
Other Liabilities	1.81	1.13	1.89	1.19	1.91	1.22
EQUITY CAPITAL	14.04	8.79	13.37	8.45	14.23	9.11

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	2.86	7.22	2.90	7.37	2.84	7.37
Interest Expense	1.70	4.31	1.71	4.36	1.71	4.44
Net Interest Income	1.15	2.91	1.18	3.01	1.13	2.93
Loss Provisions-Interest Bearing Assets	0.06	0.15	0.09	0.22	0.08	0.20
Noninterest Income	0.44	1.11	0.39	0.99	0.44	1.14
Mortgage Loan Servicing Fees	0.04	0.11	0.04	0.10	0.04	0.10
Other Fees and Charges	0.13	0.32	0.15	0.38	0.14	0.36
Other Noninterest Income	0.27	0.69	0.20	0.50	0.26	0.68
Noninterest Expense	0.86	2.19	0.86	2.20	0.85	2.21
G&A Expense	0.82	2.07	0.83	2.10	0.81	2.09
Goodwill Expense	0.04	0.11	0.04	0.09	0.04	0.12
Loss Provis.-Nonint. Bearing Assets	0.00	0.00	0.00	0.00	0.00	0.00
Income Before Taxes & Extraord. Items	0.67	1.68	0.62	1.58	0.64	1.66
Income Taxes	0.23	0.59	0.22	0.56	0.22	0.58
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	0.43	1.09	0.40	1.02	0.42	1.08

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

MIDWEST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	6-MONTHS ENDED		3-MONTHS ENDED	
							JUNE 1996	JUNE 1997	MAR. 1997	JUNE 1997
SUMMARY DATA:										
Number of Thrifts	(#)	341	320	302	282		294	270	273	270
Total Assets	(\$)	111.45	121.52	124.03	124.57		127.47	101.11	106.97	101.11
Net Income	(\$)	1.49	0.80	1.24	1.45	1.80	1.16	0.54	0.30	0.23
Profits	(\$)	1.55	1.07	1.27	1.62		1.20	0.57	0.32	0.25
Losses	(\$)	-0.06	-0.27	-0.03	-0.16		-0.04	-0.03	-0.02	-0.02
PROFITABILITY MEASURES:										
Return on Average Assets	(%)	1.33	0.71	1.00	1.14	1.42	1.82	1.04	1.13	0.94
Median Ratio	(%)	1.09	0.85	0.77	0.46	0.80	0.80	0.89	0.89	0.90
Return on Average Equity	(%)	18.58	9.20	12.98	14.00	17.32	22.41	12.36	13.51	11.15
Median Ratio	(%)	13.87	9.32	7.84	4.66	7.99	8.17	8.87	9.35	8.71
Net Interest Income	(\$)	3.11	3.05	3.19	3.47		1.73	1.48	0.79	0.69
% of Average Assets	(%)	2.78	2.70	2.58	2.73		2.70	2.87	2.96	2.78
Total Fee Income	(\$)	0.42	0.53	0.64	0.83		0.38	0.35	0.18	0.17
% of Average Assets	(%)	0.43	0.50	0.54	0.73		0.66	0.69	0.68	0.69
G&A Expense	(\$)	2.37	2.40	2.46	3.22	2.69	1.36	1.08	0.56	0.52
% of Average Assets	(%)	2.12	2.12	1.99	2.54	2.12	2.12	2.09	2.11	2.06
CAPITAL MEASURES:										
Equity Capital Ratio	(%)	7.52	7.44	8.05	8.42		8.24	8.53	8.39	8.53
Tier 1 Leverage Ratio	(%)	7.12	7.07	7.46	7.71		7.60	8.15	7.93	8.15
Risk-based Capital Ratio	(%)	16.34	15.29	15.47	15.30		15.55	16.06	15.59	16.06
Thrifts by FDICIA Capital Categories:										
Well-Capitalized	(#)	319	300	297	275		290	268	266	268
Adequately Capitalized	(#)	20	20	4	7		3	2	7	2
Undercapitalized	(#)	2	0	1	0		1	0	0	0
Significantly Undercapitalized	(#)	0	0	0	0		0	0	0	0
Critically Undercapitalized	(#)	0	0	0	0		0	0	0	0
FAILED/PROBLEM THRIFTS:										
Failed Thrifts	(#)	2	0	0	0		0	0	0	0
Problem Thrifts	(#)	18	7	6	3		4	2	3	2
Problem Thrift Assets	(\$)	3.85	0.49	0.33	0.13		0.27	0.03	0.13	0.03
Problem Thrift Assets as a % of Total Assets	(%)	3.45	0.41	0.27	0.11		0.22	0.03	0.13	0.03
ASSET QUALITY MEASURES:										
Troubled Assets (2)	(\$)	1.89	1.32	1.09	1.03		1.00	0.71	0.81	0.71
% of Total Assets	(%)	1.69	1.09	0.88	0.83		0.79	0.71	0.76	0.71
Noncurrent Loans	(\$)	0.55	0.69	0.73	0.74		0.70	0.49	0.58	0.49
% of Total Assets	(%)	0.49	0.57	0.59	0.59		0.55	0.48	0.54	0.48
Noncurrent Loans as a % of Loan Type:										
1-4 Family Mortgages	(%)	0.73	0.92	0.95	0.97		0.91	0.74	0.82	0.74
Multifamily Loans	(%)	1.98	1.14	0.99	0.83		0.88	0.55	1.06	0.55
Commercial Loans	(%)	2.24	1.34	1.71	0.95		1.33	1.81	1.24	1.81
Consumer Loans	(%)	0.41	0.40	0.41	0.65		0.55	0.64	0.68	0.64
1-4 FAMILY MORTGAGE LOAN ACTIVITY:										
Originations	(\$)	26.88	17.42	16.22	21.84		11.33	9.47	3.88	5.59
Purchases	(\$)	17.45	14.17	11.12	14.77		8.29	5.50	2.79	2.71
Sales	(\$)	29.24	18.74	12.65	21.41		11.06	7.46	3.72	3.74
Loans Outstanding (3)	(\$)	42.27	49.95	54.47	54.11		53.67	45.35	47.35	45.35
Loans Outstanding / Total Assets	(%)	37.93	41.11	43.92	43.44		42.10	44.86	44.27	44.86

