

Office of Thrift Supervision Financial Reporting System Run Date: August 5, 2004, 9:03 AM	TFR Industry Aggregate Report 93051 - OTS-Regulated: Virginia March 2004	Frozen Aggregated Data (\$Thousands)
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Description	Mar 2004 Value	Dec 2003 Value	Sep 2003 Value	Jun 2003 Value	Mar 2003 Value
Number of Institutions	17	16	16	16	16

Schedule NS --- Optional Narrative Statement		Mar 2004 Value	Dec 2003 Value	Sep 2003 Value	Jun 2003 Value	Mar 2003 Value
Description	Line Item	Value	Value	Value	Value	Value
		Yes	Yes	Yes	Yes	Yes
Have you included a narrative statement?	NS100	0	N/A	N/A	N/A	N/A
Narrative Statement Made by Savings Association Management	NS110	N/A	N/A	N/A	N/A	N/A

Schedule SC --- Consolidated Statement of Condition		Mar 2004 Value	Dec 2003 Value	Sep 2003 Value	Jun 2003 Value	Mar 2003 Value
Description	Line Item	Value	Value	Value	Value	Value
ASSETS						
Cash, Deposits and Investment Securities - Total	SC11	\$ 7,265,919	\$ 8,697,239	\$ 12,378,026	\$ 10,256,277	\$ 7,545,160
Cash and Non-Interest-Earning Deposits	SC110	\$ 1,203,109	\$ 1,386,736	\$ 1,453,854	\$ 1,038,436	\$ 1,058,632
Interest-Earning Deposits in FHLBs	SC112	\$ 181,940	\$ 335,628	\$ 514,402	\$ 425,930	\$ 316,100
Other Interest-Earning Deposits	SC118	\$ 155,744	\$ 190,258	\$ 168,742	\$ 188,540	\$ 121,631
Fed Funds Sold/Secs Purchased Under Agreements to Resell	SC125	\$ 3,204,172	\$ 2,701,636	\$ 6,503,086	\$ 4,284,415	\$ 1,594,921
U.S. Government, Agency and Sponsored Enterprise Securities	SC130	\$ 1,542,482	\$ 1,398,942	\$ 1,437,739	\$ 2,026,972	\$ 2,268,830
Equity Securities Subject to FASB Statement No. 115	SC140	\$ 307,963	\$ 306,317	\$ 280,765	\$ 278,320	\$ 270,571
State and Municipal Obligations	SC180	\$ 71,545	\$ 49,252	\$ 17,420	\$ 19,289	\$ 31,836
Securities Backed by Nonmortgage Loans	SC182	\$ 122,953	N/A	N/A	N/A	N/A
Other Investment Securities	SC185	\$ 458,430	\$ 2,289,451	\$ 1,962,517	\$ 1,950,589	\$ 1,837,266
Accrued Interest Receivable	SC191	\$ 17,581	N/A	N/A	N/A	N/A
Mortgage-Backed Securities - Gross	SUB0072	\$ 13,726,427	N/A	N/A	N/A	N/A
Mortgage-Backed Securities - Total	SC22	\$ 13,726,427	\$ 11,207,156	\$ 11,029,914	\$ 11,533,057	\$ 12,253,536
Pass-Through - Total	SUB0073	\$ 7,639,593	N/A	N/A	N/A	N/A
Insured/Guaranteed by U.S. Agency/Sponsored Enterprise	SC210	\$ 7,557,005	\$ 7,181,067	\$ 7,093,746	\$ 7,715,519	\$ 7,588,985
Other Pass-Through	SC215	\$ 82,588	\$ 88,817	\$ 96,336	\$ 106,806	\$ 120,086
Other Mortgage-Backed Securities (Excluding Bonds) - Total	SUB0074	\$ 6,033,818	N/A	N/A	N/A	N/A
Issued or Guaranteed by FNMA, FHLMC, or GNMA	SC217	\$ 1,059,453	N/A	N/A	N/A	N/A
Collateralized by MBS Issued/Guaranteed by FNMA/FHLMC/GNMA	SC219	\$ 168,729	N/A	N/A	N/A	N/A
Other	SC222	\$ 4,805,636	N/A	N/A	N/A	N/A
Accrued Interest Receivable	SC228	\$ 53,016	N/A	N/A	N/A	N/A

