

# PUBLIC DISCLOSURE

May 7, 2018

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

The First National Bank of Mount Vernon Charter Number 5409

> 101 W. Main Street Mount Vernon, TX 75457

Office of the Comptroller of the Currency

1800 NW Loop 281 Suite 306 Longview, TX 75604-2516

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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#### **INSTITUTION'S CRA RATING:** This institution is rated <u>Satisfactory</u>

First National Bank of Mount Vernon (FNB) has a "Satisfactory" record of meeting the credit needs within its assessment area. The major factors supporting this rating include:

- The bank's average loan-to-deposit (LTD) ratio is reasonable.
- A majority of the bank's loans were extended within its assessment area (AA).
- The bank's distribution of loans based on borrower income is reasonable.
- The bank's geographic distribution of loans reflects an excellent dispersion within its AA.

### **Definitions and Common Abbreviations**

The following terms and abbreviations are used throughout this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

**Affiliate:** Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. A bank subsidiary is controlled by the bank and is, therefore, an affiliate.

**Aggregate Lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the MA/assessment area.

**Census Tract (CT):** A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan areas. Census tracts generally have a population between 1,200 and 8,000 people, with an optimal size of 4,000 people. Their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Community Development:** Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of \$1 million or less; activities that revitalize or stabilize low- or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas; or loans, investments, and services that support, enable or facilitate projects or activities under HUD Neighborhood Stabilization Program criteria that benefit low-, moderate-, and middle-income individuals and geographies in the bank's assessment area(s) or outside the assessment area(s) provided the bank has adequately addressed the community development needs of its assessment area(s).

**Community Reinvestment Act (CRA):** the statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its local community, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor

vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder' and no wife present) or 'female householder' (a family with a female householder and no husband present).

**Full Review:** Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn, loan pricing, the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

**Home Mortgage Loans:** Such loans include home purchase, home improvement and refinancings, as defined in the HMDA regulation. These include loans for multifamily (five or more families) dwellings, manufactured housing and one-to-four family dwellings other than manufactured housing.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited Review:** Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-Income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the MA/assessment area.

**Median Family Income (MFI):** The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above it and half below it.

**Metropolitan Area (MA):** Any metropolitan statistical area or metropolitan division, as defined by the Office of Management and Budget, and any other area designated as such by the appropriate federal financial supervisory agency.

**Metropolitan Division:** As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

**Metropolitan Statistical Area:** An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

**Other Products:** Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

**Owner-Occupied Units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified Investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated Area:** A rated area is a state or multi-state metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multi-state metropolitan area, the institution will receive a rating for the multi-state metropolitan area.

**Small Loan(s) to Business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

**Small Loan(s) to Farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Tier One Capital:** The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

**Upper-Income:** Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

# **Description of Institution**

FNB is a nationally chartered community bank headquartered at 101 West Main Street in Mount Vernon, Texas. In addition to the main office, FNB has two branches, a customer service center, and four ATMs, all located in northeast Texas. The bank reported total assets of \$208.9 million, as of March 31, 2018 and is wholly owned by Mount Vernon Bankshares, Inc., a one bank holding company. FNB's business strategy is that of a traditional community bank with focus on 1-4 family mortgages and consumer loans.

As of March 31, 2018, FNB's loan portfolio totaled \$86.4 million with reported deposits of \$154.6 million. The following chart reflects the distribution of the bank's loan portfolio as of March 31, 2018.

Loan Category	\$ (000)	%
Residential Real Estate Loans	\$62,992	72.87%
Commercial Loans	\$13,197	15.27%
Agricultural Loans	\$5,844	6.76%
Consumer Loans	\$4,409	5.10%
	\$86,442	100.00%

There are no financial or legal obstacles affecting the bank's ability to meet community credit needs. The bank was rated "Satisfactory" during the prior CRA Examination dated December 18, 2012. OCC records and the bank's CRA Public File indicate there have been no complaints related to the bank's CRA performance. FNB's tier 1 capital equaled \$22.5 million, representing 10.53 percent of adjusted average assets as of March 31, 2018.

# Scope of the Evaluation

### **Evaluation Period/Products Evaluated**

FNB's CRA performance was evaluated using the small bank CRA procedures. Under these procedures, loan originations are evaluated to determine if the institution is meeting the credit needs of its AAs. Conclusions regarding the bank's lending performance are based on 1-4 family mortgages and consumer loans originated from January 1, 2016 to December 31, 2017. Consumer loans represented 56.84 percent of loan originations by number, while 1-4 family mortgages represented 19.59 percent during this evaluation period. Conclusions for this analysis was based on statistical samples of consumer loans and 1-4 family mortgages. In addition, income distribution and geographic dispersions were analyzed separately for 2016 and 2017 due to different demographic data being in place for these two time periods.

### **Discriminatory or Other Illegal Credit Practices Review**

Pursuant to 12 C.F.R. §25.28(c) or §195.28(c), respectively, in determining a national bank's or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any assessment area by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Consumer Financial Protection Bureau, as applicable.

