# **PUBLIC DISCLOSURE**

May 9, 2011

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Tecumseh Federal Bank 160 N Fourth St Tecumseh, NE 68450-0318 Docket #: 05275

Office of Thrift Supervision Central Region 1 South Wacker Drive, Suite 2000 Chicago, IL 60606

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

# Office of Thrift Supervision



Department of the Treasury

Central Region

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June 24, 2011

Board of Directors Tecumseh Federal Bank 160 N Fourth St Tecumseh, NE 68450-0318

OTS No. 5275

Enclosed is your institution's written Community Reinvestment Act (CRA) Performance Evaluation. The Office of Thrift Supervision (OTS) prepared the evaluation as of May 9, 2011. Pursuant to the provisions of the CRA and OTS regulations (12 C.F.R. 563e), your institution must make this evaluation and your institution's CRA rating available to the public.

In accordance with 12 C.F.R. 563e, your institution must make this written CRA Performance Evaluation available to the public within 30 business days of receiving it. You must place the evaluation in your CRA public file at your home office and at each branch within this time frame. You may not alter or abridge the evaluation in any manner. At your discretion, you may retain previous written CRA Performance Evaluation(s) with the most recent evaluation in your CRA public file.

Your institution may prepare a response to the evaluation. You may place the response in each CRA public file along with the evaluation. In the event your institution elects to prepare such a response, please forward a copy of it to this office.

All appropriate personnel, particularly customer contact personnel, need to be aware of the responsibilities that the institution has to make this evaluation available to the public. Consequently, we suggest that your institution review internal procedures for handling CRA inquiries, including those pertaining to the evaluation and other contents of the CRA public file.

We strongly encourage the Board of Directors, senior management, and other appropriate personnel to review this document and to take an active interest and role in the CRA activities of your institution.

Sincerely,

Georgia Chisolm

Assistant Director, Compliance

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#### General Information

The Community Reinvestment Act (CRA) requires each federal financial supervisory agency to use its authority when examining financial institutions, to assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. Upon conclusion of such examination, the agency must prepare a written evaluation of the institution's record of meeting the credit needs of its community.

This document is an evaluation of the CRA performance of Tecumseh Federal Bank. The Office of Thrift Supervision (OTS) prepared the evaluation as of May 9, 2011. OTS evaluates performance in assessment area(s) delineated by the institution rather than individual branches. This assessment area evaluation may include visits to some, but not necessarily all, of the institution's branches. OTS rates the CRA performance of an institution consistent with the provisions set forth in Appendix A to 12 C.F.R. Part 563e.

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#### Institution

#### Overall Rating

#### **INSTITUTION'S CRA RATING:** Satisfactory.

A majority of the bank's home loans are secured by properties located within the assessment area. The loan-to-deposit (LTD) ratio decreased from 85 percent to 76 percent, and is in need of improvement. The lending to low- and moderate-income borrowers was excellent, and the lending within moderate-income geographies was reasonable. There were no apparent violations of the substantive provisions of the anti-discrimination laws and regulations, and Tecumseh Federal did not receive any CRA related complaints.

#### Scope of Examination

We evaluated the bank's CRA performance through an analysis of residential mortgage loans that the bank originated between January 1, 2008 and December 31, 2010. We calculated the LTD ratio for the eight-quarter period ending December 31, 2010 using the Office of Thrift Supervision's (OTS) Uniform Thrift Performance Report (UTPR). The bank has one office, which is not located within a metropolitan statistical area (MSA); therefore the Home Mortgage Disclosure Act (HMDA) rules do not apply to the institution. Nonetheless, the bank maintains a loan application register (LAR) that contains the type of home loans reported by institutions that are subject to the HMDA requirements. We based our public evaluation on the loans contained on the bank's LAR.

We utilized HMDA lending data reported by other lenders (aggregate data) for the assessment area and we obtained deposit information about insured depository institutions in the assessment area from the Federal Deposit Insurance Corporation (FDIC). We also considered 2000 census information in forming our conclusions about the institution's performance. The prior CRA evaluation conducted on May 30, 2006, resulted in a rating of "Satisfactory."

