Comptroller of the Currency
Administrator of National Banks

Large Bank

Northeastern District Western Pennsylvania Field Office Monroeville, Pennsylvania

PUBLIC DISCLOSURE

August 23, 1999

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Metropolitan National Bank

Charter Number 23595 1 Federal Plaza West Youngstown, Ohio 44503

Office of the Comptroller of the Currency Northeastern District Western Pennsylvania Field Office 4075 Monroeville Boulevard Suite 300 Monroeville, Pennsylvania 15146

NOTE: This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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General Information

The Community Reinvestment Act (CRA) requires each federal financial supervisory agency to use its authority when examining financial institutions subject to its supervision, to assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. Upon conclusion of such examination, the agency must prepare a written evaluation of the institution's record of meeting the credit needs of its community.

This document is an evaluation of the Community Reinvestment Act (CRA) performance of *Metropolitan National Bank* repared by *The Office of the Comptroller of the Currency* the institution's supervisory agency, as of <u>August 23</u>, <u>1999</u>. The agency rates the CRA performance of an institution consistent with the provisions set forth in Appendix A to 12 CFR Part 25.

Definitions and Common Abbreviations

The following terms and abbreviations are used throughout this Performance Evaluation. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

Affiliate- Any company that controls, is controlled by, or is under common control by another company. A company is under common control with another company if both companies are directly or indirectly controlled by the same company. A bank subsidiary is controlled by the bank and is, therefore, an affiliate.

Block Numbering Area (BNA) Statistical subdivisions of counties in which census tracts have not been established. BNAs have been established by the United States Census Bureau in conjunction with state agencies.

Census Tract (CT) Small, locally defined statistical areas within metropolitan statistical areas. These areas are determined by the United States Census Bureau in an attempt to group homogenous populations. A CT has defined boundaries per ten year census and an average population of 4,000.

Community Development (CD) Affordable housing for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration≈s Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies.

Community Reinvestment Act (CRA) The statute that requires the OCC to evaluate a bank≈s record of meeting the credit needs of its local community, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

Full-Scope Review- Performance under the Lending, Investment and Service Tests is analyzed considering fully understood performance context, quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, branch distribution) and qualitative factors (e.g., innovation, complexity).

Geography- A census tract or a block numbering area delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA) The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, and the disposition of the application (e.g., approved, denied, withdrawn).

Home Mortgage Loans Such loans include home purchase and home improvement loans, as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwellings loans, loans for the purchase of manufactured homes and refinancing of home improvement and home purchase loans.

Limited-Scope Review Performance under the Lending, Investment and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, branch distribution).

Low-Income- Income levels that are less than 50% of the median family income.

Median Family Income (MFI) The median income determined by the United States Census Bureau every ten years and used to determine the income level category of geographies. Also, the median income determined by the Department of Housing and Urban Development annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above it and half below it.

Metropolitan Statistical Area (MSA) Area defined by the Director of the United States Office of Management and Budget. MSAs consist of one or more counties, including large population centers and nearby communities that have a high degree of interaction.

Middle-Income Income levels that are at least 80% and less than 120% of the MFI.

Moderate-Income Income levels that are at least 50% and less than 80% of the MFI.

Small Business Loans Loans with original amounts of \$1 million or less that are: (1) secured by nonfarm nonresidential properties; or (2) commercial and industrial loans to U.S. addresses.

Small Farm Loans Loans with original amounts of \$500 thousand or less that are: (1) secured by farmland; or (2) to finance agricultural production and other loans to farmers.

Tier 1 Capital- The total of common shareholders' equity, perpetual preferred shareholders≈ equity with noncumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

Upper-Income- Income levels that are 120% or more of the MFI.

The following is a list of abbreviations and/or acronyms used throughout this Performance Evaluation.

Abbreviation or Acronym	Full Title, Name or Description
 	

AA Assessment Area

ATM Automated Teller Machine
BNA Block Numbering Area

CDBG Community Development Block Grant

CFR Code of Federal Regulations
CRA Community Reinvestment Act

CT Census Tract

FHA Federal Housing Administration

MNBC F.N.B. Corporation

FHLB Federal Home Loan Bank

FNMAC Federal National Mortgage Assistance Corp GNMA Government National Mortgage Association

HMDA Home Mortgage Disclosure Act
LMI Low- and Moderate-Income
MNB Metropolitan National Bank
MSA Metropolitan Statistical Area

OCC Office of the Comptroller of the Currency

PE Performance Evaluation

SBA Small Business Administration

VA Veteran Administration YWMSA Youngstown-Warren MSA

Overall CRA Rating

INSTITUTION'S CRA RATING: This institution is rated <u>Satisfactory</u>.

The following table indicates the performance levels of Metropolitan National Bank (MNB) with respect to the lending, investment, and service tests.

Performance Levels		MNB Performance Tests	
	Lending Test	Investment Test	Service Test
Outstanding			
High Satisfactory	Χ	X	Χ
Low Satisfactory			
Needs to Improve			
Substantial Noncompliance	_		_

Primary factors supporting the bank's overall rating include:

- Good responsiveness to credit needs and high volume of loans made within the assessment area;
- An adequate distribution of loans among borrowers of different income levels;
- A good distribution of loans to businesses of different sizes with a significant amount of loans originated at \$250 thousand or less;
- A good level of community development lending which specifically addresses identified community credit needs;
- A good geographic distribution of small business loans and an adequate geographic distribution of HMDA loans;
- An good level of investments;
- Services and delivery systems which are accessible to geographies and individuals of different income levels in the assessment area; and
- A good level of community development services.

Description of Institution

Metropolitan National Bank (MNB) is a \$243 million, full service intrastate bank headquartered in Youngstown, OH which is approximately 60 miles northwest of Pittsburgh, PA. MNB is a subsidiary of F.N.B. Corporation ("FNBC"), a \$3.5 billion holding company. The holding company operates eight other banks throughout western Pennsylvania and eastern Ohio as well as southern Florida. No MNB branches have been closed since January 1997. Currently, MNB operates 8 full-service branch offices and 8 automated teller machines throughout its assessment area (AA). MNB opened one full service branch in Howland, Ohio in September 1997. In addition, the bank improved access to low income CTs through installation of ATMs at the Campbell and Federal Plaza offices. MNB has no wholly owned subsidiaries and one partially owned subsidiary. This subsidiary has no impact on MNB's capacity to lend for community reinvestment purposes.

