# PUBLIC DISCLOSURE 

August 23, 1999

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION 

M etropolitan National Bank<br>C harter Number 23595<br>1 Federal Plaza W est<br>Youngstown, Ohio 44503<br>Office of the Comptroller of the Currency<br>Northeastern District<br>W estern Pennsylvania Field Office<br>4075 M onroeville Boulevard<br>Suite 300<br>Monroeville, Pennsylvania 15146

NOTE: This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

## Table of Contents

General Information ..... 3
Definitions and Common Abbreviations ..... 4
Overall CRA Rating ..... 7
Description of Institution ..... 8
Scope of Evaluation ..... 9
Fair Lending Review ..... 10
C onclusions with Respect to Performance Tests
Lending Test ..... 11
Investment Test ..... 15
Service Test ..... 16
Appendix A: Scope of Evaluation. ..... 19
Appendix B: Market Profiles for Areas Receiving Full-Scope Reviews ..... 20
Appendix C: Tables of Performance Data ..... 21

## General Information

The Community Reinvestment Act (CRA) requires each federal financial supervisory agency to use its authority when examining financial institutions subject to its supervision, to assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. Upon conclusion of such examination, the agency must prepare a written evaluation of the institution's record of meeting the credit needs of its community.

This document is an evaluation of the Community Reinvestment Act (CRA) performance of Metropolitan National Bankrepared by The Office of the Comptroller of the Currencythe institution's supervisory agency, as of August 23, 1999. The agency rates the CRA performance of an institution consistent with the provisions set forth in Appendix A to 12 CFR Part 25.

## Definitions and Common Abbreviations

The follow ing terms and abbreviations are used throughout this Performance Evaluation. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

Affiliate- Any company that controls, is controlled by, or is under common control by another company. A company is under common control with another company if both companies are directly or indirectly controlled by the same company. A bank subsidiary is controlled by the bank and is, therefore, an affiliate.

Block Numbering Area (BNAt Statistical subdivisions of counties in which census tracts have not been established. BNAs have been established by the United States Census Bureau in conjunction with state agencies.

Census Tract (CT) Small, locally defined statistical areas within metropolitan statistical areas. These areas are determined by the United States Census Bureau in an attempt to group homogenous populations. A CT has defined boundaries per ten year census and an average population of 4,000.

Community Development (CD) Affordable housing for low - or moderate-income individuals; community services targeted to low - or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration $\approx s$ Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of $\$ 1$ million or less; or, activities that revitalize or stabilize low - or moderate-income geographies.

Community Reinvestment Act (CRA)The statute that requires the OCC to evaluate a bank $\approx s$ record of meeting the credit needs of its local community, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

Full-Scope Review- Performance under the Lending, Investment and Service Tests is analyzed considering fully understood performance context, quantitative factors (e.g., geographic distribution, borrow er distribution, total number and dollar amount of investments, branch distribution) and qualitative factors (e.g., innovation, complexity).

Geography- A census tract or a block numbering area delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA)The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, and the disposition of the application (e.g., approved, denied, withdraw n).

Home Mortgage Loans Such loans include home purchase and home improvement loans, as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwellings loans, loans for the purchase of manufactured homes and refinancing of home improvement and home purchase loans.

Limited-Scope Review Performance under the Lending, Investment and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, branch distribution).

Low-Income- Income levels that are less than $50 \%$ of the median family income.
Median Family Income (MFIThe median income determined by the United States Census Bureau every ten years and used to determine the income level category of geographies. Also, the median income determined by the Department of Housing and Urban Development annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above it and half below it.

Metropolitan Statistical Area (MSA)A rea defined by the Director of the United States Office of Management and Budget. MSAs consist of one or more counties, including large population centers and nearby communities that have a high degree of interaction.

Middle-Income Income levels that are at least $80 \%$ and less than $120 \%$ of the MFI.

Moderate-Income Income levels that are at least 50\% and less than $80 \%$ of the MFI.

Small Business Loans Loans with original amounts of $\$ 1$ million or less that are:
(1) secured by nonfarm nonresidential properties; or (2) commercial and industrial loans to U.S. addresses.

Small Farm Loans Loans with original amounts of $\$ 500$ thousand or less that are: (1) secured by farmland; or (2) to finance agricultural production and other loans to farmers.

Tier 1 Capitar The total of common shareholders' equity, perpetual preferred shareholders $\approx$ equity with noncumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

Upper-Income- Income levels that are 120\% or more of the MFI.
The following is a list of abbreviations and/or acronyms used throughout this Performance Evaluation.

| Abbreviation or Acronym |  |
| :--- | :--- |
| AA |  |
| Full Title, Name or Description |  |
| ATM | Assessment Area |
| BNA | Automated Teller Machine |
| CDBG | Block Numbering Area |
| CFR | Community Development Block Grant |
| CRA | Code of Federal Regulations |
| CT | Community Reinvestment Act |
| FHA | Census Tract |
| MNBC | Federal Housing Administration |
| FHLB | F.N.B. Corporation |
| FNMAC | Federal Home Loan Bank |
| GNMA | Federal National Mortgage Assistance Corp |
| HMDA | Government National Mortgage Association |
| LMI | Home Mortgage Disclosure Act |
| MNB | Low - and Moderate-Income |
| MSA | Metropolitan National Bank |
| OCC | Metropolitan Statistical Area |
| PE | Office of the Comptroller of the Currency |
| SBA | Performance Evaluation |
| VA | Small Business Administration |
| YWMSA | Veteran Administration |
|  | Youngstown-Warren MSA |

