

## **SMALL BANK**

Comptroller of the Currency Administrator of National Banks

Washington, DC 20219

## **PUBLIC DISCLOSURE**

November 29, 2012

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

First National Bank Charter Number 20078

3801 Fairway Boulevard Wichita Falls, TX 76310-2402

Office of the Comptroller of the Currency

225 East John Carpenter Freeway Suite 500 Irving, TX 75062

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

## **INSTITUTION'S CRA RATING: This institution is rated Satisfactory**

The lending tests indicate that First National Bank of Wichita Falls (FNB) meets the standards for satisfactory performance in meeting the credit needs of its community. This assessment is based on the following conclusion:

- The loan to deposit of 87% exceeds those of similarly situated institutions located in the Assessment Areas (AAs).
- A substantial majority of the bank's loans originated during this evaluation period in the bank's AA.
- A majority of the commercial loans made in the bank's AA were to businesses with revenue less than \$1 million.
- The bank's lending records reflect a satisfactory penetration to borrowers of different incomes and businesses of different sizes.
- There were no consumer complaints regarding the bank's CRA performance received during the evaluation period.

#### SCOPE OF EXAMINATION

We evaluated the bank's Community Reinvestment Act performance under the small bank examination procedures. This Performance Evaluation (PE) represents a review of the bank's lending performance since June 14, 2007 to November 29, 2012. The objective was to quantify the bank's ability to meet the credit needs of the communities in which the bank does business. As part of evaluation process, we evaluated the bank's primary lending products in their AAs. These products include residential real estate (RE), commercial, and commercial RE loans. This evaluation focused on the bank's primary lending products in the MSAs of Wichita/Archer and Southlake, Texas AAs.

#### **DESCRIPTION OF INSTITUTION**

FNB is a \$325 million institution located in Wichita Falls, Texas. The bank has three branches, two in Wichita Falls and one in Southlake, Texas. The bank was chartered in 1986 and is subsidiary of Wichita Falls Bancshares. The bank is a full service community bank offering traditional, non-complex commercial and consumer loans. There are no financial or legal obstacles affecting the bank's ability to meet community credit needs. The bank was rated satisfactory during the prior Community Reinvestment Act (CRA) Examination dated June 13, 2007.

The bank offers traditional products and services found in small community banks. As of November 29, 2012, loans totaled \$259 million and represented 80% of the bank's total assets. The following chart reflects the distribution of the bank's lending portfolio.

FNB Wichita Falls, Texas (000's)  Loan Portfolio Summary									
Loan	Dollar Volume	Percentage							
Category		of Dollars							
Commercial Real Estate	\$65,761	25.43							
Commercial & Industrial	\$27,235	10.53							
1-4 Family Residential Real Estate	\$104,379	40.37							
Construction/Development	\$49,589	19.18							
Other – Ag, Multi-Family, Consumer	\$11,594	4.49							
Total	\$258,558	100.00							

Source: November 29, 2012 Statement of Condition

Our review included contact with local businesses within the bank's AA. These contacts indicated that the primary credit needs of the areas are small business loans and 1-4 family residential loans. They stated that local financial institutions were responsive to the community needs and activities.

There are no legal, financial, or other factors which would inhibit the bank's ability to meet the credit needs of the community.

## **DESCRIPTION OF ASSESSMENT AREA(S)**

#### WICHITA/ARCHER COUNTIES ASSESSMENT AREA

The bank's AA in the Wichita/Archer counties areas consist of 42 census tracts. The AA meets the requirements of the regulation and does not arbitrarily exclude low- or moderate-income census tracts. The assessment area includes one low-income, 13 moderate-income, 18 middle-income, and 10 upper income census tracts. The table on the following page reflects the demographics for the Wichita/Archer Counties AA.