As of 6/30/99, total bank assets were \$243 million, including investments of \$41.1 million and loans of \$180 million. Total deposits were \$209 million. The loan portfolio was comprised of the following: 62% 1-4 family residential mortgage loans, 26% other types of loans, 6% consumer loans, and 6% commercial and industrial loans. There are no impediments, legal or otherwise, which would hinder the bank's ability to help meet the credit needs of its assessment area.

MNB competes primarily with three large, Ohio based banks headquartered in Cleveland and Columbus, OH. Competition also comes from local banking institutions and mortgage companies competing for low-and moderate-income (LMI) individuals and within LMI geographies throughout the assessment area. The bank's 8 branches are located within eastern Ohio. MNB is an active lender in its communities and has been recognized by the Small Business Administration (SBA) as a preferred lender.

Scope of Evaluation

Evaluation Period/Products Evaluated

The period of review considers HMDA and, small business loans from January 1, 1997 through December 31, 1998. We evaluated community development loans, investments, and service activities from April 1, 1997 through March 31, 1999. MNB also provided consumer loan information for auto, home equity, personal secured, and personal unsecured loans. Bank compiled data for SBA lending, investments and services were also included. Agricultural lending is not a primary product line for MNB and is not included in this assessment. Small Business and home purchase lending and community development activities received more consideration in assessing the overall rating. Metropolitan's last CRA examination was as of March 1997.

Data Integrity

There were no material issues with respect to data integrity. Public data and bank data is considered accurate.

Selection of Areas for Full Scope Review

The bank's entire AA was selected for a full scope review.

Ratings

Ratings were applied based on the bank's entire AA.

Community Contacts

A local economic development organization which serves MNB's AA was contacted in conjunction with this review. This group coordinates a variety of funding sources, educational opportunities, and practical assistance to promote economic development in the Mahoning River Valley. The group did not identify a specific credit need for the area, but did identify a need for low and no cost deposit services. The group also noted a need for further expansion regarding the marketing of economic development programs. The group believes that the right volume and variety of small business loan programs are available, but that the local population is not readily aware of their existence.

The group indicated active participation and support by FNB regarding local lending efforts for economic development.

Fair Lending Review

We completed a fair lending examination as of June 30, 1999. The objective of our examination was to determine bank compliance with fair lending laws and regulations. The scope of our examination included a review of seven declined and 28 approved loan files chosen from the 1998 HMDA-LAR, conversations with bank management, and review of internal audit reports. Our comparative analysis weighed declined prohibited basis applications (black applicant) versus approved control group applications (white applicant). No substantive violations of the provisions of the antidiscrimination laws and regulations were identified.

Conclusions with Respect to Performance Tests

LENDING TEST

Conclusions for Areas Receiving Full-Scope Reviews

The bank's performance under the Lending Test is rated "high satisfactory." Based on full-scope reviews, the bank's performance in the YWMSA good.

Lending Activity

Refer to *Table 1 in Appendix &* or the facts and data used to evaluate the bank's lending activity.

MNB demonstrates an good responsiveness to the community's credit needs. MNB's commitment to the community is indicated by:

- A high loan to deposit average, and
- An adequate volume of HMDA and small business loans made.

MNB's average quarterly loan to deposit ratio since March 31, 1997 is 82.19%. The loan to deposit ratio as of June 30, 1999 is 85.11%. Neither number significantly varies from the quarterly national peer ratio of 82.51%.

MNB ranks 14th out of the 152 home mortgage and 53 home improvement lenders in their market area. MNB has 2.2% of the home purchase market and 1.8% of the home improvement market. There are two major lenders in their home purchase market who have over 22% of the market combined. For home improvement lending, three lenders control almost 50% of that market. As for home refinance lending, MNB is sixth out of 168 lenders in that market, with a 4.2% of the market share. The top three lenders have roughly 26% of that market.

MNB ranks 14th out of 68 business lenders in the market and has a 1.9% market share. The areas top five lenders control over 50% of area market share.

MNB ranks 7th among FDIC insured institutions within Mahoning County for deposits. Youngstown is the county seat of Mahoning County and constitutes the majority of MNB's market area. MNB's deposit market share for Mahoning County is approximately 4%.

Distribution of Loans by Income Level of the Geography

Home Mortgage Loans

Refer to *Tables 2, 3 and 4 in Appendix ®* r the facts and data used to evaluate the geographic distribution of the bank's home mortgage loan originations and purchases.

MNB's geographic distribution of HMDA loans is adequate. MNB's percentage of loans in LMI tracts is below the percentage of owner occupied housing for all loan types. However, MNB's commitment to low income areas is demonstrated by exceeding its overall market share in home purchase lending. In addition, MNB approximates its overall market share in home refinance lending in moderate income areas. Home mortgage lending opportunities are impacted by area demographics. 1990 US Census data indicate a substantial percentage of persons living below poverty levels in low (47%) and moderate (25%) income tracts. In addition, a significant level of owner occupied housing is located in middle and upper income CTs (80%). The combination of a large percentage of persons below poverty level within CTs with a low level of owner occupied housing limits the bank's ability to extend home mortgages.

Small Loans to Businesses

Refer to *Table 5 in Appendix &* or the facts and data used to evaluate the geographic distribution of the bank's origination/purchase of small loans to businesses.

The geographic distribution of small business loans within the AA is good. The distribution of small business loans among LMI CTs approximates the distribution of businesses within those same tracts despite significant competition. However, approximately 75% of reporting businesses are located within middle and upper income CTs. In addition, 25% of businesses in LMI tracts did not report income. *Table 5 of Appendix B*etails geographic distribution by the percentage of reporting small businesses and the FNB's small business lending activity within the AA.