## Overall CRA Rating

INSTITUTION'S CRA RATING:This institution is rated Satisfactory.
The follow ing table indicates the performance levels of Metropolitan National Bank (MNB) with respect to the lending, investment, and service tests.

| Performance Levels | MNB <br>  $\operatorname{lending~Test~}$ |  |  |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
| Outstanding |  |  |  |
| High Satisfactory | X | X | X |
| Low Satisfactory |  |  |  |
| Needs to Improve |  |  |  |
| Substantial Noncompliance |  |  |  |

Primary factors supporting the bank's overall rating include:

- Good responsiveness to credit needs and high volume of loans made within the assessment area;
- An adequate distribution of loans among borrowers of different income levels;
- A good distribution of loans to businesses of different sizes with a significant amount of loans originated at $\$ 250$ thousand or less;
- A good level of community development lending which specifically addresses identified community credit needs;
- A good geographic distribution of small business loans and an adequate geographic distribution of HM DA loans;
- An good level of investments;
- Services and delivery systems which are accessible to geographies and individuals of different income levels in the assessment area; and
- A good level of community development services.


## Description of Institution

Metropolitan National Bank (M NB) is a $\$ 243$ million, full service intrastate bank headquartered in Youngstown, OH which is approximately 60 miles northw est of Pittsburgh, PA. MNB is a subsidiary of F.N.B. Corporation ("FNBC"), a $\$ 3.5$ billion holding company. The holding company operates eight other banks throughout western Pennsylvania and eastern Ohio as well as southern Florida. No MNB branches have been closed since J anuary 1997. Currently, MNB operates 8 fullservice branch offices and 8 automated teller machines throughout its assessment area (AA). MNB opened one full service branch in How land, Ohio in September 1997. In addition, the bank improved access to low income CTs through installation of ATMs at the Campbell and Federal Plaza offices. M NB has no wholly ow ned subsidiaries and one partially ow ned subsidiary. This subsidiary has no impact on MNB's capacity to lend for community reinvestment purposes.

As of $6 / 30 / 99$, total bank assets were $\$ 243$ million, including investments of $\$ 41.1$ million and loans of $\$ 180$ million. Total deposits were $\$ 209$ million. The loan portfolio was comprised of the following: 62\% 1-4 family residential mortgage loans, $26 \%$ other types of loans, 6\% consumer loans, and 6\% commercial and industrial loans. There are no impediments, legal or otherw ise, which would hinder the bank's ability to help meet the credit needs of its assessment area.

M NB competes primarily with three large, Ohio based banks headquartered in Cleveland and Columbus, OH. Competition also comes from local banking institutions and mortgage companies competing for low-and moderate-income (LMI) individuals and within LMI geographies throughout the assessment area. The bank's 8 branches are located within eastern Ohio. M NB is an active lender in its communities and has been recognized by the Small Business Administration (SBA) as a preferred lender.

## Scope of Evaluation

## Evaluation Period/Products Evaluated

The period of review considers HMDA and, small business loans from J anuary 1, 1997 through December 31, 1998. We evaluated community development loans, investments, and service activities from A pril 1, 1997 through March 31, 1999. MNB also provided consumer loan information for auto, home equity, personal secured, and personal unsecured loans. Bank compiled data for SBA lending, investments and services were also included. Agricultural lending is not a primary product line for MNB and is not included in this assessment. Small Business and home purchase lending and community development activities received more consideration in assessing the overall rating. Metropolitan's last CRA examination was as of March 1997.

## Data Integrity

There were no material issues with respect to data integrity. Public data and bank data is considered accurate.

## Selection of A reas for Full Scope Review

The bank's entire AA was selected for a full scope review.

## Ratings

Ratings were applied based on the bank's entire AA.

## Community Contacts

A local economic development organization which serves MNB's AA was contacted in conjunction with this review. This group coordinates a variety of funding sources, educational opportunities, and practical assistance to promote economic development in the Mahoning River Valley. The group did not identify a specific credit need for the area, but did identify a need for low and no cost deposit services. The group also noted a need for further expansion regarding the marketing of economic development programs. The group believes that the right volume and variety of small business loan programs are available, but that the local population is not readily aw are of their existence.

The group indicated active participation and support by FNB regarding local lending efforts for economic development.

## Fair Lending Review

We completed a fair lending examination as of J une 30, 1999. The objective of our examination was to determine bank compliance with fair lending laws and regulations. The scope of our examination included a review of seven declined and 28 approved loan files chosen from the 1998 HMDA-LAR, conversations with bank management, and review of internal audit reports. Our comparative analysis weighed declined prohibited basis applications (black applicant) versus approved control group applications (white applicant). No substantive violations of the provisions of the antidiscrimination laws and regulations were identified.

## Conclusions with Respect to Performance Tests

## LENDING TEST

## Conclusions for Areas Receiving Full-Scope Reviews

The bank's performance under the Lending Test is rated "high satisfactory." Based on full-scope reviews, the bank's performance in the YWMSA good.

## Lending Activity

Refer to Table 1 in Appendix ©or the facts and data used to evaluate the bank's lending activity.

MNB demonstrates an good responsiveness to the community's credit needs. MNB's commitment to the community is indicated by:

- A high loan to deposit average, and
- An adequate volume of HMDA and small business loans made.

MNB's average quarterly loan to deposit ratio since March 31, 1997 is $82.19 \%$. The loan to deposit ratio as of J une 30, 1999 is $85.11 \%$. Neither number significantly varies from the quarterly national peer ratio of $82.51 \%$.