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

MIDWEST REGION

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	127.47	100.00	106.97	100.00	101.11	100.00
1-4 Family Mortgages	53.67	42.10	47.35	44.27	45.35	44.86
Mortgage Pool Securities	24.76	19.43	18.42	17.22	16.45	16.27
Multifamily Mortgages	4.92	3.86	2.51	2.35	2.21	2.18
Nonresidential Mortgages	6.08	4.77	4.05	3.78	3.61	3.57
Construction Loans	4.37	3.42	2.93	2.74	3.25	3.22
Land Loans	0.51	0.40	0.50	0.47	0.56	0.55
Commercial Loans	1.67	1.31	1.61	1.51	1.51	1.49
Consumer Loans	11.20	8.78	11.49	10.75	10.13	10.02
Cash and Noninterest-Earning Deposits	1.37	1.08	1.33	1.24	1.12	1.11
Investment Securities	15.58	12.22	11.69	10.93	11.97	11.84
Mortgage Derivatives	6.80	5.33	4.79	4.48	4.87	4.82
Reposessed Assets, Net	0.31	0.24	0.23	0.21	0.23	0.22
Real Estate Held for Investment	0.05	0.04	0.05	0.04	0.04	0.04
Office Premises & Equipment	1.21	0.95	1.17	1.09	1.09	1.08
Other Assets	5.74	4.50	4.25	3.97	4.12	4.07
Less: Contra Assets & Valuation Allowances	3.95	3.10	0.60	0.56	0.52	0.51
TOTAL LIABILITIES AND CAPITAL	127.47	100.00	106.97	100.00	101.11	100.00
Total Deposits	77.97	61.16	69.79	65.25	65.42	64.71
Deposits < or = to \$100,000	69.30	54.37	61.79	57.76	57.36	56.74
Deposits > \$100,000	8.66	6.80	8.01	7.48	8.06	7.97
Escrows	2.13	1.67	1.54	1.44	1.66	1.65
Total Borrowings	35.44	27.80	25.66	23.99	24.26	23.99
Advances from FHLB	20.96	16.44	15.55	14.53	14.85	14.69
Reverse Repurchase Agreements	9.53	7.48	6.21	5.81	5.92	5.85
Other Borrowings	4.95	3.88	3.90	3.65	3.49	3.45
Other Liabilities	1.44	1.13	1.00	0.94	1.13	1.12
EQUITY CAPITAL	10.50	8.24	8.97	8.39	8.62	8.53