Consumer Loans

Refer to *Tables 14-17 in Appendix ©* or the facts and data used to evaluate the geographic distribution of the bank's consumer loan originations and purchases.

MNB's record of consumer lending is poor. The bank is well below demographics for all types of reported consumer loans. Consumer lending to LMI borrowers is impacted by a highly competitive consumer lending market. These lenders consist

of non-financial institution auto dealerships and other highly competitive, specifically targeted consumer lenders. However, the bank's performance in consumer lending does not materially impact the overall rating as consumer lending is 6% of total loans.

Lending Gap Analysis

There were no unexplained gaps in MNB's record of lending within the AA.

Inside/Outside Ratio

MNB originates a substantial majority of its housing loans and small business loans within the AA. HMDA loan data available for the period from January 1, 1997 to December 31, 1998 indicates 78% by volume and 76% of the dollar amount of housing related loans were made within the AA.

The table below details reported HMDA lending within the AA.

	Percentag	e in the AA
Loan Type	#	\$
Home Purchase	77%	74%
Refinance	78%	76%
Home Improvement	82%	84%
Totals	78%	76%

MNB also originated a substantial majority of its small business loans within the AA. Small business data available for the same period indicates 74% by volume and 79% by dollar of loans made to businesses with revenues of \$1 million or less were made within the AA. MNB's commitment to small dollar, local lending is demonstrated by the high volume of small dollar loans with the AA. The following table details the percentage of small business loans delineated by dollar amounts. *Table 1 of Appendix B*letails MNB's overall lending activities.

	Percent	age in the AA
Loan Type	#	\$
\$100,000 or less	67%	69%
\$100,000 to \$250,000	70%	71%
Over \$250,000	83%	82%
Totals	74%	79%

Distribution of Loans by Income Level of Borrower

Home Mortgage Loans

Refer to *Tables 7, 8 and 9 in Appendix t*or the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

MNB's record of housing related lending to borrowers of different income levels is adequate. The percentage of HMDA loans to moderate income borrowers approximates the percentage of moderate income families in the AA for home purchase and home improvement loans. In addition, the bank demonstrates a commitment to lending to moderate income borrowers as it exceeds its overall market share for lending among moderate income borrowers for and refinance and meets its overall market share for home purchase loans. HMDA lending among low income borrowers is below the percentage of low income families in the AA.

Small Loans to Businesses

Refer to *Table 10 in Appendix ©* or the facts and data used to evaluate the borrower distribution of the bank's origination/purchase of small loans to businesses.

MNB's distribution of loans among businesses of different sizes is good. MNB's commitment to small business lending is demonstrated by its participation in SBA lending and overall market rank in a highly competitive AA. 1997 market data indicates that 98% of businesses within the AA are small businesses, with annual gross revenues of \$1 million or less. During the assessment period MNB extended 82% of total loans to businesses with gross revenues of \$1 million or less while market lenders average 59% of total loans to businesses of \$1 million or less. A substantial majority (77%) of total small business loans reported is in original amounts of \$250 thousand or less. Furthermore, MNB has demonstrated a strong commitment to small dollar lending by providing 52% of loans to area businesses at under \$100,000.

Consumer Loans

Refer to *Table 14-17 in Appendix ©*or the facts and data used to evaluate the borrower distribution of the bank's consumer loan originations and purchases.

MNB's record of consumer lending is good. MNB distribution of auto, home equity, personal secured, and personal unsecured loans generally exceeds the percentage

of moderate income households in the AA. Consumer loans to low income borrowers approximates or is below the percentage of low income households.

Community Development Lending

Refer to *Table 1 in Appendix &* or the facts and data used to evaluate the bank's level of community development lending.

MNB record of Community Development lending is good. These loans are defined as those that are not reported under Small Business loans and have as their primary purpose community development. Since the previous examination, the bank has extended three Community Development loans to two different borrowers totaling \$800 thousand. Two loans were made to provide residential housing for LMI mentally handicapped persons. The third loan was made as part of a partnership consortium consisting of ten local financial institutions that loan money to local businesses. This is in conjunction with HUD to encourage existing and emerging small businesses. Participation in the program is based on projected employment goals and local revitalization efforts. This loan initiative provides loans in as little as \$1,000 increments.

Product Innovation and Flexibility

MNB has developed and/or implemented lending programs which benefit LMI borrowers and geographies within the AA. These programs include:

- HUD's Home Program This program enables LMI applicants to receive assistance for up to 75% of down payment and closing costs.
- Family Home Ownership Program This program is directed to LMI applicants and provides flexible underwriting standards for first time homebuyers.
- Referrals to a local mini-loan fund which provides flexible underwriting standards for very small businesses and start up businesses.
- An E-Z low-doc mortgage program which promotes affordable housing through flexible underwriting.

INVESTMENT TEST

Conclusions for Areas Receiving Full-Scope Reviews

The bank's performance under the Investment Test is rated "high satisfactory." Based on full-scope reviews, the bank's performance in the YWMSA is good.

Refer to *Table 12 in Appendix ©* or the facts and data used to evaluate the bank's level of qualified investments.

The majority of MNB's investments are not innovative and contain only minimal complexities. However, MNB has developed and implemented an innovative program to serve LMI individuals. The donation is in the form of a scholarship endowment restricted to LMI applicants at the local university. This scholarship isi included in the bank's \$28M in qualified donations to organizations with community development purposes.

Metropolitan invests primarily in Ohio affordable housing projects. Two investments were made during the current period. Both of these investments were mortgage-backed securities collateralized by LMI mortgages. These investments which were designed to provide affordable housing are described below:

A \$493M investment in FNMA mortgage-backed pool backed by mortgages that serve LMI borrowers; and

A \$414M investment in a FNMA mortgage-backed security backed by mortgages that serve LMI borrowers.

These investments contain loans under programs with flexible underwriting standards that target LMI borrowers.