MNB ranks 14th out of the 152 home mortgage and 53 home improvement lenders in their market area. M NB has $2.2 \%$ of the home purchase market and $1.8 \%$ of the home improvement market. There are two major lenders in their home purchase market who have over $22 \%$ of the market combined. For home improvement lending, three lenders control almost $50 \%$ of that market. As for home refinance lending, M NB is sixth out of 168 lenders in that market, with a $4.2 \%$ of the market share. The top three lenders have roughly $26 \%$ of that market.

MNB ranks $14^{\text {th }}$ out of 68 business lenders in the market and has a $1.9 \%$ market share. The areas top five lenders control over $50 \%$ of area market share.

MNB ranks $7^{\text {th }}$ among FDIC insured institutions within Mahoning County for deposits. Youngstown is the county seat of $M$ ahoning County and constitutes the majority of MNB's market area. MNB's deposit market share for Mahoning County is approximately $4 \%$.

## Distribution of Loans by Income Level of the Geography

## Home Mortgage Loans

Refer to Tables 2, 3 and 4 in Appendix Cor the facts and data used to evaluate the geographic distribution of the bank's home mortgage loan originations and purchases.

MNB's geographic distribution of HMDA loans is adequate. MNB's percentage of loans in LMI tracts is below the percentage of owner occupied housing for all loan types. How ever, MNB's commitment to low income areas is demonstrated by exceeding its overall market share in home purchase lending. In addition, MNB approximates its overall market share in home refinance lending in moderate income areas. Home mortgage lending opportunities are impacted by area demographics. 1990 US Census data indicate a substantial percentage of persons living below poverty levels in low ( $47 \%$ ) and moderate ( $25 \%$ ) income tracts. In addition, a significant level of owner occupied housing is located in middle and upper income CTs $(80 \%)$. The combination of a large percentage of persons below poverty level within CTs with a low level of owner occupied housing limits the bank's ability to extend home mortgages.

## Small Loans to Businesses

Refer to Table 5 in Appendix ©or the facts and data used to evaluate the geographic distribution of the bank's origination/purchase of small loans to businesses.

The geographic distribution of small business loans within the AA is good. The distribution of small business loans among LMI CTs approximates the distribution of businesses within those same tracts despite significant competition. How ever, approximately $75 \%$ of reporting businesses are located within middle and upper income CTs. In addition, $25 \%$ of businesses in LMI tracts did not report income.
Table 5 of Appendix Bletails geographic distribution by the percentage of reporting small businesses and the FNB's small business lending activity within the AA.

Consumer Loans
Refer to Tables 14-17 in Appendix Cor the facts and data used to evaluate the geographic distribution of the bank's consumer loan originations and purchases.

MNB's record of consumer lending is poor. The bank is well below demographics for all types of reported consumer loans. Consumer lending to LMI borrow ers is impacted by a highly competitive consumer lending market. These lenders consist
of non-financial institution auto dealerships and other highly competitive, specifically targeted consumer lenders. How ever, the bank's performance in consumer lending does not materially impact the overall rating as consumer lending is $6 \%$ of total loans.

## Lending Gap Analysis

There were no unexplained gaps in MNB's record of lending within the AA.

## Inside/Outside Ratio

MNB originates a substantial majority of its housing loans and small business loans within the AA. HMDA loan data available for the period from J anuary 1, 1997 to December 31, 1998 indicates $78 \%$ by volume and $76 \%$ of the dollar amount of housing related loans were made within the AA.

The table below details reported HMDA lending within the AA.

|  | Percentage in the AA |  |
| :--- | :--- | :--- |
| Loan Type | $\#$ | $\$$ |
| Home Purchase | $77 \%$ | $74 \%$ |
| Refinance | $78 \%$ | $76 \%$ |
| Home Improvement | $82 \%$ | $84 \%$ |
| Totals | $\mathbf{7 8} \%$ | $\mathbf{7 6} \%$ |

MNB also originated a substantial majority of its small business loans within the AA. Small business data available for the same period indicates $74 \%$ by volume and $79 \%$ by dollar of loans made to businesses with revenues of $\$ 1$ million or less were made within the AA. MNB's commitment to small dollar, local lending is demonstrated by the high volume of small dollar loans with the AA. The following table details the percentage of small business loans delineated by dollar amounts.
Table 1 of Appendix Bletails MNB's overall lending activities.

|  | Percentage in the AA |  |
| :--- | :--- | :--- |
| Loan Type | $\#$ | $\$$ |
| $\mathbf{\$ 1 0 0 , 0 0 0}$ or less | $67 \%$ | $69 \%$ |
| $\mathbf{\$ 1 0 0 , 0 0 0}$ to $\mathbf{\$ 2 5 0 , 0 0 0}$ | $70 \%$ | $71 \%$ |
| Over $\mathbf{\$ 2 5 0 , 0 0 0}$ | $83 \%$ | $82 \%$ |
| Totals | $\mathbf{7 4 \%}$ | $\mathbf{7 9} \%$ |

# Distribution of Loans by Income Level of Borrower 

Home Mortgage Loans

Refer to Tables 7, 8 and 9 in Appendix Cor the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

MNB's record of housing related lending to borrowers of different income levels is adequate. The percentage of HMDA loans to moderate income borrowers approximates the percentage of moderate income families in the AA for home purchase and home improvement loans. In addition, the bank demonstrates a commitment to lending to moderate income borrowers as it exceeds its overall market share for lending among moderate income borrowers for and refinance and meets its overall market share for home purchase loans. HMDA lending among low income borrow ers is below the percentage of low income families in the AA.

## Small Loans to Businesses

Refer to Table 10 in Appendix ©or the facts and data used to evaluate the borrower distribution of the bank's origination/purchase of small loans to businesses.

