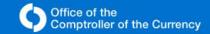
OCC Responsible Innovation Initiative





Financial Services Landscape - Customers

- Demographic changes
 - >85 million millennials
 - > 29 million small businesses
 - >67 million under and unbanked adults
- Consumer & small business focus on:
 - > Speed
 - ➤ Consistency
 - > Customization
- Preferences evolving toward digital and mobile
- Increased willingness to use multiple entities for financial needs



Fintech Landscape





Wealth Management



Retail and B2B Payments



CAN CAPITAL

OnDeck>



PRIVLO













Wholesale Payments / Clearing & Settlement









Reg Tech













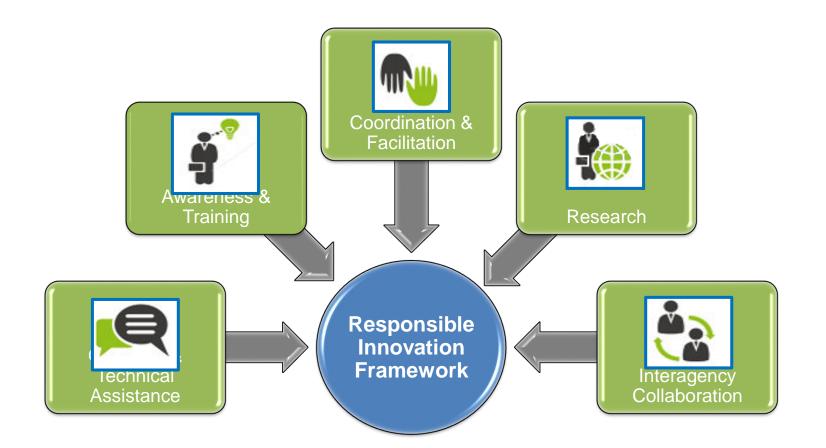
Community Bank Responses

- Partnerships
- Reliance on Core Providers
- Investors in Fintechs and Innovation Initiatives
- Labs/Incubators
- Watch/Follow



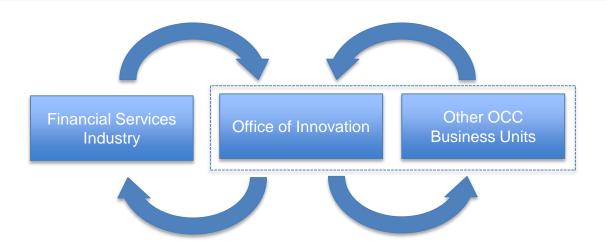
Definition and Responsible Innovation Framework

Responsible Innovation is the use of new or improved financial products, services, and processes to meet the evolving needs of consumers, businesses, and communities in a manner that is consistent with sound risk management and is aligned with the bank's overall business strategy.





Introduction to the OI



- Central point of contact and clearinghouse to facilitate responses to inquiries and requests on innovation-related matters
- Enhances the OCC's ability to identify, understand, and respond to emerging trends and related risks in the financial services industry
- Provides an open forum to discuss regulatory principles, processes, and expectations

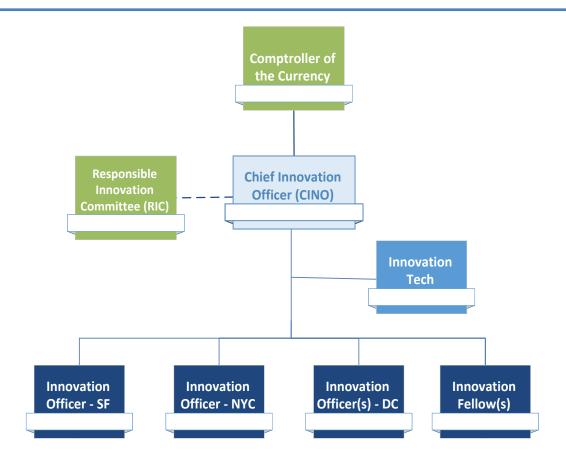


Office of Innovation Structure

The Office of Innovation (OI) is led by a Chief Innovation Officer (CINO). Permanent staff also includes Innovation Officers located in New York, San Francisco, and Washington, D.C.

The CINO is advised by a Responsible Innovation Committee (RIC). The RIC is composed of Deputy Comptrollers from various divisions within the OCC.

The OI is also developing a Fellowship program to bring in expertise from the private sector.





Types of Partnerships

- Vendors
- · White Label
- Referral
- Sponsorship Model

- Digital/Mobile Banking
- Marketplace Lending
- Deposit Gathering
- Banking as a Platform
- Artificial Intelligence/Machine Learning
- "RegTech"



Contacting the Office of Innovation

How can the Office of Innovation help me?

- Provide candid information on financial services innovation
- Assist in understanding what questions to ask and what issues to consider
- Provide success stories and lessons learned

When should I contact the Office of Innovation?

- If you have questions about partnering with a fintech or a bank
- If you are considering offering an innovative product or service
- If you have questions about innovation topics or emerging industry trends

How can I contact the Office of Innovation?

- Banks may go through your assigned Portfolio Manager or EIC/ADC
- Go to the Responsible Innovation webpage on occ.gov
- E-mail directly

innovation@occ.treas.gov (202) 649-5200 occ.gov/innovation

Beth Knickerbocker
Chief Innovation Officer