MNB extended \$27,975 in donations to 34 projects during the examination period. These donations represent qualified contributions to affordable housing groups, organizations supporting activities that benefit LMI individuals or geographies, and economic development.

SERVICE TEST

Conclusions for Areas Receiving Full-Scope Reviews

The bank's performance under the Service Test is rated "high satisfactory." Based on full-scope reviews, the bank's performance in the YWMSA is good.

Retail Banking Services

Refer to *Table 13 in Appendix ©*or the facts and data used to evaluate the distribution of the bank's branch delivery system and branch openings and closings.

MNB service and delivery systems are accessible to geographies and individuals of different income levels in the AA. Retail banking services offered are consistent throughout the assessment area. The branch network is consistent with the community's population distribution. The bank has a network of eight full service branches and ATMs throughout their assessment area. Of these 8 branches, 2 are in a low- income CT, none are in a moderate-income CT, 3 are in a middle-income CT and 3 are in an upper-income CT. Due to close geographical proximity, moderate income areas are reasonable served by branches in the remaining areas.

Business hours are reasonable with seven branches offering extended hours and Saturday service. MNB's downtown Youngstown branch is closed evenings and Saturdays as activity in that area is minimal after business hours. There are no material differences in services offered between the branches. There were no CRA related comments in the bank's Public File. ATMs are the primary alternative delivery system for retail services. Each branch is equipped with a full service ATM. Although the Federal Plaza branch is closed on Saturday, the public still has access to its ATM. MNB offers an identified community service need in a free personal checking account. Additionally, the bank offers a number of standard retail banking services. Some of these services include telephone and personal computer banking, telecommunications for the deaf, and free ATM usage at all MAC network ATMs.

Community Development Services

MNB is involved in a good level of community development services in its assessment area. The bank promotes various services that are designed to enhance the opportunities for low-moderate income customers to obtain mortgages and other products and services. Some of the activities in which Metropolitan is involved is as follows:

- A senior mortgage lender serves on the board of directors of Interfaith Home Maintenance Services, Inc. (IHMS). IHMS performs emergency home repairs for people in LMI geographies;
- A marketing officer is a committee member for the city of Youngstown downtown revitalization group. The city of Youngstown is in targeted by federal and state government for revitalization efforts.;
- Various officers participate in area trade shows designed to benefit and stimulate local business economy, including targeted revitalization areas;

- A loan officer is a board member for both Gateway to Better Living, a home for people with mental disabilities, and the Burdman Group, a battered woman's shelter. These groups primarily serve LMI populations and are located in LMI areas.;
- The bank's Federal Plaza branch manager is a board member and finance committee member of the Beatitude House, a single mother/battered woman's shelter;
- The bank participates in revitalization efforts with the city of Youngstown through monetary contributions and time commitments of bank staff;
- Numerous bank staff participates in and MNB sponsors homebuyer and small business workshops;
- Bank management and staff participate in and MNB sponsors of credit counseling courses for LMI borrowers;
- Bank staff participate in and MNB provides monetary commitments to the Jubilee Urban Renewal Corporation for LMI geographies; and
- Bank staff participate in CHOICE (Community Housing Options Involving Cooperative Efforts), assisting LMI individuals in home purchases.

Appendix A: Scope of Examination

The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the metropolitan and nonmetropolitan areas that received comprehensive examination review (designated by the term $AFull-Scope\Delta$) and those that received a less comprehensive review (designated by the term $ALimited-Scope\Delta$). Public data through December 31, 1998 was available for analysis. However, internal bank data and activities were reported through March 31, 1999.

Time Period Reviewed	Investment Test:	HM Co 19 Ap	nuary 1, 1997 to December 31, 1998 MDA and Small business loans. mmunity development loans - April 1, 97 to March 31, 1999 ril 1, 1997 to March 31, 1999 ril 1, 1997 to March 31, 1999
			Products Reviewed
Metropolitan National Bank (MNB) Youngstown, Ohio			Mortgage loans, small business loans, community development loans, and investments
Affiliate(s)	Affiliate Relationship		Products Reviewed
NA			
List of Assessment Areas and Typ	oe of Examination		
Assessment Area	Type of Exam		Other Information
Youngstown-Warren MSA #9320	Full Scope		

Appendix B: Market Profiles for Full-Scope Areas

MNB has one AA. That AA contains a portion of the Youngstown-Warren Metropolitan Statistical Area (YWMSA - 9320). It is reasonable for MNB to exclude portions of the MSA because their small branch network does not readily access those areas. The AA meets regulatory guidelines and does not arbitrarily exclude any LMI individuals and/or geographies. Thirty-two, or 41%, of the CTs are designated LMI. The AA contains 78 Census Tracts (CT) that are delineated as follows:

	Low		Mode	rate	Midd	lle	Uppe	er	AA	Total
	#	%	#	%	#	%	#	%	#	%
AA	13	17 %	19	24 %	31	40 %	14	18 %	77*	99%*

[&]quot;Source: 1990 Census Bureau"

1990 Census Bureau data for the AA is as follows:

Updated Median Family Income - \$42,500 Median Housing - \$49,866 Median Housing Age - 44 years Population - 289,823 Owner Occupied Housing Units - 118,975 Census Median Family Income - \$30,605

The major employers in the AA include a large automobile assembly plant, a health and hospital system, local government, product distribution centers, and service industries. The service industry has experienced the most employment growth for the periods from 1993-1998.

The tables below detail reported business information for individual assessment areas.

	Total Reporting Businesses	≤ \$1 Million	> \$1 Million	Income Not Reported
AA	9,668	7,094	932	1,642

[&]quot;Source: "Dun and Bradstreet Business Demographic"

^{*} The AA included one CT that did not report income information.

Appendix C: Tables of Performance Data

Content of Standardized Tables

References to the "bank" include activities of any affiliates that the bank provided for consideration (refer to Appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: purchased loans are treated as originations/purchases; market rank is based on the number of loans originated and purchased by the bank as compared to all other lenders in the MSA/assessment area; and market share is the number of loans originated and purchased by the bank as a percentage of the aggregate number of reportable loans originated and purchased by all lenders in the MSA/assessment area.