MNB's distribution of loans among businesses of different sizes is good. MNB's commitment to small business lending is demonstrated by its participation in SBA lending and overall market rank in a highly competitive AA. 1997 market data indicates that $98 \%$ of businesses within the AA are small businesses, with annual gross revenues of $\$ 1$ million or less. During the assessment period MNB extended $82 \%$ of total loans to businesses with gross revenues of $\$ 1$ million or less while market lenders average $59 \%$ of total loans to businesses of $\$ 1$ million or less. A substantial majority ( $77 \%$ ) of total small business loans reported is in original amounts of $\$ 250$ thousand or less. Furthermore, MNB has demonstrated a strong commitment to small dollar lending by providing $52 \%$ of loans to area businesses at under $\$ 100,000$.

## Consumer Loans

Refer to Table 14-17 in Appendix Cor the facts and data used to evaluate the borrower distribution of the bank's consumer loan originations and purchases.

MNB's record of consumer lending is good. MNB distribution of auto, home equity, personal secured, and personal unsecured loans generally exceeds the percentage
of moderate income households in the AA. Consumer loans to low income borrowers approximates or is below the percentage of low income households.

## Community Development Lending

Refer to Table 1 in Appendix ©or the facts and data used to evaluate the bank's level of community development lending.

MNB record of Community Development lending is good. These loans are defined as those that are not reported under Small Business loans and have as their primary purpose community development. Since the previous examination, the bank has extended three Community Development loans to two different borrow ers totaling $\$ 800$ thousand. Two loans were made to provide residential housing for LMI mentally handicapped persons. The third loan was made as part of a partnership consortium consisting of ten local financial institutions that loan money to local businesses. This is in conjunction with HUD to encourage existing and emerging small businesses. Participation in the program is based on projected employment goals and local revitalization efforts. This loan initiative provides loans in as little as $\$ 1,000$ increments.

## Product Innovation and Flexibility

MNB has developed and/or implemented lending programs which benefit LMI borrowers and geographies within the AA. These programs include:

- HUD's Home Program - This program enables LMI applicants to receive assistance for up to $75 \%$ of down payment and closing costs.
- Family Home Ow nership Program - This program is directed to LMI applicants and provides flexible underw riting standards for first time homebuyers.
- Referrals to a local mini-loan fund which provides flexible underw riting standards for very small businesses and start up businesses.
- An E-Z low-doc mortgage program which promotes affordable housing through flexible underw riting.


## INVESTMENT TEST

## Conclusions for Areas Receiving Full-Scope Reviews

The bank's performance under the Investment Test is rated "high satisfactory." Based on full-scope reviews, the bank's performance in the YWMSA is good.

Refer to Table 12 in Appendix ©or the facts and data used to evaluate the bank's level of qualified investments.

The majority of MNB's investments are not innovative and contain only minimal complexities. How ever, MNB has developed and implemented an innovative program to serve LMI individuals. The donation is in the form of a scholarship endow ment restricted to LMI applicants at the local university. This scholarship isi included in the bank's $\$ 28 \mathrm{M}$ in qualified donations to organizations with community development purposes.

Metropolitan invests primarily in Ohio affordable housing projects. Two investments were made during the current period. Both of these investments were mortgagebacked securities collateralized by LMI mortgages. These investments which were designed to provide affordable housing are described below:

A \$493M investment in FNMA mortgage-backed pool backed by mortgages that serve LMI borrowers; and

A $\$ 414 \mathrm{M}$ investment in a FNMA mortgage-backed security backed by mortgages that serve LMI borrow ers.

These investments contain loans under programs with flexible underw riting standards that target LMI borrow ers.

MNB extended $\$ 27,975$ in donations to 34 projects during the examination period. These donations represent qualified contributions to affordable housing groups, organizations supporting activities that benefit LMI individuals or geographies, and economic development.

## SERVICE TEST

## Conclusions for Areas Receiving Full-Scope Reviews

The bank's performance under the Service Test is rated "high satisfactory." Based on full-scope reviews, the bank's performance in the YWMSA is good.

## Retail Banking Services

Refer to Table 13 in Appendix ©or the facts and data used to evaluate the distribution of the bank's branch delivery system and branch openings and closings.

M NB service and delivery systems are accessible to geographies and individuals of different income levels in the AA. Retail banking services offered are consistent throughout the assessment area. The branch netw ork is consistent with the community's population distribution. The bank has a netw ork of eight full service branches and ATMs throughout their assessment area. Of these 8 branches, 2 are in a low - income CT, none are in a moderate-income CT, 3 are in a middle-income CT and 3 are in an upper-income CT. Due to close geographical proximity, moderate income areas are reasonable served by branches in the remaining areas.

Business hours are reasonable with seven branches offering extended hours and Saturday service. MNB's downtow $n$ Youngstown branch is closed evenings and Saturdays as activity in that area is minimal after business hours. There are no material differences in services offered betw een the branches. There w ere no CRA related comments in the bank's Public File. ATMs are the primary alternative delivery system for retail services. Each branch is equipped with a full service ATM. Although the Federal Plaza branch is closed on Saturday, the public still has access to its ATM. MNB offers an identified community service need in a free personal checking account. Additionally, the bank offers a number of standard retail banking services. Some of these services include telephone and personal computer banking, telecommunications for the deaf, and free ATM usage at all MAC netw ork ATMs.