DEMOGRAPHIC AND ECONOMIC CHARACTERISTICS OF AA							
Population							
Number of Families	38,835						
Number of Households	62,167						
Geographies							
Number of Census Tracts	42						
# - % Low-Income Census Tracts	1-2%						
# - % Moderate-Income Census Tracts	13-31%						
# - % Middle-Income Census Tracts	18-43%						
# - % Upper-Income Census Tracts	10-24%						
Median Family Income (MFI)	<u>.</u>						
2000 MFI for AA	\$42,637						
2010 HUD-Adjusted MFI	\$53,200						
2011 HUD-Adjusted MFI	\$55,000						
Economic Indicators	<u>.</u>						
Unemployment Rate	6.6%						
Median Housing Value	\$64,031						
% of Households on Social Security	28%						
% of Households Below Poverty Level	13%						
% of Households on Retirement	17%						

## **DESCRIPTION OF SOUTHLAKE ASSESSMENT AREA**

The bank's AA in Southlake, Texas consists of 13 census tracts located within Tarrant County. The AA meets the requirements of the regulation and does not arbitrarily exclude low- or moderate-income census tracts. The table on the following page reflects the demographics for the Southlake AA.

DEMOGRAPHIC AND ECONOMIC CHARACTERISTICS OF AA							
Population							
Number of Families	21,403						
Number of Households	27,068						
Geographies							
Number of Census Tracts	13						
# - % Low-Income Census Tracts	0 - 0%						
# - % Moderate-Income Census Tracts	0 - 0%						
# - % Middle-Income Census Tracts	1 - 8%						
# - % Upper-Income Census Tracts	12 - 92%						
# - % Unknown Census Tracts	0 - 0%						
Median Family Income (MFI)	•						
2000 MFI for AA	\$100,872						
2010 HUD-Adjusted MFI	\$67,300						
2011 HUD-Adjusted MFI	\$68,200						
Economic Indicators							
Unemployment Rate	7.4%						
2000 Median Housing Value	\$193,834						
% of Households on Social Security	12%						
% of Households Below Poverty Level	3%						
% of Households on Retirement	11%						

Over 20 financial institutions operate within the Southlake AA. These institutions are composed mainly of multi-regional national and state chartered banks. The economy in the Southlake AA is diversified.

#### CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

The bank's CRA performance is "Satisfactory." The evaluation period covered lending activities for commercial, residential real estate, and consumer loans reported from June 14, 2007 to November 29, 2012. Our analysis shows that for both AAs, the primary loan types are the same. The following sections provide detail of our assessment of each performance criteria.

## **Loan-to-Deposit Ratio**

FNB's loan to deposit ratio (LTD) exceeds the standards for satisfactory performance. This determination is based on the quarterly average LTD ratio from June 30, 2007 through September 30, 2012. During this evaluation period, the bank's LTD ratio ranged from a low of 74.31 percent to a high of 97.43 percent. This ratio has remained favorable since the last CRA examination, with an average of 86.55 percent over the evaluation period.

The table on the following page shows the quarterly average LTD ratio for each similarly situated bank in or contiguous to the AA.

Institution	Total Assets \$ (000's) (As of 3/31/2012)	Average Loan-to- Deposit Ratio
First National Bank of Wichita Falls	\$324,891	86.55%
American National Bank-Wichita Falls	\$433,256	81.03
First Bank-Burkburnett	\$258,631	91.15%
Fidelity Bank	\$235,010	78.46%
State National Bank-Iowa Park	\$208,791	52.85%
People's Bank	\$71,432	83.72%
Provident Bank of Texas	\$106,282	74.66%
1st Financial Bank, National Association	\$333,161	70.10%

Source: Institution Reports of Condition from June 2007 to September 2012

### **Lending in Assessment Area**

Performance for lending to borrowers of different income and businesses of different sizes are reasonable and meets the standards for satisfactory performance. A reasonable penetration of the loans in all three lending lines were tested (commercial, residential mortgages, and consumer loans) in the bank's AA. As noted in the table below, 73 percent of the number and 66 percent of the dollar amount of loans were inside the Wichita/Archer AAs.