The following is a listing and brief description of the tables:

- **Table 1.** Lending Volume Presents the number and dollar amount of reportable loans originated and purchased by the bank over the evaluation period by MSA/assessment area.
- **Table 2.** Geographic Distribution of Home Purchase Loansompares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle- and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.
- **Table 3.** Geographic Distribution of Home Improvement Loanse Table 2.
- Table 4. Geographic Distribution of Refinance Loan See Table 2.
- **Table 5. Geographic Distribution of Small Loans to Businesses** he percentage distribution of the number of small loans (less than or equal to \$1 million) to businesses originated and purchased by the bank in low-, moderate-, middle- and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.

- **Table 6.** Geographic Distribution of Small Loans to Farm\(\overline{s}\)he percentage distribution of the number of small loans (less than or equal to \$500,000) to farms originated and purchased by the bank in low-, moderate-, middle- and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size) throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.
- **Table 7. Borrower Distribution of Home Purchase Loan** compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle- and upper-income borrowers to the percentage distribution of families by income level in each MSA/assessment area. The table also presents market rank and market share information based on the most recent aggregate market data available.
- **Table 8.** Borrower Distribution of Home Improvement LoanSee Table 7.
- **Table 9.** Borrower Distribution of Refinance Loan See Table 7.
- **Table 10. Borrower Distribution of Small Loans to Businesses** ompares the percentage distribution of the number of small loans (less than or equal to \$1 million) originated and purchased by the bank to businesses with revenues of \$1 million or less to the percentage distribution of businesses with revenues of \$1 million or less. The table also compares the banks percentage distribution with the percentage of loans originated and purchased by all other small business reporters in the bank's AA to businesses with revenues of \$1 million or less and is based on the most recent aggregate market data available. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the business. Market share information is presented based on the most recent aggregate market data available.
- Table 11. Borrower Distribution of Small Loans to Farm®ompares the percentage distribution of the number of small loans (less than or equal to \$500 thousand) originated and purchased by the bank to farms with revenues of \$1 million or less to the percentage distribution of farms with revenues of \$1 million or less. The table also compares the banks percentage distribution with the percentage of loans originated and purchased by all other small farm reporters in the bank's AA to farms with revenues of \$1 million or less and is based on the most recent aggregate market data available. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the farm. Market share information is presented based on the most recent aggregate market data available.

- **Table 12. Qualified Investments** Presents the number and dollar amount of qualified investments made by the bank in each MSA/AA. The table separately presents investments made during prior evaluation periods that are still outstanding and investments made during the current evaluation period. Prior period investments are reflected at their book value as of the end of the evaluation period. Current period investments are reflected at their original investment amount even if that amount is greater than the current book value of the investment. The table also presents the number and dollar amount of unfunded qualified investment commitments. In order to be included, an unfunded commitment must have been reported on schedule RC-L of the Call Reports as an off-balance sheet item.
- **Table 13. Distribution of Branch Delivery System and Branch Openings/Closings** Compares the percentage distribution of the number of the bank's branches in low-, moderate-, middle- and upper-income geographies to the percentage of the population within each geography in each MSA/AA. The table also presents data on branch openings and closings in each MSA/AA.
- **Table 14. Geographic and Borrower Distribution of Consumer Loans** r geographic distribution, the table compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-and upper-income geographies to the percentage distribution of the population within each geography. For borrower distribution, the table compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle- and upper-income borrowers to the percentage of households by income level in each MSA/assessment area.

Table 1. Lending Volume

	7	d C			
	% of Total	MNB Loans in Rated Area		100	
	Total Reported Loans	(s,000)		1,102 83,795	
	Total F	#		1,102	
	Community Development	(s,000) \$		008	
	Comm. Devel	#		3	
20	Small Farms	(8,000) \$		AN	
er 31, 1998	Small	#		NA	
97 to Decemb	Small Business	(s,000) \$		28,668	
ınuary 1, 19	Small 1	#		170	
ion Period: Ja	Home Mortgage	(8,000) \$		54,329	
io Evaluat	Home M	#		930	
State: Oh	% of Total MNR	Deposits in Rated Area		100	
LENDING VOLUME State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	MSA /AA		Full Scope:	YWMSA	

Geographic Distribution of Home Purchase Loan Originations Table 2.

Geographic Distribution: HOME PURCHASE State: Ohio	HOME	PURCHA	SE Stat	e: Ohio	Evaluati	on Period	l: January	Evaluation Period: January 1, 1997 to December 31, 1998	o Decemk	er 31, 19	860					
	Low 1	Low Income	Mode	Moderate	Middle	Middle Income	Upper	Upper Income	Over	Ma	Market Share by Geography*	re by G	eograph	*4	Total	Total Home
	Geogr	Geographies	Inc	Income	Geographies	phies	Geogra	Geographies	all						Purc	Purchase
			Geogra	Geographies					Market						Log	Loans
	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	Rank*	Over	Low	Mod	Mid	Upper	#	0/0
MSA /AA	Owner	MNB	Owner	MNB	Owner	MNB	Owner	MNB		all						of
	000	Loans	000	Loans	000	Loans	000	Loans		-						Total
	Units		Units		Units		Units			-						
Full Scope:																
YWMSA	6.42	2.50	14.12	6.50	46.86	26	32.59	35	14	2.21	6.15 1.27 2.73	1.27	_	1.80	200	100
(*) Based	l on 1	Based on 1997 Aggregate HMDA Data only.	ggrega	te HM	DA Dat	a onl	у.									

Geographic Distribution of Home Improvement Loan Originations Table 3.