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Schedule SC --- Consolidated Statement of Condition		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
General Valuation Allowances	SC229	\$ 0	N/A	N/A	N/A	N/A
Mortgage Loans - Gross	SUB0092	\$ 32,407,201	N/A	N/A	N/A	N/A
Mortgage Loans - Total	SC26	\$ 32,346,501	\$ 31,549,628	\$ 25,162,607	\$ 25,017,081	\$ 26,591,485
Construction Loans - Total	SUB0100	\$ 361,229	\$ 331,184	\$ 429,054	\$ 488,965	\$ 508,545
Residential - Total	SUB0110	\$ 291,743	\$ 275,371	\$ 339,853	\$ 372,823	\$ 370,418
1-4 Dwelling Units	SC230	\$ 200,435	\$ 184,704	\$ 249,375	\$ 269,586	\$ 280,242
Multifamily (5 or more) Dwelling Units	SC235	\$ 91,308	\$ 90,667	\$ 90,478	\$ 103,237	\$ 90,176
Nonresidential Property	SC240	\$ 69,486	\$ 55,813	\$ 89,201	\$ 116,142	\$ 138,127
Permanent Loans - Total	SUB0121	\$ 31,930,511	N/A	N/A	N/A	N/A
Residential - Total	SUB0131	\$ 30,958,660	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Total	SUB0141	\$ 29,574,979	N/A	N/A	N/A	N/A
Revolving Open-End Loans	SC251	\$ 6,584,403	\$ 6,066,464	\$ 4,837,230	\$ 4,475,135	\$ 4,089,593
All Other - First Liens	SC254	\$ 22,270,848	N/A	N/A	N/A	N/A
All Other - Junior Liens	SC255	\$ 719,728	N/A	N/A	N/A	N/A
Multifamily (5 or more) Dwelling Units	SC256	\$ 1,383,681	\$ 1,175,553	\$ 1,169,356	\$ 1,106,226	\$ 1,053,758
Nonresidential Property (Except Land)	SC260	\$ 773,427	\$ 746,013	\$ 710,214	\$ 699,067	\$ 691,496
Land	SC265	\$ 198,424	\$ 192,334	\$ 198,183	\$ 156,168	\$ 149,632
Net Change in Mortgage Loan Portfolio - Stock	SUB0227	\$ 1,300,734	N/A	N/A	N/A	N/A
Accrued Interest Receivable	SC272	\$ 112,703	\$ 112,490	\$ 95,317	\$ 97,940	\$ 105,073
Advances for Taxes and Insurance	SC275	\$ 2,758	\$ 3,317	\$ 1,976	\$ 1,686	\$ 2,165
Allowance for Loan and Lease Losses	SC283	\$ 60,700	\$ 46,148	\$ 43,387	\$ 42,458	\$ 43,389
Nonmortgage Loans - Gross	SUB0162	\$ 19,023,130	N/A	N/A	N/A	N/A
Nonmortgage Loans - Total	SC31	\$ 18,428,731	\$ 18,517,284	\$ 18,791,274	\$ 16,677,681	\$ 16,173,993
Commercial Loans - Total	SC32	\$ 3,919,213	\$ 6,046,693	\$ 6,160,948	\$ 4,018,913	\$ 4,056,950
Secured	SC300	\$ 1,455,524	\$ 1,396,330	\$ 1,550,222	\$ 1,651,699	\$ 1,683,863
Unsecured	SC303	\$ 2,463,689	\$ 4,650,361	\$ 4,610,717	\$ 2,367,200	\$ 2,373,068
Lease Receivables	SC306	\$ 0	\$ 2	\$ 9	\$ 14	\$ 19
Consumer Loans - Total	SC35	\$ 15,020,213	\$ 13,047,386	\$ 13,244,909	\$ 13,301,222	\$ 12,760,730
Loans on Deposits	SC310	\$ 11,236	\$ 10,842	\$ 10,767	\$ 11,136	\$ 11,351
Home Improvement Loans (Not secured by real estate)	SC316	\$ 37,052	\$ 42,623	\$ 49,994	\$ 60,813	\$ 73,380
Education Loans	SC320	\$ 120	\$ 1	\$ 1	\$ 10	\$ 10
Auto Loans	SC323	\$ 1,585,390	\$ 1,893,555	\$ 2,161,768	\$ 2,638,852	\$ 2,621,941
Mobile Home Loans	SC326	\$ 351	\$ 302	\$ 2,214,778	\$ 2,018,611	\$ 1,771,899
Credit Cards	SC328	\$ 3,666,999	\$ 4,079,356	\$ 4,055,394	\$ 4,124,555	\$ 4,112,490