## Community Development Services

MNB is involved in a good level of community development services in its assessment area. The bank promotes various services that are designed to enhance the opportunities for low-moderate income customers to obtain mortgages and other products and services. Some of the activities in which Metropolitan is involved is as follows:

- A senior mortgage lender serves on the board of directors of Interfaith Home Maintenance Services, Inc. (IHMS). IHMS performs emergency home repairs for people in LMI geographies;
- A marketing officer is a committee member for the city of Youngstown dow ntow $n$ revitalization group. The city of Youngstow $n$ is in targeted by federal and state government for revitalization efforts.;
- Various officers participate in area trade shows designed to benefit and stimulate local business economy, including targeted revitalization areas;
- A loan officer is a board member for both Gatew ay to Better Living, a home for people with mental disabilities, and the Burdman Group, a battered woman's shelter. These groups primarily serve LMI populations and are located in LMI areas.;
- The bank's Federal Plaza branch manager is a board member and finance committee member of the Beatitude House, a single mother/battered woman's shelter;
- The bank participates in revitalization efforts with the city of Youngstown through monetary contributions and time commitments of bank staff;
- Numerous bank staff participates in and MNB sponsors homebuyer and small business workshops;
- Bank management and staff participate in and MNB sponsors of credit counseling courses for LMI borrow ers;
- Bank staff participate in and MNB provides monetary commitments to the J ubilee Urban Renew al Corporation for LMI geographies; and
- Bank staff participate in CHOICE (Community Housing Options Involving Cooperative Efforts), assisting LMI individuals in home purchases.


## Appendix A: Scope of Examination

The following table identifies the time period covered in this evaluation, affiliate activities that were review ed, and loan products considered. The table also reflects the metropolitan and nonmetropolitan areas that received comprehensive examination review (designated by the term ĄFull-Scopes) and those that received a less comprehensive review (designated by the term ALLimited-Scopes). Public data through December 31, 1998 was available for analysis. How ever, internal bank data and activities were reported through March 31, 1999.

| Time Period Review ed | Lending Test: J anuary 1, 1997 to December 31, 1998 <br>  <br>  <br>  <br>  <br> Commund Small business loans. <br>  1997 to March 31, 1999 loans - April 1, <br> Investment Test: April 1, 1997 to March 31, 1999  <br> Service Test: April 1, 1997 to March 31, 1999 |  |
| :---: | :---: | :---: |
|  |  | Products Review ed |
| Metropolitan National Bank (MNB) Youngstown, Ohio |  | Mortgage loans, small business loans, community development loans, and investments |
| Affiliate(s) | Affiliate Relationship | Products Review ed |
| NA |  |  |
| List of Assessment Areas and Ty | e of Examination |  |
| Assessment Area | Type of Exam | Other Information |
| Youngstown-Warren MSA \#9320 | Full Scope |  |

## Appendix B: Market Profiles for Full-Scope Areas

MNB has one AA. That AA contains a portion of the Youngstown-W arren Metropolitan Statistical Area (YWMSA - 9320). It is reasonable for MNB to exclude portions of the MSA because their small branch network does not readily access those areas. The AA meets regulatory guidelines and does not arbitrarily exclude any LMI individuals and/or geographies. Thirty-two, or $41 \%$, of the CTs are designated LMI. The AA contains 78 Census Tracts (CT) that are delineated as follows:

|  | Low |  | Moderate |  | Middle |  | Upper |  | AA Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ | $\%$ | $\#$ | $\%$ |
| AA | 13 | 17 <br> $\%$ | 19 | 24 <br> $\%$ | 31 | 40 <br> $\%$ | 14 | 18 <br> $\%$ | $77 *$ | $99 \% *$ |

"Source: 1990 Census Bureau"

* The AA included one CT that did not report income information.

1990 Census Bureau data for the AA is as follows:

Updated Median Family Income - \$42,500
Median Housing - \$49,866
Median Housing Age - 44 years
Population - 289,823
Ow ner Occupied Housing Units - 118,975
Census Median Family Income - \$30,605
The major employers in the AA include a large automobile assembly plant, a health and hospital system, local government, product distribution centers, and service industries. The service industry has experienced the most employment grow th for the periods from 1993-1998.

The tables below detail reported business information for individual assessment areas.

AA

| Total Reporting <br> Businesses <br> 9,668 | $\leq \mathbf{\$ 1}$ Million | $\mathbf{7 , 0 9 4}$ |
| :---: | :---: | :---: | | $\mathbf{\$ 1}$ Million |
| :---: |
| 932 |

Income Not Reported 1,642
"Source: "Dun and Bradstreet Business Demographic"

# Appendix C: Tables of Performance Data 

## Content of Standardized Tables

References to the "bank" include activities of any affiliates that the bank provided for consideration (refer to Appendix A: Scope of the Examination). For purposes of review ing the Lending Test tables, the following are applicable: purchased loans are treated as originations/purchases; market rank is based on the number of loans originated and purchased by the bank as compared to all other lenders in the MSA/assessment area; and market share is the number of loans originated and purchased by the bank as a percentage of the aggregate number of reportable loans originated and purchased by all lenders in the MSA/assessment area.

The following is a listing and brief description of the tables:
Table 1. Lending Volume Presents the number and dollar amount of reportable loans originated and purchased by the bank over the evaluation period by MSA/assessment area.

Table 2. Geographic Distribution of Home Purchase Loansompares the percentage distribution of the number of loans originated and purchased by the bank in low -, moderate-, middle- and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.

Table 3. Geographic Distribution of Home Improvement Loansee Table 2.
Table 4. Geographic Distribution of Refinance Loans ee Table 2.
Table 5. Geographic Distribution of Small Loans to Businesseshe percentage distribution of the number of small loans (less than or equal to $\$ 1$ million) to businesses originated and purchased by the bank in low-, moderate-, middle- and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.

Table 6. Geographic Distribution of Small Loans to Farmshe percentage distribution of the number of small loans (less than or equal to $\$ 500,000$ ) to farms originated and purchased by the bank in low -, moderate-, middle- and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size) throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.