Geographic Distribution: HOME IMPROVEMENT State:	: HOME	IMPROV	EMENT		Ohio E	valuation	Ohio Evaluation Period: January 1, 1997 to December 31, 1998	anuary 1,	1997 to I	ecember	.31, 1998	~				
	Low Income	ncome	Moderate	ate	Middle Income	Income	Upper Income	ncome	Over	Ma	rket Sha	are by G	Market Share by Geography*	*/	Total Home	Home
	Geographies	phies	Income	me	Geographies	phies	Geographies	phies	all						Improvement	rement
			Geographies	ohies					Market						Loans	ıns
	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	Rank*	Over	Low	Mod	Mid	Upper	#	0/0
MSA /AA	Owner	MNB	Owner	MNB	Owner	MNB	Owner	MNB		all						of
	OGG	Loans	Oaa	Loans	OGG	Loans	000	Loans								Total
	Units		Units		Units		Units									
Full Scope:																
YWMSA	6.42		3.20 14.12 9.60	09.60	46.86	54.40	54.40 32.59	32.80	14	1.85	.92	.39	1.62	3.02	125	100

(*)

Charter Number: 23595

Geographic Distribution of Home Mortgage Refinance Loan Originations Table 4.

Geographic Distribution: HOME MORTGAGE REFINANCE	: HOME	MORTG.	4GE REF	INANCI		State: Ohio I	Evaluation	n Period:	Evaluation Period: January 1, 1997 to December 31, 1998	, 1997 to	Decembe	ır 31, 199	80			
	Low Income Geographies	ncome phies	Moderate Income Geographies	rate ome phies	Middle Income Geographies	Income phies	Upper Income Geographies	ncome phies	Over all Market Rank*	Ма	rket Sha	Market Share by Geography*	eograph <u>y</u>	***	Total Home Mortgage Refinance Loans	Home yage ance ns
MSA /AA	% Owner Occ Units	% MNB Loans	% Owner Occ Units	% MNB Loans	% Owner Occ Units	% MNB Loans	% Owner Occ Units	% MNB Loans		Over	Low	Mod	Mid	Upper	#	% of Total
Full Scope:																
YWMSA	6.42	66.	14.12 10.91	10.91	46.86	48.10 32.59	32.59	40	9	3.82	0	3.59	4.65	4.26	605	100

Geographic Distribution of Small Business Loan Originations Table 5.

Geographic Distribution: SMALL BUSINESS State: Ohio	oution: SMA	TE BUSII	NESS State	e: Ohio	Evaluation	ו Period:	Evaluation Period: January 1, 1997 to December 31, 1998	1997 to L	Secembe	er 31, 19	86					
	Low Income Geographies	come	Moderate Income Geographies	Income	Middle Income Geographies	Income	Upper Income Geographies	ncome	Over all Mrkt Rank	Ma	rket Sha	are by G	Market Share by Geography*	* ^ ^	Total Small Business Loans	al 111 ness ns
MSA/ AA	% of Bus- inesses	% MNB Loans	% of Bus- inesses	% MNB Loans	% of Bus- inesses	% MNB Loans	% of Bus- inesses	% MNB Loans	*	Over	Low	Mod	Mid	Upper	#	% of Total
Full Scope:																
YWMSA	10.1	9.4	12.7	9.4	36.4	25.3	40.5	54.7	14	1.91	1.46	2.17	1.23	2.95	170	100

Geographic Distribution of Small Farm Loan Originations Table 6.

Geographic Distribution: SMALL FARM State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	ibution: SMA	LL FARN	A State: Oh	io Eva	luation Per	iod: Janu	ıary 1, 1997	7 to Decei	mber 31	, 1998						
	Low Income Geographies	come ohies	Moderate Income Geographies	Income hies	Middle Income Geographies	Income phies	Upper Income Geographies	ncome phies	Over all Mrkt Rank	Ma	rket Sha	are by G	Market Share by Geography*	**	Total Small Business Loans	al 11 (ess
MSA/ AA	% of Farms	% MNB Loans	% of Farms	% MNB Loans	% of Farms	% MNB Loans	% of Farms	% MNB Loans	*	Over	Low	Mod	Mid	Upper	#	% of Total
Full Scope:																
YWMSA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
[(*)	Based on 1998 Aggregate Small Farm Data only	1998	Aggrega	ıte Sm	all Fa	ırm Da	ta onl	· ×								

Borrower Distribution of Home Purchase Loan Originations Table 7.

Borrower Distribution: HMDA HOME PURCHASE State:	ution: HMD	A HOMI	PURCHAS	E State:		raluation	Ohio Evaluation Period: January 1, 1997 to December 31, 1998	11 11 1ary 1, 19	97 to De	scember	31, 1998					
	Low Income Borrowers	come	Moderate Income Borrowers	Income	Middle Income Borrowers	ncome	Upper Income Borrowers	crs	Over all Mrkt	Market	Share	Market Share by Borrower Income**	ower Inc	**	Tota. Pur	Total Home Purchase Loans
MSA /AA	% of Families	% MNB Loans *	% of Families	% MNB Loans *	% of Families	% MNB Loans *	% of Families	% MNB Loans *	Rank **	Over	Low	Mod	Mid	Upper	#	% of Total
Full Scope:																
YWMSA	20.26	7	18.07	19	21.82	27	39.85	46.50	14	2.21	2.21	2.35	2.64	46.50 14 2.21 2.21 2.35 2.64 2.16 200 100	200	100

^(*) As a percentage of loans with borrower income information available. information was available for .50% of loans originated by MNB. (**) Based on 1997 Aggregate HMDA Data only.

No

Borrower Distribution of Home Improvement Loan Originations Table 8.

Borrower Distribution: HOME IMPROVEMENT State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	ution: HOM	E IMPRO	OVEMENT	State: C	hio Evalu	tation Per	riod: Januar	y 1, 1997	to Dece	mber 31,	1998					
	Low Income Borrowers	come	Moderate Income Borrowers	Income	Middle Income Borrowers	ncome ers	Upper Income Borrowers	ncome	Over all Mrkt	Over Market Share by Borrower Income** all Mrkt	Share	by Borr	ower In	come**	Total Home Improvement Loans	cal Home rovement Loans
MSA /AA	% of Families	% MNB Loans *	% of Families	% MNB Loans	% of Families	% MNB Loans	% of Families	% MNB Loans *	Rank **	Over Low	Low	Mod	Mid	Upper	#	% of Total
Full Scope:																
YWMSA	20.26	4.80	20.26 4.80 18.07 18.40	18.40	21.82	28	39.85 48.80 14 1.85	48.80	14	1.85	68.	.50	1.76	.50 1.76 3.16 125		100

(*) As a percentage of loans with borrower income information available. information was available for 0% of loans originated by MNB. (**) Based on 1997 Aggregate HMDA Data only.