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Schedule SC --- Consolidated Statement of Condition		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Other, Including Lease Receivables	SC330	\$ 9,719,065	\$ 7,020,707	\$ 4,752,207	\$ 4,447,245	\$ 4,169,659
Accrued Interest Receivable	SC348	\$ 83,704	\$ 86,703	\$ 80,801	\$ 84,276	\$ 83,264
Allowance for Loan and Lease Losses	SC357	\$ 594,399	\$ 663,498	\$ 695,384	\$ 726,730	\$ 726,951
Reposessed Assets - Gross	SUB0201	\$ 32,786	\$ 36,361	\$ 44,932	\$ 43,819	\$ 45,032
Reposessed Assets - Total	SC40	\$ 32,786	\$ 36,361	\$ 44,932	\$ 43,819	\$ 45,032
Real Estate - Total	SUB0210	\$ 25,683	\$ 25,807	\$ 32,089	\$ 31,745	\$ 31,766
Construction	SC405	\$ 0	\$ 1,100	\$ 2,281	\$ 1,636	\$ 625
Residential - Total	SUB0225	\$ 7,586	\$ 5,822	\$ 8,669	\$ 8,332	\$ 7,732
1-4 Dwelling Units	SC415	\$ 7,586	\$ 5,822	\$ 8,669	\$ 8,332	\$ 7,732
Multifamily (5 or more) Dwelling Units	SC425	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Nonresidential (Except Land)	SC426	\$ 223	\$ 0	\$ 0	\$ 0	\$ 0
Land	SC428	\$ 17,874	\$ 18,885	\$ 21,139	\$ 21,777	\$ 23,409
Other Reposessed Assets	SC430	\$ 7,103	\$ 10,554	\$ 12,843	\$ 12,074	\$ 13,266
General Valuation Allowances	SC441	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate Held for Investment	SC45	\$ 970	\$ 925	\$ 925	\$ 925	\$ 925
Equity Investments Not Subj to FASB Statement 115 - Total	SC51	\$ 481,080	\$ 404,451	\$ 382,469	\$ 261,225	\$ 325,409
Federal Home Loan Bank Stock	SC510	\$ 408,893	\$ 390,119	\$ 368,819	\$ 255,203	\$ 309,427
Other	SC540	\$ 72,187	\$ 63,748	\$ 65,806	\$ 57,967	\$ 58,535
Office Premises and Equipment	SC55	\$ 652,923	\$ 649,599	\$ 653,855	\$ 637,944	\$ 634,093
Other Assets - Gross	SUB0262	\$ 2,659,737	N/A	N/A	N/A	N/A
Other Assets - Total	SC59	\$ 2,659,737	\$ 2,310,862	\$ 2,681,655	\$ 1,275,136	\$ 2,665,495
Bank-Owned Life Insurance - Key Person Life Insurance	SC615	\$ 6,176	N/A	N/A	N/A	N/A
Bank-Owned Life Insurance - Other	SC625	\$ 18,053	\$ 22,975	\$ 22,682	\$ 22,390	\$ 22,097
Intangible Assets - Servicing Assets on Mortgage Loans	SC642	\$ 135,406	\$ 127,840	\$ 120,860	\$ 93,493	\$ 89,135
Intangible Assets - Servicing Assets on Nonmortgage Loans	SC644	\$ 5,994	\$ 6,423	\$ 6,935	\$ 7,627	\$ 8,241
Intangible Assets - Goodwill & Other Intangible Assets	SC660	\$ 277,976	\$ 277,783	\$ 288,389	\$ 263,840	\$ 256,419
Interest-Only Strip Receivables & Certain Other Instruments	SC665	\$ 371,426	\$ 366,405	\$ 334,394	\$ 355,729	\$ 292,450
Other Assets	SC689	\$ 1,844,706	\$ 1,776,328	\$ 2,138,074	\$ 1,012,895	\$ 2,189,803
Other Assets Detail - Code #1	SC691	N/A	N/A	N/A	N/A	N/A
Other Assets Detail - Amount #1	SC692	N/A	N/A	N/A	N/A	N/A
Other Assets Detail - Code #2	SC693	N/A	N/A	N/A	N/A	N/A
Other Assets Detail - Amount #2	SC694	N/A	N/A	N/A	N/A	N/A
Other Assets Detail - Code #3	SC697	N/A	N/A	N/A	N/A	N/A