Table 7. Borrow er Distribution of Home Purchase Loan§ ompares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle- and upper-income borrow ers to the percentage distribution of families by income level in each MSA/assessment area. The table also presents market rank and market share information based on the most recent aggregate market data available.

Table 8. Borrower Distribution of Home Improvement Loansee Table 7.

## Table 9. Borrower Distribution of Refinance Loan§ ee Table 7.

Table 10. Borrower Distribution of Small Loans to Businessesompares the percentage distribution of the number of small loans (less than or equal to $\$ 1$ million) originated and purchased by the bank to businesses with revenues of $\$ 1$ million or less to the percentage distribution of businesses with revenues of $\$ 1$ million or less. The table also compares the banks percentage distribution with the percentage of loans originated and purchased by all other small business reporters in the bank's AA to businesses with revenues of $\$ 1$ million or less and is based on the most recent aggregate market data available. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the business. Market share information is presented based on the most recent aggregate market data available.

Table 11. Borrower Distribution of Small Loans to Farmsompares the percentage distribution of the number of small loans (less than or equal to $\$ 500$ thousand) originated and purchased by the bank to farms with revenues of $\$ 1$ million or less to the percentage distribution of farms with revenues of $\$ 1$ million or less. The table also compares the banks percentage distribution with the percentage of loans originated and purchased by all other small farm reporters in the bank's AA to farms with revenues of $\$ 1$ million or less and is based on the most recent aggregate market data available. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the farm. Market share information is presented based on the most recent aggregate market data available.

Table 12. Qualified Investments Presents the number and dollar amount of qualified investments made by the bank in each MSA/AA. The table separately presents investments made during prior evaluation periods that are still outstanding and investments made during the current evaluation period. Prior period investments are reflected at their book value as of the end of the evaluation period. Current period investments are reflected at their original investment amount even if that amount is greater than the current book value of the investment. The table also presents the number and dollar amount of unfunded qualified investment commitments. In order to be included, an unfunded commitment must have been reported on schedule RC-L of the Call Reports as an off-balance sheet item.

Table 13. Distribution of Branch Delivery System and Branch Openings/Closings Compares the percentage distribution of the number of the bank's branches in low-, moderate-, middle- and upper-income geographies to the percentage of the population within each geography in each MSA/AA. The table also presents data on branch openings and closings in each MSA/AA.

Table 14. Geographic and Borrower Distribution of Consumer Loanis r geographic distribution, the table compares the percentage distribution of the number of loans originated and purchased by the bank in low -, moderate-, middleand upper-income geographies to the percentage distribution of the population within each geography. For borrow er distribution, the table compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle- and upper-income borrow ers to the percentage of households by income level in each MSA/assessment area.
Charter Number: 23595

| LENDING VOLUME State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MSA / AA | \% ofTotalMBBDepositsin RatedArea | Home Mortgage |  | Small Business |  | Small Farms |  | Development |  | $\begin{aligned} & \text { Total Reported } \\ & \text { Loans } \end{aligned}$ |  | $\frac{\text { off }}{\text { Tof }}$TotalreportedMNBLoans inRatedArea |
|  |  | \# | \$ (000's) | \# | \$ (000's) | \# | \$ (000's) | \# | \$ (000's) | \# | $\begin{gathered} \$ \\ \left(000^{\prime} \mathrm{s}\right) \\ \hline \end{gathered}$ |  |
| Full Scope: |  |  |  |  |  |  |  |  |  |  |  |  |
| YWMSA | 100 | 930 | 54,329 | 170 | 28,668 | NA | NA | 3 | 800 | 1,102 | 83,795 | 100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Charter Number: 23595
Table 2. Geographic Distribution of Home Purchase Loan Originations

| MSA /AA | Low Income Geographies |  | $\begin{gathered} \text { Moderate } \\ \text { Income } \\ \text { Geographies } \end{gathered}$ |  | Middle Income |  | $\begin{aligned} & \text { Upper Income } \\ & \text { Geographies } \end{aligned}$ |  | $\begin{gathered} \text { Over } \\ \text { all } \\ \text { Market } \\ \text { Rank } \end{gathered}$ | Market Share by Geography* |  |  |  |  | Total HomePurchaseLoans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \frac{\circ}{0} \\ \text { Owner } \\ \text { Occ } \\ \text { Units } \\ \hline \end{gathered}$ | $\begin{gathered} \circ \\ \text { MNB } \\ \text { Moans } \end{gathered}$ | $\begin{gathered} \text { on } \\ \text { Oner } \\ \text { Occ } \\ \text { Units } \\ \hline \end{gathered}$ | $\begin{gathered} \frac{\circ}{\vdots} \\ \text { MNB } \\ \text { Loans } \end{gathered}$ | $\begin{aligned} & \hline \frac{\circ}{n} \\ & \text { Owner } \\ & \text { Occ } \\ & \text { Units } \\ & \hline \end{aligned}$ | $\begin{gathered} \circ \\ \text { MNB } \\ \text { Moans } \end{gathered}$ | $\begin{gathered} \frac{\circ}{\circ} \\ \text { Owner } \\ \text { Occ } \\ \text { Units } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \frac{\square}{\text { MNB }} \\ \text { Loans } \end{gathered}$ |  | $\begin{aligned} & \text { Over } \\ & \text { all } \end{aligned}$ | Low | Mod | Mid | Upper | - | $\begin{gathered} \frac{\circ}{\circ} \\ \text { of } \\ \text { Total } \end{gathered}$ |
| Full Scope: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| YWMSA | 6.42 | 2.50 | 14.12 | 6.50 | 46.86 | 56 | 32.59 | 35 | 14 | 2.21 | 6.15 | 1.27 | 2.73 | 1.80 | 200 | 100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Charter Number: 23595
Table 3. Geographic Distribution of Home Improvement Loan Originations