Table 1 - Lend	Table 1 - Lending in Wichita/Archer/Southlake AAs												
	Number	of Loar	ıs			Dollars	of Loans						
Loan Type	Inside		Outside		Total	Inside		Outside		Total			
	#	%	#	%		\$	%	\$	%				
Home Purchase	30	73%	11	27%	41	1,665	57%	1,247	42%	100			
Commercial	29	71%	12	29%	41	6,875	67%	3,249	33%	100			
Consumer	31	76%	9	30%	40	559	75%	188	25%	100			
Totals	90	73%	32	27%	122	9,099	66%	4,684	44%	100			

Source: Loan Sample.

## Lending to Borrowers of Different Incomes and to Businesses of Different Sizes

The bank's distribution of loans reflects a reasonable penetration among borrowers of different income levels and businesses of different size. The bank meets the standards for a satisfactory performance in its AAs. We selected a sample of 20 business loans located in the Wichita/Archer AAs, and Southlake AA.

Table 2A - Borrower Distribution of Loans to Businesses Wichita/Archer AA										
Business Revenues (or Sales)	≤\$1,000,000	>\$1,000,000	Unavailable/	Total						
			Unknown							
% of AA Businesses	76.19	23.81	0	100%						
% of Bank Loans in AA by #	90.48	9.52	0	100%						
% of Bank Loans in AA by \$	88.97	10.00	1.03	100%						

Based on our sample, the distribution of consumer loans to borrowers of different income level meets the level for satisfactory performance. In the AA, the penetration to low and moderate income level borrower is reasonable.

	Table 2B - Borrower Distribution of Consumer Loans in Wichita Falls MSA: Wichita and Archer AA										
Borrower	Lov	V	Mode	rate	Mido	lle	Upp	er			
Income Level											
	% of AA	% of	% of AA	% of	% of AA	% of	% of AA	% of			
	Households	Number	Households	Number	Households	Number	Households	Number			
		of Loans		of Loans		of Loans		of Loans			
Consumer Loans	21.58	15	16.57	10	20.46	5	41.39	65			

Source: Loan sample; U.S. Census data.

Based on our sample, the distribution of residential RE loans to low-income borrowers is lower than the number of low-income borrowers in the AA and is considered poor penetration. U.S. Census data indicates 13% of households located in the bank's AA are below the national poverty level. As a result, the bank's ability to qualify low-income sectors is somewhat limited due to underwriting requirements. The distribution of home purchase loans to moderate-income borrowers is near the number of moderate-income borrowers in the AA and is considered good penetration. The distribution of home improvement and refinance loans to moderate-income borrowers is somewhat lower than the number of moderate-income borrowers in the AA and is considered reasonable penetration.

7	Table 2 - Borrower Distribution of Residential Real Estate Loans in Wichita Falls MSA: Wichita and Archer AA											
Borrower Income Level	Lo	W	Mod	lerate	Mic	ldle	Ţ	Jpper				
Loan Type	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans	% of AA Families	% of Number of Loans				
Home Purchase	18.22	7.19	19.08	15.31	23.92	50.63	38.78	8.13				
Home Improvement	18.22	4.35	19.08	13.04	23.92	17.39	38.78	43.48				
Refinance	18.22	5.26	19.08	9.21	23.92	15.79	38.78	62.50				

Source: Loan sample; U.S. Census data.

The distribution of loans in the Southlake AA reflects a reasonable penetration among borrowers of different income levels and businesses of different sizes. The bank meets the standards for a satisfactory performance in its AAs. The bank does not have any low or moderate income area in the Southlake AA. Business loans in the AA meet the standards for satisfactory performance.

Table 2A - Borrower Distribution of Loans to Businesses in Fort Worth-Arlington MSA Tarrant County AA									
Business Revenues (or Sales)   \$\leq\$1,000,000   \$\leq\$1,000,000   Unavailable/ Unknown   Total									
% of AA Businesses	61.90	38.10	0	100%					
% of Bank Loans in AA by #	71.43	24.57	4.32	100%					
% of Bank Loans in AA by \$	62.69	37.31	0	100%					

Table 2B - Borrower Distribution of Consumer Loans in Fort Worth-Arlington MSA Tarrant County AA										
Borrower	Lov	V	Mode	rate	Midd	lle	Upp	er		
Income Level										
	% of AA	% of								
	Households	Number	Households	Number	Households	Number	Households	Number		
		of Loans		of Loans		of Loans		of Loans		
Consumer	8.44	0	9.71	0	12.68	35	69.17	65		
Loans										

Source: Loan sample; U.S. Census data.