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Description	Line Item	Value	Value	Value	Value	Value
Other Assets Detail - Amount #3	SC698	N/A	N/A	N/A	N/A	N/A
General Valuation Allowances	SC699	\$ 0	\$ 78	\$ 75	\$ 98	\$ 104
General Valuation Allowances - Total	SUB2092	\$ 655,099	N/A	N/A	N/A	N/A
Total Assets - Gross	SUB0283	\$ 76,250,173	N/A	N/A	N/A	N/A
Total Assets	SC60	\$ 75,595,074	\$ 74,032,822	\$ 71,697,554	\$ 67,700,319	\$ 66,717,176
LIABILITIES						
Deposits and Escrows - Total	SC71	\$ 54,175,205	\$ 53,349,165	\$ 52,128,029	\$ 48,354,447	\$ 47,727,747
Deposits	SC710	\$ 53,953,225	\$ 53,064,904	\$ 51,794,427	\$ 47,952,176	\$ 47,395,855
Escrows	SC712	\$ 220,861	\$ 282,622	\$ 331,394	\$ 399,892	\$ 328,578
Unamortized Yield Adjustments on Deposits & Escrows	SC715	\$ 1,119	\$ 1,639	\$ 2,208	\$ 2,379	\$ 3,314
Borrowings - Total	SC72	\$ 13,158,158	\$ 12,669,199	\$ 11,718,109	\$ 11,012,702	\$ 10,946,035
Advances from FHLBank	SC720	\$ 6,087,242	\$ 6,247,272	\$ 5,676,960	\$ 3,694,771	\$ 3,574,149
Fed Funds Purchased/Secs Sold Under Agreements to Repurchase	SC730	\$ 6,712,042	\$ 5,733,668	\$ 5,540,124	\$ 6,719,679	\$ 6,813,521
Subordinated Debentures Incl Man Conv Secs/Lim-Lif Pref Stk	SC736	\$ 175,000	N/A	N/A	N/A	N/A
Mortgage Collateralized Securities Issued - Total	SUB0300	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
CMOs (Including REMICs)	SC740	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other	SC745	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Borrowings	SC760	\$ 183,874	\$ 263,259	\$ 251,025	\$ 298,252	\$ 258,365
Other Liabilities - Total	SC75	\$ 1,906,439	\$ 1,766,551	\$ 1,842,613	\$ 2,044,134	\$ 1,950,146
Accrued Interest Payable - Deposits	SC763	\$ 74,877	\$ 73,188	\$ 77,311	\$ 80,257	\$ 89,089
Accrued Interest Payable - Other	SC766	\$ 50,240	\$ 65,382	\$ 46,280	\$ 62,927	\$ 92,408
Accrued Taxes	SC776	\$ 369,356	\$ 272,053	\$ 446,023	\$ 445,505	\$ 409,599
Accounts Payable	SC780	\$ 398,671	\$ 369,596	\$ 332,874	\$ 276,684	\$ 256,666
Deferred Income Taxes	SC790	\$ 207,655	\$ 231,960	\$ 226,797	\$ 228,868	\$ 224,817
Other Liabilities and Deferred Income	SC796	\$ 805,640	\$ 754,372	\$ 713,328	\$ 949,893	\$ 877,567
Other Liabilities Detail - Code #1	SC791	N/A	N/A	N/A	N/A	N/A
Other Liabilities Detail - Amount #1	SC792	N/A	N/A	N/A	N/A	N/A
Other Liabilities Detail - Code #2	SC794	N/A	N/A	N/A	N/A	N/A
Other Liabilities Detail - Amount #2	SC795	N/A	N/A	N/A	N/A	N/A
Other Liabilities Detail - Code #3	SC797	N/A	N/A	N/A	N/A	N/A
Other Liabilities Detail - Amount #3	SC798	N/A	N/A	N/A	N/A	N/A
Total Liabilities	SC70	\$ 69,239,802	\$ 67,784,915	\$ 65,688,751	\$ 61,411,283	\$ 60,623,928