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	2.33	7.23	1.98	7.44	1.83	7.32
Interest Expense	1.45	4.52	1.19	4.49	1.14	4.54
Net Interest Income	0.87	2.72	0.79	2.96	0.69	2.78
Loss Provisions-Interest Bearing Assets	0.06	0.18	0.06	0.23	0.06	0.25
Noninterest Income	0.42	1.30	0.32	1.19	0.23	0.92
Mortgage Loan Servicing Fees	0.07	0.23	0.05	0.20	0.05	0.20
Other Fees and Charges	0.14	0.43	0.13	0.48	0.12	0.49
Other Noninterest Income	0.21	0.64	0.13	0.51	0.06	0.22
Noninterest Expense	0.75	2.31	0.58	2.19	0.53	2.13
G&A Expense	0.70	2.19	0.56	2.11	0.52	2.06
Goodwill Expense	0.04	0.12	0.01	0.05	0.01	0.04
Loss Provis.-Nonint. Bearing Assets	0.00	0.00	0.01	0.03	0.01	0.03
Income Before Taxes & Extraord. Items	0.49	1.51	0.46	1.72	0.33	1.32
Income Taxes	-0.08	-0.24	0.16	0.60	0.09	0.38
Extraordinary Items	0.00	-0.01	0.00	0.00	0.00	0.00
Net Income	0.56	1.74	0.30	1.13	0.23	0.94

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / September 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

WEST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	6-MONTHS ENDED		3-MONTHS ENDED	
							JUNE 1996	JUNE 1997	MAR. 1997	JUNE 1997
SUMMARY DATA:										
Number of Thrifts	(#)	153	141	128	114		124	109	111	109
Total Assets	(\$)	298.19	296.70	276.60	285.09		267.06	307.67	301.95	307.67
Net Income	(\$)	0.92	0.68	1.23	0.88	1.64	0.90	1.20	0.61	0.59
Profits	(\$)	1.75	1.70	1.62	1.46		0.95	1.23	0.61	0.62
Losses	(\$)	-0.84	-1.02	-0.39	-0.58		-0.05	-0.03	-0.01	-0.03
PROFITABILITY MEASURES:										
Return on Average Assets	(%)	0.30	0.23	0.43	0.32	0.59	0.67	0.79	0.80	0.78
Median Ratio	(%)	0.69	0.46	0.45	0.32	0.58	0.56	0.77	0.77	0.78
Return on Average Equity	(%)	4.34	3.26	6.24	4.49	8.40	9.28	11.14	11.32	10.96
Median Ratio	(%)	9.49	5.90	5.61	3.79	7.78	7.56	9.85	9.74	9.85
Net Interest Income	(\$)	8.79	8.15	6.95	7.47		3.70	4.07	2.04	2.02
% of Average Assets	(%)	2.90	2.74	2.43	2.71		2.74	2.69	2.71	2.67
Total Fee Income	(\$)	1.04	0.96	0.83	1.06		0.49	0.79	0.39	0.40
% of Average Assets	(%)	0.36	0.30	0.29	0.42		0.40	0.53	0.52	0.53
G&A Expense	(\$)	6.31	6.28	5.16	6.68	5.50	2.61	2.72	1.36	1.36
% of Average Assets	(%)	2.08	2.11	1.80	2.42	1.99	1.93	1.80	1.81	1.79
CAPITAL MEASURES:										
Equity Capital Ratio	(%)	7.15	6.66	7.09	6.99		7.18	7.14	7.11	7.14
Tier 1 Leverage Ratio	(%)	6.50	6.21	6.51	6.52		6.71	6.54	6.58	6.54
Risk-based Capital Ratio	(%)	12.72	12.55	12.73	12.45		12.85	12.47	12.47	12.47
Thrifts by FDICIA Capital Categories:										
Well-Capitalized	(#)	123	113	112	104		111	105	103	105
Adequately Capitalized	(#)	28	22	13	10		9	3	7	3
Undercapitalized	(#)	1	2	2	0		3	0	0	0
Significantly Undercapitalized	(#)	1	3	1	0		0	0	1	0
Critically Undercapitalized	(#)	0	1	0	0		1	1	0	1
FAILED/PROBLEM THRIFTS:										
Failed Thrifts	(#)	5	2	1	1		0	0	0	0
Problem Thrifts	(#)	21	19	14	10		12	8	10	8
Problem Thrift Assets	(\$)	41.40	25.69	7.92	3.72		4.65	1.04	2.88	1.04
Problem Thrift Assets as a % of Total Assets	(%)	13.89	8.66	2.87	1.30		1.74	0.34	0.95	0.34
ASSET QUALITY MEASURES:										
Troubled Assets (2)	(\$)	8.02	5.12	4.55	3.81		4.04	3.60	3.94	3.60
% of Total Assets	(%)	2.69	1.72	1.65	1.34		1.51	1.17	1.30	1.17
Noncurrent Loans	(\$)	5.31	3.54	3.23	2.81		2.86	2.67	2.95	2.67
% of Total Assets	(%)	1.78	1.19	1.17	0.99		1.07	0.87	0.98	0.87
Noncurrent Loans as a % of Loan Type:										
1-4 Family Mortgages	(%)	1.96	1.49	1.68	1.42		1.53	1.30	1.43	1.30
Multifamily Loans	(%)	3.16	1.92	1.69	1.10		1.51	0.70	0.87	0.70
Commercial Loans	(%)	2.94	1.52	0.43	0.57		0.46	0.84	0.50	0.84
Consumer Loans	(%)	1.10	0.99	0.64	0.57		0.65	0.48	0.54	0.48
1-4 FAMILY MORTGAGE LOAN ACTIVITY:										
Originations	(\$)	75.11	60.80	39.64	45.50		22.33	25.89	10.71	15.17
Purchases	(\$)	16.05	10.68	7.54	14.94		5.16	10.05	4.68	5.36
Sales	(\$)	56.22	40.84	31.55	27.39		14.43	16.55	6.20	10.35
Loans Outstanding (3)	(\$)	151.76	152.60	139.15	155.92		139.27	166.96	165.27	166.96
Loans Outstanding / Total Assets	(%)	50.89	51.43	50.31	54.69		52.15	54.27	54.73	54.27