#### **Geographic Distribution of Loans**

The geographic distribution of loans within the bank's AA represents a reasonable dispersion for the bank's primary loan types. The percentage of loans to residential borrowers is slightly above the demographics for the AA, while the loans to businesses represent a reasonable distribution relative to the demographics. The AA of Wichita/Archer has one low-income and 13 moderate income census tracts, and the Southlake AA has no low or moderate income census tracts. We did not identify any conspicuous gaps in lending performance within the bank's AAs, and the bank lends to all census tracts within their AAs.

Table 3 - Geog	Table 3 - Geographic Distribution of Residential Real Estate Loans in Wichita Falls MSA:												
	Wichita and Archer AA												
Census Tract	Lo	W	Mode	erate	Mid	ldle	Upj	per					
Income Level													
Loan type	% of AA	% of	% of AA	% of	% of AA	% of	% of AA	% of					
	Owner	Number	Owner	Number	Owner	Number	Owner	Number					
	Occupied	of Loans	Occupied	of Loans	Occupied	of Loans	Occupied	of Loans					
	Housing		Housing		Housing		Housing						
Home Purchase	1.52	0.00	16.68	12.19	51.23	48.75	30.57	39.06					
Home	1.52	0.00	16.68	13.04	51.23	39.13	30.57	47.83					
Improvement													
Refinance	1.52	0.00	16.68	6.06	51.23	27.00	30.57	66.94					

Source: Data reported under HMDA; U.S. Census data.

The bank's geographic distribution of loans to businesses meets the standards of satisfactory performance. Based on our sample of 21 loans, the number of loans generated within the AA is commensurate with the demographics of the AA.

Table 3A	Table 3A - Geographic Distribution of Loans to Businesses in Wichita Falls MSA:												
	Wichita and Archer AA												
Census Tract	Lov	v	Moder	ate	Midd	lle	Uppe	er					
Income Level													
Loan Type	% of AA	% of	% of AA	% of	% of AA	% of	% of AA	% of					
	Businesses	Number	Businesses	Number	Businesses	Number	Businesses	Number					
		of		of		of		of					
		Loans		Loans		Loans		Loans					
Businesses	0.74	0	25.57	28.57	38.22	28.57	35.47	42.86					

Source: Loan sample; D & B data.

FNB's geographic distribution of loans to consumers meets the standards for satisfactory performance. Based on our sample, improvements have been made during the evaluation cycle, and there is a reasonable distribution of consumer lending in the AA. The bank's performance reflects the demographic make-up of the AA.

Table 3B - Geographic Distribution of Consumer Loans in Wichita Falls MSA: Wichita and Archer AA								
Census Tract	Low		Moderate		Middle		Upper	
Income Level								
	% of AA	% of	% of AA	% of	% of AA	% of	% of AA	% of
	Households	Number	Households	Number	Household	Number	Households	Number of
		of		of	S	of		Loans
		Loans		Loans		Loans		
Consumer Loans	1.85	0	21.47	30	47.51	35	29.17	35

Source: Loan sample; U.S. Census data.

## **Responses to Complaints**

FNB has not received any complaints or public comments regarding their CRA performance during this evaluation period.

## Fair Lending or Other Illegal Credit Practices Review

In accordance to 12 C.F.R. 25.28, in determining a national bank's Community Reinvestment Act (CRA) rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography of the bank, or in any assessment area by an affiliate whose loans have been considered as part of the bank's lending performance.

We found no evidence of discriminatory of other illegal credit practices that were inconsistent with helping to meet community credit needs.