| MSA / AA | Low Income Geographies |  | Moderate Income Geographies |  | Middle Income Geographies |  | Upper Income Geographies |  | $\begin{gathered} \text { Over } \\ \text { all } \\ \text { Market } \\ \text { Rank* } \end{gathered}$ | Market Share by Geography* |  |  |  |  | Total HomeImprovement Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \circ \frac{\circ}{n} \\ \text { Owner } \\ \text { Occ } \\ \text { Units } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \frac{\circ}{\text { MNB }} \\ \text { Loans } \end{gathered}$ | $\begin{gathered} \hline \frac{\circ}{n} \\ \text { OWner } \\ \text { Occ } \\ \text { Units } \\ \hline \end{gathered}$ | $\begin{gathered} \frac{\mathrm{c}}{\mathrm{MNB}} \\ \text { Loans } \end{gathered}$ | $\begin{gathered} \hline \frac{o}{n} \\ \text { Owner } \\ \text { Occ } \\ \text { Units } \\ \hline \end{gathered}$ | $\begin{gathered} \frac{\circ}{\mathrm{MNB}} \\ \text { Loans } \end{gathered}$ | $\begin{gathered} \hline \frac{\circ}{n} \\ \text { Owner } \\ \text { Onc } \\ \text { Units } \\ \hline \end{gathered}$ | $\begin{gathered} \frac{\circ}{\circ} \mathrm{MNB} \\ \text { Lioans } \end{gathered}$ |  | $\begin{gathered} \hline \text { Over } \\ \text { all } \end{gathered}$ | Low | Mod | Mid | Upper | \# | $\begin{gathered} \circ \frac{\circ}{\circ} \\ \text { Total } \end{gathered}$ |
| Full Scope: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| YWMSA | 6.42 | 3.20 | 14.12 | 9.60 | 46.86 | 54.40 | 32.59 | 32.80 | 14 | 1.85 | . 92 | . 39 | 1.62 | 3.02 | 125 | 100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Charter Number: 23595
Originations

, 1997 to December 31, 1998
Total Home
Mortgage
Refinance
Loans
\#



Table 5. Geographic Distribution of Small Business Loan Originations

Charter Number: 23595
Table 7. Borrower Distribution of Home Purchase Loan Originations
Charter Number: 23595
Table 8. Borrower Distribution of Home Improvement Loan Originations

| MSA / AA | Low IncomeBorrowers |  | Moderate Income Borrowers |  | Middle IncomeBorrowers |  | Upper Income Borrowers |  | $\begin{aligned} & \text { Over } \\ & \text { all } \\ & \text { Mrkt } \\ & \text { Rank } \\ & \text { ** } \end{aligned}$ | Market Share by Borrower Income** |  |  |  |  | $\begin{gathered} \text { Total Home } \\ \text { Improvement } \\ \text { Loans } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c\|} \hline \frac{\circ}{\circ} \\ \text { Families } \end{array}$ | $\begin{array}{\|c\|c} \stackrel{\circ}{\mathrm{MNB}} \\ \text { LMoans } \end{array}$ | $\begin{array}{c\|} \hline \frac{\circ}{\circ} \\ \text { Families } \end{array}$ | $\begin{array}{\|c} \frac{\circ}{\mathrm{MNB}} \\ \text { LNaans } \end{array}$ | $\begin{array}{\|c\|} \hline \frac{\circ}{\circ} \\ \text { Families } \end{array}$ | $\begin{gathered} \frac{\circ}{\text { MNB }} \\ \text { Loans } \end{gathered}$ | $\begin{array}{\|c\|} \hline \frac{\circ}{\circ} \\ \text { Families } \end{array}$ | $\begin{gathered} \frac{\circ}{\circ} \\ \text { MNB } \\ \text { Loans } \end{gathered}$ |  | $\begin{gathered} \text { Over } \\ \text { all } \end{gathered}$ | Low | Mod | Mid | Upper | \# | $\begin{gathered} \frac{\circ}{\circ} \\ \text { of } \\ \text { Totala } \end{gathered}$ |
| Full Scope: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| YWMSA | 20.26 | 4.80 | 18.07 | 18.40 | 21.82 | 28 | 39.85 | 48.80 | 14 | 1.85 | . 89 | . 50 | 1.76 | 3.16 | 125 | 100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { (*) } \\ & \text { infor } \end{aligned}$ $(* *)$ | As a percentage of loans with borrower income information available. No ion was available for $0 \%$ of loans originated by MNB. <br> Based on 1997 Aggregate HMDA Data only. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Charter Number: 23595
Borrower Distribution of Home Mortgage Refinance Loan Originations

## 1, 197 to Decon <br> 

 Loan

## Period: J

 ,
$6{ }^{-100}$
Charter Number: 23595
Borrower Distribution of Small Business Loan Originations

| Borrower Distribution: SMALL BUSINESS State: Ohio Evaluation Period: January 1, 1997 to December 31, 1998 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Business with Revenues of \$1 million or less |  |  | Loans by Original Amount regardlessof Business Size |  |  | Market |
| MSA /AA | $\begin{gathered} \circ \\ \hline \frac{\circ}{o f} \\ \text { Businesses } \\ \star \end{gathered}$ | $\begin{gathered} \frac{\circ}{\text { MNB }} \\ \text { Loans } \end{gathered}$ | Market <br> Loans | $\begin{aligned} & \$ 100,000 \\ & \text { or Less } \end{aligned}$ | $\begin{aligned} & >\$ 100,00 \\ & \mathbf{t o n} \\ & \$ 250,000 \end{aligned}$ | $\begin{aligned} & >\$ 250,000 \\ & \$ 1,000,000 \end{aligned}$ | All |
| Full Scope: |  |  |  |  |  |  |  |
| YWMSA | 98.24 | 82.4 | 58.6 | 52.4 | 25.3 | 22.4 | 1.91 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