#### **Description of Institution**

Tecumseh Federal, which operates from one office in Tecumseh, Nebraska, is a SAIF insured federally chartered mutual thrift with total assets totaling almost \$56 million as of December 31, 2010. The bank's loan portfolio consists mainly of residential mortgage loans secured by one—to-four family dwellings (90 percent). The bank has not opened or closed any branches since the previous evaluation.

As of December 31, 2010, the loan portfolio totaled \$57.3 million. Table 1 shows a summary of this portfolio as of the aforementioned date.

| Table 1 - Tecumseh Federal Bank Investment in Loans December 31, 2010 Thrift Financial Report |          |        |       |  |
|---|----------|--------|-------|--|
| Loan Category Amount Percent of Percent of (\$000's) Total Loans Total Assets                 |          |        |       |  |
| Residential Mortgage  | \$28,911 | 90.2%  | 51.7% |  |
| Nonresidential Mortgage   | 2,281    | 7.1%   | 4.1%  |  |
| Commercial Nonmortgage  | 600      | 1.9%   | 1.1%  |  |
| Consumer  | 249      | 0.8%   | 0.4%  |  |
| Total   | \$32,041 | 100.0% | 57.3% |  |

There were no economic or legal constraints identified that would inhibit the bank's ability to meet the various community credit needs.

#### Description of Assessment Area

Tecumseh Federal's assessment area consists of eight contiguous counties (Gage, Jefferson, Johnson, Nemaha, Otoe, Pawnee, Richardson, and Thayer). This area is primarily rural in nature, with the population centered near several small towns. The largest employers are Tecumseh State Correction Institute, MBA Poultry, Johnson County Hospital, and local government entities. Table 2 shows the assessment area's demographic data, which is based on the 2000 census.

| Table 2 -Demographic Data<br>Tecumseh Federal's Assessment Area |             |  |  |
|---|-------------|--|--|
| Demographic Data  | 2000 Census |  |  |
| Population  | 77,459      |  |  |
| Total Families  | 21,247      |  |  |
| 1-4 Family Units  | 31,432      |  |  |
| Multi-family Units  | 1,966       |  |  |
| % Owner-Occupied Units  | 67%         |  |  |
| % Rental-Occupied Units   | 23%         |  |  |
| % Vacant Housing Units  | 10%         |  |  |
| Weighted Average Median Housing                                 | \$61,233    |  |  |

Table 3 shows the number of geographies in each income level and compares it to the distribution of families living in those geographies and to housing units located within those geographies. As shown in the table, the assessment area does not contain any low or upper income geographies.

| Table 3 - Distribution of Geographies, Families and 1 -4 Family Dwellings in the Assessment Area |                                      |        |                   |        |        |        |
|--|--------------------------------------|--------|-------------------|--------|--------|--------|
| Geog Inc Level   | evel Geographies Total Area Families |        | Owner-Occup<br>Un |        |        |        |
| 2000 Census:   | #                                    | %      | #                 | %      | #      | %      |
| Moderate   | 2                                    | 7.7%   | 814               | 3.8%   | 868    | 3.7%   |
| Middle   | 24                                   | 92.3%  | 20,433            | 96.2%  | 22,663 | 96.3%  |
| Total  | 26                                   | 100.0% | 21,247            | 100.0% | 23,531 | 100.0% |

The Department of Housing and Urban Development (HUD) annually adjusts the 2000 census data to update the median family income levels. Table 4(a) shows the updated HUD median family income for each year during the review period based on the average state-wide non-MSA income for Nebraska. Table 4(b) shows the distribution of families in the assessment area.