No

Borrower Distribution of Home Mortgage Refinance Loan Originations Table 9.

Borrower Distribution: HOME MORTGAGE REFINANCE	ution: HOM	E MORT	GAGE REF.	INANCE		io Eva	State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	od: Janua	ry 1, 199	7 to Dec	ember 31	, 1998				
	Low Income Borrowers	ers	Moderate Income Borrowers	Income	Middle Income Borrowers	ncome	Upper Income Borrowers	ncome	Over all Mrkt Rank	Market	Market Share by Borrower Income**	Dy Borro	wer Inc	ome * *	Total Home Mortgage Refinance Loans	Home gage lance
MSA /AA	% of Families	% MNB Loans *	% of Families	% MNB Loans *	% of Families	% MNB Loans *	% of Families	% MNB Loans *	*	Over all	Low	Mod	Mid	Upper	#	% of Total
Full Scope:																
YWMSA	20.26	4.79	20.26 4.79 18.07 15.04	15.04	21.82	21.49	39.85	58.68	9	3.82	3.82 1.67 3.77 3.81 6.02	3.77	3.81	6.02	605	100

(*) As a percentage of loans with borrower income information available. information was available for 0% of loans originated by MNB. (**) Based on 1997 Aggregate HMDA Data only.

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m N}$

Borrower Distribution of Small Business Loan Originations Table 10.

Borrower Distribution: SMALL BUSINESS State: Ohio	tion: SMALL B	USINESS		Evaluation Period: January 1, 1997 to December 31, 1998	iod: January 1,	1997 to Decemb	er 31, 1998				
	Business [im	Business with Revenues of \$1 million or less	ues of \$1 ess	Loans by O	Loans by Original Amount regardless of Business Size	: regardless ze	Market Share****	share****	Total S	Total Small Business Loans	ess Loans
MSA /AA	% of Businesses *	% MNB Loans**	% Market Loans ***	\$100,000 or Less	>\$100,00 to \$250,000	>\$250,000 to \$1,000,000	A11	Rev \$1 million or less	#	% of Total	Avg Loan Size
Full Scope:											
YWMSA	98.24	82.4	58.6	52.4	25.3	22.4	1.91	2.78	170	100	189

As a percentage of businesses with known revenues.

available for 0% of loans with revenue information available. No information was available for 0% of loans originated by MNB.

(***) The market consists of all other Small Business reporters in MNB's assessment area and is based on 1997 Aggregate Small Business Data only.

(****) Based on 1997 Aggregate Small Business Data only.

Borrower Distribution of Small Farm Loan Originations Table 11.

Borrower Distribution: SMALL FARM State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	ion: SMALL F	ARM Stat	e: Ohio Evalu	ation Period: .	January 1, 1997	to December 31	, 1998				
	Farms with F	evenues o or less	Farms with Revenues of \$1 million or less	Loans by Or	Loans by Original Amount regardless of Farm Size	regardless	Market S	Market Share****	Total	Total Small Farm Loans	Loans
MSA /AA	% of Businesses *	% MNB Loans**	% Market Loans ***	\$100,000 or Less	\$100,000 >\$100,00 or Less to \$250,000	>\$250,000 to \$1,000,000	A11	Rev \$1 million or less	#	% of Total	Avg Loan Size
Full Scope:											
YWMSA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

percentage of (*) Farms with revenues of \$1 million or less as a percentage of all farms. (**) Small loans to farms with revenues of \$1 million or less as a percentage loans reported as small farm loans. No information was available for 0% of loans originated by MNB.

a11

(****) The market consists of all other Small Farm reporters in MNB's assessment area and is based on 1997 Aggregate Small Farm Data only. (****) Based on 1997 Aggregate Small Farm Data only.

Qualified Investments Table 12.

QUALIFIED INVESTMENTS State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	State: 0	hio Evaluation	Period: January	1, 1997 to Decen	nber 31, 1998				
	Pr	Prior Period Investments*	stments*	Current	Current Period Investments	ents		Total Investments	tments
MSA /AA	#	(s,000) \$	* * %	#	(8,000)\$	* * %	#	(8,000)\$	\$ (000's) % of Total \$'s
Full Scope:									
YWMSA	0	0	0	36	935	100	36	935	00T

period that remain outstanding. (**) Percentage of the dollars invested in that MSA/Assessment Area that are prior period investments or current period investments. "Prior Period Investments" means investments made in a previous evaluation

Distribution of Branch and ATM Delivery System rable 13.

		ithin	ddn		31.79	
	ation	lation w ography	Mid		43.31	
	Population	% of the Population within Each Geography	Mod		37.5 37.5 9.54 15.36 43.31 31.79	
, 1998		% of t	Low		9.54	
mber 31		by hies	đđn		37.5	
to Dece		Location of ATMs by Income of Geographies	Mid		37.5	
, 1997	70	ation of o	Mod		0	
nuary 1	ATMS	Loca			25	
eriod: Ja		% O	Total MNB ATMS		100	
luation P		# o	MNB ATMS		8	
io Eva		s by nes	ddn		37.5	
state: Oh		Location of Branches by Income of Geographies	Mid		37.5	
TEM	ω	tion of ome of	Mod		0	
RY SYS	Branches	Loca	том		25	
'M DELIVE		% of Total	MNB Branches		100	
CH AND AT		# of MNB	Branches		8	
I OF BRAN(Deposits	% of Total	MNB Deposits		100	
DISTRIBUTION OF BRANCH AND ATM DELIVERY SYSTEM State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998			MSA /AA	Full Scope:	YWMSA	

Geographic and Borrower Distribution of Consumer Loan Originations (Auto) Table 14.