[^0]Charter Number: 23595
Borrower Distribution of Small Farm Loan Originations

## 99

| MSA /AA | Farms with Revenues ofor less $\$ 1$ million |  |  | Loans by Original Amount regardless |  |  | Market Share**** |  | Total Small Farm Loans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\frac{\circ}{o f}$ <br> $\substack{\text { of } \\ \text { Businesses } \\ \star}$ | $\begin{gathered} \frac{\circ}{\mathrm{MNB}} \\ \text { Loans } \end{gathered}$ | $\begin{gathered} \text { Market } \\ \text { Loans } \\ \star \star \star \end{gathered}$ | $\begin{aligned} & \$ 100,000 \\ & \text { or Less } \end{aligned}$ | $\begin{gathered} >\$ 100,00 \\ t 0^{\prime} \\ \$ 250,000 \end{gathered}$ | $\begin{aligned} & >\$ 250,000 \\ & \text { to, } \\ & \$ 1,000,000 \end{aligned}$ | ${ }_{\text {All }}$ | $\begin{aligned} & \text { Rev \$1 } \\ & \text { million } \\ & \text { or less } \end{aligned}$ | \# | $\begin{array}{c\|} \stackrel{\circ}{0} \\ \text { of } \\ \hline \end{array}$ | $\stackrel{\text { Avg }}{\text { Loan Size }}$ |
| Full Scope: |  |  |  |  |  |  |  |  |  |  |  |
| YWMSA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
|  |  |  |  |  |  |  |  |  |  |  |  |

Table 13. Distribution of Branch and ATM Delivery System

| MSA / AA | Deposits <br> $\frac{\circ}{\vdots}$ <br> of Total <br> MNB <br> Meposits | Branches |  |  |  |  |  | ATMs |  |  |  |  |  | Population |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \# \\ \text { of MNB } \\ \text { Branches } \end{gathered}$ | $\begin{gathered} \hline \frac{\circ}{\circ} \text { of } \\ \text { Total } \\ \text { MNB } \\ \text { Branches } \end{gathered}$ | Location of Branches by Income of Geographies |  |  |  | $\begin{gathered} \# \\ \text { Of } \\ \text { MNB } \\ \text { ATMS } \end{gathered}$ | $\begin{gathered} \circ \frac{\circ}{\circ} \\ \text { of } \\ \text { Total } \\ \text { MNB } \\ \text { ATMs } \\ \hline \end{gathered}$ | Location of ATMs by Income of Geographies |  |  |  | \% of the Population withinEach Geography |  |  |  |
|  |  |  |  | Low | Mod | Mid | Upp |  |  | Low | Mod | Mid | Upp | Low | Mod | Mid | Upp |
| Full Scope: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| YWMSA | 100 | 8 | 100 | 25 | 0 | 37.5 | 37.5 | 8 | 100 | 25 | 0 | 37.5 | 37.5 | 9.54 | 15.36 | 43.31 | 31.79 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Charter Number: 23595

:


n these

1998

Charter Number: 23595
Home Rquity)

| Geographic and Borrower Distribution of Consumer Loan Originations (Home Equity) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Geographic and Borrower Distribution: CONSUMER LOANS State: Ohio Evaluation Period: January 1, 1997 to December 31,1998 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MSA / AA | Geographic Distribution |  |  |  |  |  |  |  | Borrower Distribution |  |  |  |  |  |  |  | Total Consumer Loans |  |
|  | Low-Income Geographies |  | ModerateIncome Geographies |  | Middle-IncomeGeographies |  | Upper-Income Geographies |  | Low-Income Borrowers |  | ModerateIncome Borrowers |  | Middle- <br> Income Borrowers |  | Upper-Income Borrowers |  |  |  |
|  | \% of Pop* | $\circ$ MNB Lns | $\begin{gathered} \text { \% } \\ \text { of } \\ \text { Pop* } \\ \hline \end{gathered}$ | $\circ$ MNB Lns | $\begin{gathered} \text { \%} \\ \text { of } \\ \text { Pop* } \end{gathered}$ | $\circ$ MNB Lns | \% of Pop* | $\begin{gathered} \text { \% } \\ \text { MNB } \\ \text { Lns } \end{gathered}$ | \% of Hshlds | $\circ$ MNB Lns | \% of Hshlds | \% MNB Lns | \% of Hshlds | $\begin{gathered} \circ \\ \text { MNB } \\ \text { Lns } \\ \hline \end{gathered}$ | \% of Hshlds | $\begin{gathered} \hline \frac{\circ}{\circ} \\ \text { MNB } \\ \text { Lns } \\ \hline \end{gathered}$ | \# | $\begin{gathered} \text { \% of } \\ \text { Ttl } \end{gathered}$ |
| Full Scope: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| YWMSA | 9.54 | . 68 | 15.36 | 3.19 | 43.31 | 42.14 | 31.79 | 53.99 | 25.80 | 7.06 | 15.10 | 12.53 | 18.50 | 23.69 | 40.60 | 53.08 | 439 | 100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (*) The percentage of the population in the MSA/Assessment area that resides geographies. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Charter Number: 23595

Charter Number: 23595

## (Personal




[^0]:    (**) As a percentage of loans with revenue information available. No information was
    ( $\star \star \star$ ) and is based on 1997 Aggregate Small Business Data only.