| Table 4(a) – Adjusted HUD Median Family Income |          |  |  |
|--|----------|--|--|
| Year Amount                                    |          |  |  |
| 2008   | \$51,800 |  |  |
| 2009   | \$53,700 |  |  |
| 2010   | \$54,200 |  |  |

| Table 4(b) - Distribution of Families in Assessment Area |                  |       |  |
|--|------------------|-------|--|
| Family Income Category                                   | 2000 Census Data |       |  |
| (% of non-MSA Median)                                    | Number Percent   |       |  |
| Low (< 50%)  | 3,529            | 16.6  |  |
| Moderate (50% - 79%)                                     | 4,177            | 19.6  |  |
| Middle (80% - 119%)                                      | 5,464            | 25.7  |  |
| Upper (>= 120%)  | 8,077            | 38.1  |  |
| Total  | 21,247           | 100.0 |  |

#### Conclusions with Respect to Performance Tests

#### Loan-to-Deposit Ratio

For the eight-quarter period ending December 31, 2010, the bank had an average LTD ratio of 76.0 percent. To evaluate Tecumseh Federal's LTD ratio, we considered the comparative data, for the same period for OTS regulated institutions. The bank's LTD was considerably lower than the median group, which had an eight-quarter average of 86.4 percent. Tecumseh Federal's LTD has been steadily decreasing, with a high on June 31, 2009 of 89.4 percent, and a low on December 31, 2010, of 68.7 percent. We attribute this decrease in LTD to an increase in deposits. There has also been some erosion of mortgage loans due to the bank retaining the mortgages and not

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# Institution (continued)

reducing interest rates. Based on this information, we conclude that the bank's LTD ratio is in need of improvement.

#### Lending Inside of the Assessment Area

For this analysis, we considered the loan categories that are normally HMDA reportable (home purchase, home refinance, and home improvement). During the three-year review period, in these lending categories, the bank originated 113 loans, totaling \$12.1 million. This included 57 loans (50 percent), totaling \$4.6 million (38 percent) that were secured by properties located within the assessment area. These percentages show the bank provides an adequate amount of home financing in its assessment area.

| Table 5 -Concentration of Residential Mortgage Loans January 1, 2008-December 31, 2010 (Amount in Thousands) |  |    |        |                           |        |                    |
|--|--|----|--------|---------------------------|--------|--------------------|
| Period   | Inside Assessment Outside Assessment Area Area |    |        | Inside Assessment<br>Area |        | Total<br>Mortgages |
| 1 01104  | #  | %  | #      | %                         | #      |                    |
| 2008   | 14   | 48 | 15     | 52                        | 29     |                    |
| 2009   | 22   | 63 | 13     | 37                        | 35     |                    |
| 2010   | 21   | 43 | 28     | 57                        | 49     |                    |
| Total  | 57   | 50 | 56     | 50                        | 113    |                    |
|  | \$ Amt   | %  | \$ Amt | %                         | \$ Amt |                    |
| 2008   | 912  | 42 | 1,287  | 58                        | 2,199  |                    |
| 2009   | 1,219  | 58 | 874    | 42                        | 2,093  |                    |
| 2010   | 2,440  | 31 | 5,353  | 69                        | 7,793  |                    |
| Total  | 4,571  | 38 | 7,514  | 62                        | 12,085 |                    |

#### **Lending to Borrowers of Different Incomes**

The following table shows the borrower income distribution of Tecumseh Federal's home purchase and refinancing loans for the review period in the assessment area. The table compares the activity to the aggregate lending averages in the assessment area for 2009.

| Table 6 - Comparison of Residential Mortgage Loans By Borrower Income Level in the Assessment Area (Dollars in thousands) |                       |                      |             |  |
|---|-----------------------|----------------------|-------------|--|
| Income<br>Category  | Tecumse<br>01/01/2008 | Aggregate<br>Lenders |             |  |
| ,   | #                     | %                    | During 2009 |  |
| Low   | 10                    | 17.5                 | 8.2         |  |
| Moderate  | 13                    | 22.8                 | 18.1        |  |
| Middle  | 11                    | 19.3                 | 25.5        |  |
| Upper   | 23                    | 40.4                 | 41.0        |  |
| Income NA   | 0                     | 0.0                  | 7.2         |  |
| Total   | 57                    | 100.0                | 100.0       |  |
|   | \$                    | %                    | % by \$     |  |
| Low   | 334                   | 7.3                  | 3.9         |  |
| Moderate  | 558                   | 12.2                 | 11.6        |  |
| Middle  | 728                   | 15.9                 | 22.5        |  |
| Upper   | 2,951                 | 64.6                 | 53.3        |  |
| Income NA   | 0                     | 0.0                  | 8.7         |  |
| Total   | 4,571                 | 100.0                | 100.0       |  |