The OCC has not identified that this institution has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

## **Conclusions with Respect to Performance Tests**

### LENDING TEST

FNB's performance under the CRA is "Satisfactory". The bank's LTD ratio is reasonable, and a majority of the bank's lending activity was originated within its AA. In addition, the distribution of loans to borrowers of different income levels reflects a reasonable penetration, while the geographic distribution of loans reflects an excellent dispersion. Finally, there were no CRA related complaints filed during this evaluation period.

#### Loan-to-Deposit Ratio

FNB's LTD ratio is reasonable given the bank's size, financial condition, and AA credit needs. The bank's quarterly LTD ratio has averaged 42.68 percent since the prior CRA evaluation. The average quarterly LTD ratio of similarly situated banks for the same time period equaled 72.44 percent and ranged from 53.91 percent to 90.73 percent.

#### Lending in Assessment Area

A majority of the bank's lending activity is located inside its AA. We reviewed a sample of consumer loans and 1-4 family mortgages originated during 2016 and 2017. This sample reflected 83.75 percent of the number of loans were extended in the institution's AA. Refer to the following table:

	Table 1 - Lending in Assessment Area												
		Nurr	ber of L	oans		Dollars of Loans							
	Ins	side	Ou	itside		Ins	ide	Outside					
Loan Type	#	%	#	%	Total	\$	%	\$	%	Total			
1-4 Family Mortgages	33	82.50%	7	17.5%	40	4,753	75.13%	1,573	24.87%	6,326			
Consumer	34	85.00%	6	15.00%	40	331	81.73%	74	18.27%	405			
Totals	67	83.75%	13	16.25%	80	5,084	75.53%	1,647	24.47%	6,731			

Source: Loan sample.

#### Lending to Borrowers of Different Incomes and to Businesses of Different Sizes

FNB's distribution of loans based on borrower income represents a reasonable penetration for both consumer and 1-4 family mortgages.

The distribution of loans among individuals of different income levels is reasonable based on 1-4 family mortgages. The percentage of loans to both low-income and

moderate-income borrowers was near to the AA's demographics for both 2016 and 2017.

Table 2 - Borrower Distribution of Residential Real Estate Loans in Assessment Area 2016											
Borrower Income Level	Lo	w	Mod	lerate	Mic	ldle	Up	per			
Loan Type	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans			
1-4 Family Mortgages	15.97	10.00	16.37	10.00	22.49	20.00	45.17	60.00			

Source: Loan sample; U.S. Census data.

Table 2 - Borrower Distribution of Residential Real Estate Loans in Assessment Area 2017											
Borrower Income Level	Lo	w	Mod	lerate	Mic	ldle	Up	per			
Loan Type	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans	% of AA Families				
1-4 Family Mortgages	23.38	10.00	17.70	15.00	15.75	20.00	43.17	55.00			

Source: Loan sample; U.S. Census data.

The distribution of loans among individuals of different income levels is reasonable based on consumer loan originations. While the percentage of loans to low-income borrowers was less that the AA's demographics, the percentage of loans to moderate-income borrowers exceeded the AA's demographics.

Tabl	Table 2B - Borrower Distribution of Consumer Loans in Assessment Area 2016											
Borrower Income Level	Low		Moderate		Middle		Upper					
Loan Type		% of Number of Loans	% of AA Households	% of Number of Loans	% of AA Households	% of Number of Loans		% of Number of Loans				
Consumer Loans	17.12	15.00	15.87	20.00	18.68	20.00	48.33	45.00				

Source: Loan sample; U.S. Census data.

Tabl	Table 2B - Borrower Distribution of Consumer Loans in Assessment Area 2017											
Borrower Income Level	Low		Moderate		Midd	е	Upper					
	% of AA	% of	% of AA	% of	% of AA	% of	% of AA	% of				
Loan Type	Households	Number	Households	Number	Households	Number	Households	Number				
		of Loans		of Loans		of Loans		of Loans				
Consumer Loans	23.87	20.00	17.16	25.00	15.58	25.00	43.39	30.00				

Source: Loan sample; U.S. Census data.

#### **Geographic Distribution of Loans**

FNB's distribution of loans by geography reflects an excellent dispersion given the demographics of the institution's AAs. This analysis was based on 2017 loan originations only, as there were no CTs identified as low- or moderate-income based on 2016 demographic data.

The geographic distribution of home loans represents an excellent dispersion throughout the AA. The percentage of home loans originated in moderate-income tracts exceeded the percentage of owner occupied housing.

Table 3 - Geogra	aphic Distri	bution of	Residentia	al Real Est	tate Loans	in Assess	sment Area	a - 2017
Census Tract Income Level	Low		Moderate		Middle		Upper	
Loan type	% of AA Owner Occupied Housing	% of Number of Loans						
1-4 Family Mortgages	0.00	0.00	8.62	25.00	67.71	15.00	23.67	60.00

Source: Loan sample; U.S. Census data.