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

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THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

WEST REGION

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	267.06	100.00	301.95	100.00	307.67	100.00
1-4 Family Mortgages	139.27	52.15	165.27	54.73	166.96	54.27
Mortgage Pool Securities	42.42	15.88	43.28	14.33	45.78	14.88
Multifamily Mortgages	28.94	10.84	32.57	10.79	32.49	10.56
Nonresidential Mortgages	11.08	4.15	11.98	3.97	11.79	3.83
Construction Loans	2.74	1.03	1.56	0.52	1.52	0.49
Land Loans	0.70	0.26	0.55	0.18	0.52	0.17
Commercial Loans	2.17	0.81	2.51	0.83	2.75	0.89
Consumer Loans	6.23	2.33	7.07	2.34	7.88	2.56
Cash and Noninterest-Earning Deposits	3.51	1.31	3.23	1.07	3.34	1.09
Investment Securities	20.38	7.63	20.24	6.70	20.62	6.70
Mortgage Derivatives	9.96	3.73	9.45	3.13	9.06	2.94
Reposessed Assets, Net	1.18	0.44	0.99	0.33	0.93	0.30
Real Estate Held for Investment	0.19	0.07	0.17	0.06	0.16	0.05
Office Premises & Equipment	2.77	1.04	2.83	0.94	2.77	0.90
Other Assets	9.61	3.60	12.15	4.02	12.65	4.11
Less: Contra Assets & Valuation Allowances	4.15	1.55	2.44	0.81	2.48	0.81
TOTAL LIABILITIES AND CAPITAL	267.06	100.00	301.95	100.00	307.67	100.00
Total Deposits	173.42	64.94	193.61	64.12	191.60	62.27
Deposits < or = to \$100,000	145.14	54.35	160.96	53.31	157.92	51.33
Deposits > \$100,000	28.28	10.59	32.64	10.81	33.68	10.95
Escrows	1.13	0.42	2.52	0.84	2.88	0.94
Total Borrowings	69.84	26.15	79.81	26.43	86.74	28.19
Advances from FHLB	33.03	12.37	41.34	13.69	46.98	15.27
Reverse Repurchase Agreements	18.70	7.00	19.33	6.40	18.92	6.15
Other Borrowings	18.11	6.78	19.13	6.34	20.85	6.78
Other Liabilities	3.49	1.31	4.53	1.50	4.47	1.45
EQUITY CAPITAL	19.17	7.18	21.48	7.11	21.98	7.14

	JUNE 1996		MARCH 1997		JUNE 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	4.77	7.12	5.29	7.02	5.37	7.08
Interest Expense	2.90	4.34	3.24	4.30	3.35	4.41
Net Interest Income	1.86	2.78	2.04	2.71	2.02	2.67
Loss Provisions-Interest Bearing Assets	0.20	0.30	0.21	0.28	0.21	0.27
Noninterest Income	0.42	0.63	0.54	0.72	0.57	0.75
Mortgage Loan Servicing Fees	0.07	0.10	0.09	0.12	0.08	0.11
Other Fees and Charges	0.20	0.30	0.30	0.40	0.32	0.42
Other Noninterest Income	0.15	0.22	0.15	0.20	0.17	0.22
Noninterest Expense	1.37	2.04	1.43	1.90	1.44	1.90
G&A Expense	1.31	1.96	1.36	1.81	1.36	1.79
Goodwill Expense	0.04	0.05	0.05	0.06	0.05	0.06
Loss Provis.-Nonint. Bearing Assets	0.02	0.03	0.02	0.03	0.04	0.05
Income Before Taxes & Extraord. Items	0.71	1.06	0.95	1.25	0.94	1.24
Income Taxes	0.25	0.37	0.34	0.45	0.35	0.46
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	0.46	0.69	0.61	0.80	0.59	0.78

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

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