The previous table shows that Tecumseh Federal's lending to low- and moderate-income borrowers is well above the percentage of the aggregate. The bank's distribution of residential loans to low- and moderate-income borrowers exceeds both the percentage distribution of low- and moderate-income families and the percentage distribution of residential loans made by the HMDA aggregate in the assessment area.

Based on this information, we conclude that Tecumseh Federal's performance in this category is excellent.

#### Geographic Distribution of Loans

Table 7 shows Tecumseh Federal's geographic distribution of home purchase and refinance loans made during the review period. As previously noted, the assessment area does not contain any low or upper income geographies.

| Table 7 -Comparison of Residential Mortgage Loans<br>By Geographic Distribution in the Assessment Area<br>(Dollars in Thousands) |                      |           |                        |  |
|--|----------------------|-----------|------------------------|--|
| Income   | Tecumse<br>01/01/200 | Aggregate |                        |  |
| Category   | #                    | %         | Lending During<br>2009 |  |
| Moderate   | 2                    | 3.5       | 2.7                    |  |
| Middle   | 55                   | 96.5      | 97.3                   |  |
| Total  | 57                   | 100.0     | 100.0                  |  |
|  | \$                   | %         | % by \$                |  |
| Moderate   | 81                   | 1.8       | 1.7                    |  |
| Middle   | 4,490                | 98.2      | 98.3                   |  |
| Total  | 4,571                | 100.0     | 100.0                  |  |

As shown in Table 7, Tecumseh Federal's distribution, based on the number of loans, in the moderate-income geographies is above the reported aggregate for 2009. The bank's penetration of residential loans in moderate-income geographies is comparable to the percentage of owner-occupied housing units in moderate-income geographies and exceeds the percentage penetration of residential loans made by the HMDA aggregate in moderate-income geographies in the assessment area.

Based on this information,, we conclude that Tecumseh Federal's geographic distribution is reasonable.

#### Response to Complaints

During the review period, the bank did not receive any written complaints pertaining to its CRA performance.

# Fair Lending or Other Illegal Credit Practices Review

No violations of the substantive provisions of the antidiscrimination laws and regulations were identified during the most recent examination in which we evaluated compliance with consumer laws and regulations.

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#### CRA Rating Definitions

There are four separate and distinct CRA assessment methods set forth in the CRA: the lending, investment, and service tests for large, retail institutions; the streamlined examination method for small institutions; the community development test for wholesale and limited purpose institutions; and the strategic plan option for all institutions. OTS will assign an institution one of the four assigned ratings required by Section 807 of the CRA:

- 1. "Outstanding record of meeting community credit needs."
- 2. "Satisfactory record of meeting community credit needs."
- 3. "Needs to improve record of meeting community credit needs."
- 4. "Substantial noncompliance in meeting community credit needs."

OTS judges an institution's performance under the test and standards in the rule in the context of information about the institution, its community, its competitors, and its peers. Among the factors to evaluate in an examination are the economic and demographic characteristics of the assessment area(s); the lending, investment, and service opportunities in the assessment area(s); the institution's product offerings and business strategy; the institution's capacity and constraints; the prior performance of the institution; in appropriate circumstances, the performance of a similarly situated institution; and other relevant information. An institution's performance need not fit each aspect of a particular rating profile in order to receive that rating, and exceptionally strong performance with respect to some aspects may compensate for weak performance in others. The institution's overall performance, however, must be consistent with safe and sound banking practices and generally with the appropriate rating profile. In addition, OTS adjusts the evaluation of an institution's performance under the applicable assessment method in accordance with §563e.21 and §563e.28, which provide for adjustments on the basis of evidence of discriminatory or other illegal credit practices.