The geographic distribution of consumer loans represents a reasonable dispersion throughout the AA. The percentage of consumer loans originated in moderate-income tracts equaled the percentage of households.

Table	e 3B - Geogra	aphic Dis	tribution of (	Consume	er Loans in	Assessm	nent Area - 20	017
Census Tract Income Low Level		Moderate		Middle		Upper		
	% of AA Households	% of Number of Loans	% of AA Households	% of Number of Loans	% of AA Household s	% of Number of Loans	% of AA Households	% of Number of Loans
Consumer Loans	0.00	0.00	10.00	10.00	67.30	40.00	22.70	50.00

Source: Loan sample; U.S. Census data.

#### **Responses to Complaints**

FNB did not receive any complaints or public comments regarding CRA performance during this evaluation period.

## **Appendix A: Scope of Examination**

The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the metropolitan and nonmetropolitan areas that received comprehensive examination review (designated by the term "full-scope") and those that received a less comprehensive review (designated by the term "limited-scope").

Time Period Reviewed	Lending Test: (01/01/2016 to 12/31/2017)					
Financial Institution		Products Reviewed				
First National Bank (FNB) Mount Vernon, TX		1-4 Family Mortgages Consumer Loans				
List of Assessment Areas and Type of Examination						
Assessment Area	Type of Exam	Other Information				
NE Texas AA	Full-Scope					

## **Appendix B: Community Profiles for Full-Scope Areas**

Demographic Infor	mation for F	ull-Scope	Area: 201	6 Demog	raphics	
Demographic Characteristics	#	Low % of #	Moderat e % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	7	0.00	0.00	85.71	14.29	0.00
Population by Geography	25,053	0.00	0.00	90.19	9.81	0.00
Owner-Occupied Housing by Geography	12,218	0.00	0.00	89.04	10.96	0.00
Businesses by Geography	1,153	0.00	0.00	90.72	9.28	0.00
Farms by Geography	152	0.00	0.00	93.42	6.58	0.00
Family Distribution by Income Level	6,776	15.97	16.37	22.49	45.17	0.00
Distribution of Low- and Moderate- Income Families throughout AA Geographies	2,191	0.00	0.00	94.20	5.80	0.00
Median Family Income FFIEC Adjusted Median Family Income for 2016 Households Below the Poverty Level	= \$54,200 = 14.78%	Median Housing Value = \$98,44 Unemployment Rate = 5.24%				

#### Assessment Area – 2016 Demographics

(\*) The NA category consists of geographies that have not been assigned an income classification.

Source: 2010 U.S. Census, and 2016 FFIEC updated MFI.

FNB has designated all of Franklin County along with adjacent tracts located in the counties of Titus, Hopkins, and Camp as the bank's primary AA. Refer to the bank's CRA Public File for details. This AA meets the requirements of the Community Reinvestment Act and does not arbitrarily exclude any low- or moderate-income geographies. The AA has a total population of 25 thousand. Based on 2016 demographic data, this area consisted of six middle-income CTs and one upper-income CT. Changes in the AA's demographics during 2017 resulted in the following composition: one moderate-income CT, five middle-income CTs and one upper-income CT. Major industries include health care, educational services, and construction, while major employers are centered in Jordan's Health Care and Lowe's Distribution Center. The local economy is considered stable. The AA's poverty is moderately high with 15.67 percent of households living below the poverty level. Unemployment was reported in Franklin County at 4.5 percent as of March 2018. Competition is strong with several local community banks located within the AA.

We contacted a local government official as part of our community needs assessment. The official did not identify any credit needs that were not being met.

Demographic Infor	mation for F	ull-Scope	Area: 201	7 Demog	raphics		
Demographic Characteristics	#	Low % of #	Moderat e % of #	Middle % of #	Upper % of #	NA* % of #	
Geographies (Census Tracts/BNAs)	7	0.00	14.29	71.43	14.29	0.00	
Population by Geography	25,034	0.00	10.00	68.79	21.21	0.00	
Owner-Occupied Housing by Geography	12,378	0.00	8.62	67.71	23.67	0.00	
Businesses by Geography	1,132	0.00	9.63	66.17	24.20	0.00	
Farms by Geography	146	0.00	6.16	63.01	30.83	0.00	
Family Distribution by Income Level	7,015	23.38	17.70	15.75	43.16	0.00	
Distribution of Low- and Moderate- Income Families throughout AA Geographies	2,882	0.00	12.67	69.12	18.21	0.00	
Median Family Income FFIEC Adjusted Median Family Income for 2017 Households Below the Poverty Level	= \$54,200 = 15.67%	Median Housing Value = \$101, Unemployment Rate = 3.78%					

### Assessment Area – 2017 Demographics

(\*) The NA category consists of geographies that have not been assigned an income classification. Source: 2010 U.S. Census, and 2017 FFIEC updated MFI.