Geographic and Borrower Distribution: CONSUMER LOANS	c and Bo	rrower L	istributic	n: CON	SUMER L	OANS	State: C)hio E	valuation l	Period:	State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	1997 to I	December .	31, 1998				
			Geog	raphic i	Geographic Distribution	ion					Borre	ower Dia	Borrower Distribution	Ę.				
	Low-I	Low-Income	Moderate-	ate-	-∍lphiM	- e -	Upper-Income	Income	Low-Income	come	Moderate-	ate-	Middle-Income	Income	-reddU	Ţ	Total	_
	Geogra	Geographies	Inc	Income	Income	ne	Geographies	phies	Borrowers	wers	Income	me	Borrowers	vers	Income	a)	Consumer	ler
			Geographies	phies	Geographies	hies		-			Borrowers	wers			Borrowers	ers	Loans	ໜ
MSA/	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	#	0/0
AA	of	MNB	of	MNB	of	MNB	of	MNB	of	MINB	of	MNB	of	MNB	of	MNB		Jo
	Pop*	Lns	Pop*	Lns	Pop*	Lns	Pop*	Lns	Hshlds	Lns	Hshlds	Lns	Hshlds	Lns	Hshlds Lns	Lns		Tt]
Fiill Scone	: 000																	

Full Scope:

100 535 28.60 40.6 23.55 18.5 20 15.10 18.50 25.80 40.93 31.79 48.22 43.31 7.10 15.36 3.74 9.54 YWMSA

geographies.

Geographic and Borrower Distribution of Consumer Loan Originations (Home Equity) Table 15.

Geographic and Borrower Distribution: CONSUMER LOANS State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998

																=		
			Geog.	raphic 1	Geographic Distribution	tion					Borre	ower Dis	Borrower Distribution	ц				
	LOW-I	_ow-Income	Moderate-	ate-	Middle-	le-	Upper-Income	Income	emosuI-woT	come	Moderate-	ate-	Middle-	- e -	Upper-Income	come	Total	al
	Geogra	Geographies	Income	me	Income	ome	Geographies	phies	Borrowers	wers	Income	me	Income	ne	Borrowers	rers	Consumer	ner
,			Geographies	phies	Geographies	phies					Borrowers	vers	Borrowers	rers			Loans	ns
MSA / AA	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	#	% of
	of	MNB	of	MNB	of	MNB	of	MNB	of	MNB	of	MNB	of	MNB	of	MNB		Tt]
	Pop*	Lns	Pop*	Lns	Pop*	Lns	Pop*	Lns	Hshlds	Lns	Hshlds	Lns	Hshlds	Lns	Hshlds	Lns		
Full Scope:	:obe:																	

100

439

53.08

40.60

23.69

18.50

12.53

15.10

90.7

25.80

53.99

31.79

42.14

43.31

3.19

15.36

.68

9.54

YWMSA

The percentage of the population in the MSA/Assessment area that resides in these geographies. *

Geographic and Borrower Distribution of Consumer Loan Originations (Personal Table 16. Secured)

Geographic and Borrower Distribution: CONSUMER LOANS State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	c and Bc	orrower L	Sistributic	on: CON	ISUMER	LOANS	State: ()hio Ev	aluation F	eriod: J	anuary 1, i	997 to I	ecember	31, 1998	~			
			Geo	graphic	Geographic Distribution	ution					Borr	ower Di	Borrower Distribution	uc				
	Low-]	Low-Income	Mode	Moderate-	Mide	Middle-	-reddn	Upper-Income	row-Income	come	Moderate-	ıte-	Middle-	le-	Upper-Income	ncome	Total	1 1
	Geogr	Geographies	Inc	Income	Inc	Income	Geogra	Geographies	Borrowers	wers	Income	me	Income	me	Borrowers	vers	Consumer	mer
F C			Geogra	Geographies	Geogra	Geographies					Borrowers	/ers	Borrowers	wers			Loans	ıs
MSA / AA	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	0/0	#	0/0
	of	MNB	of	MNB	of	MNB	of	MINB	of	MNB	of	MNB	of	MNB	of	MINB		of
	Pop*	Lns	Pop*	Lns	Pop*	Lns	Pop*	Lns	Hshlds	Lns	Hshlds	Lns	Hshlds	Lns	Hshlds	Lns		Tt]
Full Scope:	obe:																	
		1		1			1				1		1					0
YWMSA	9.54	9.54 1.32 15.36 5.18 43.31	15.36	5.18	43.31	49.	31.79	44.47	25.80	12.18	04 31.79 44.47 25.80 12.18 15.10 16.45 18.50 22.13 40.60 41.42	16.45	18.50	22.13	40.60	41.42	985	100

The percentage of the population in the MSA/Assessment area that resides in these geographies. (* *

Geographic and Borrower Distribution of Consumer Loan Originations (Personal Table 17. Unsecured)

Geographic and Borrower Distribution: CONSUMER LOANS State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998	Borrower Distribution	ne Low-Income Moderate- Middle- Upper-Income Total Sprrowers Consumer Consumer	Borrowers Borrowers	# 00 00 00 00 00 00 00 00 00 00 00 00 00	MNB of MNB of MNB of MNB of MNB Ttl	Lns Hshlds Lns Hshlds Lns Hshlds Lns Hshlds Lns		21 25.80 15.86 15.10 21.15 18.50 22.99 40.60 35.17 435 100	
	Geographic Distribution	Moderate- Middle- Upper-Income Income Geographies	Geographies Geographies	0/0	of MNB of MNB of	Pop* Lns Pop* Lns Pop*		9.54 1.84 15.36 9.43 43.31 42.53 31.79 46.21	
Geographic and Borrower I		Low-Income Geographies		MSA/AA % %	of MNB	Pop* Lns	Full Scope:	YWMSA 9.54 1.84	

^(*) The percentage of the population in the MSA/Assessment area that resides in these geographies.