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Schedule SC --- Consolidated Statement of Condition		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Minority Interest	SC800	\$ 175,391	N/A	N/A	N/A	N/A
EQUITY CAPITAL						
Equity Capital - Total	SC80	\$ 6,179,881	\$ 6,072,516	\$ 5,833,412	\$ 6,145,036	\$ 5,949,248
Stock - Total	SUB0311	\$ 4,277,681	\$ 4,263,309	\$ 4,188,102	\$ 4,103,868	\$ 4,100,002
Perpetual Preferred Stock - Cumulative	SC812	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Perpetual Preferred Stock - Noncumulative	SC814	\$ 120,622	\$ 120,500	\$ 71,869	\$ 71,869	\$ 71,869
Common Stock - Par Value	SC820	\$ 18,059	\$ 18,060	\$ 18,060	\$ 18,060	\$ 19,560
Common Stock - Paid in Excess of Par	SC830	\$ 4,139,000	\$ 4,124,749	\$ 4,098,173	\$ 4,013,939	\$ 4,008,573
Accumulated Other Comprehensive Income - Total	SC86	\$- 189,834	N/A	N/A	N/A	N/A
Unrealized Gains (Losses) on Available-for-Sale Securities	SC860	\$- 12,634	\$- 86,681	\$- 56,924	\$ 23,245	\$ 1,742
Gains (Losses) on Cash Flow Hedges	SC865	\$- 176,911	N/A	N/A	N/A	N/A
Other	SC870	\$- 289	N/A	N/A	N/A	N/A
Retained Earnings	SC880	\$ 2,092,034	\$ 2,021,869	\$ 1,862,406	\$ 2,195,319	\$ 2,018,614
Other Components of Equity Capital	SC891	\$ 0	N/A	N/A	N/A	N/A
Total Liabilities, Minority Interest and Equity Capital	SC90	\$ 75,595,074	\$ 74,032,822	\$ 71,697,554	\$ 67,700,319	\$ 66,717,176

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Other Codes As of Mar 2004

Other Asset Codes

Code	Description	Count	Amount
2	Accrued Federal Home Loan Bank dividends	1	\$ 3
3	Federal, State, or other taxes receivable	6	\$ 2,126
4	Net deferred tax assets	8	\$ 256,514
6	Prepaid deposit insurance premiums	1	\$ 49
7	Prepaid expenses	9	\$ 5,475
10	Property leased to others, net of accumul. deprec.	1	\$ 644,821
14	Other noninterest-bearing short-term accounts recv	6	\$ 286,862
19	Receivables fr a broker for unsettled transactions	2	\$ 58,261
20	F/V of all derivative instru. reportable as assets	2	\$ 95,892
99	Other	14	\$ 235,471

Other Liability Codes

Code	Description	Count	Amount
1	Dividends payable on stock	2	\$ 4,603
4	Nonrefundable loan fees received prior to closing	1	\$ 12
6	Balances in U.S. Treasury tax and loan accounts	1	\$ 3,000
10	Amounts due brokers for unsettled transactions	2	\$ 47,485
11	The liability recorded for post-retirement benefit	5	\$ 6,258
14	Unapplied loan payments received	1	\$ 13,534
17	Noninterest-bearing payables to Hold Co/Affiliates	3	\$ 280,870
18	Litigation reserves	1	\$ 220
20	F/V of all derivative instru. reportable as liab.	2	\$ 144,573
99	Other	25	\$ 155,223

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Schedule SO --- Consolidated Statement of Operations		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
QUARTERLY INCOME & EXPENSES						
Interest Income - Total	SO11	\$ 892,533	\$ 857,944	\$ 818,592	\$ 870,568	\$ 919,509
Deposits and Investment Securities	SO115	\$ 33,249	N/A	N/A	N/A	N/A
Mortgage-Backed Securities	SO125	\$ 133,821	N/A	N/A	N/A	N/A
Mortgage Loans	SO141	\$ 346,437	N/A	N/A	N/A	N/A
Nonmortgage Loans - Total	SUB0950	\$ 379,026	N/A	N/A	N/A	N/A
Commercial Loans and Leases	SO160	\$ 74,208	\$ 105,905	\$ 91,735	\$ 90,071	\$ 86,353
Consumer Loans and Leases	SO171	\$ 304,818	N/A	N/A	N/A	N/A
Dividend Inc on Equity Investmnts Not Subj to FASB 115-Total	SO18	\$ 4,086	\$ 3,291	\$ 3,170	\$ 3,286	\$ 4,452
Federal Home Loan Bank Stock	SO181	\$ 3,603	\$ 3,291	\$ 3,170	\$ 3,286	\$ 4,452
Other	SO185	\$ 483	N/A	N/A	N/A	N/A
Interest Expense - Total	SO21	\$ 345,662	\$ 354,551	\$ 355,397	\$ 372,079	\$ 383,624
Deposits	SO215	\$ 230,736	\$ 241,326	\$ 251,525	\$ 267,333	\$ 272,449
Escrows	SO225	\$ 12	\$ 8	\$ 7	\$ 10	\$ 9
Advances from FHLBank	SO230	\$ 49,788	\$ 52,427	\$ 46,367	\$ 47,491	\$ 43,634
Subordinated Debentures (Incl Mandatory Convertible Secs)	SO240	\$ 3,138	\$ 7,079	\$ 7,081	\$ 7,264	\$ 7,258
Mortgage Collateralized Securities Issued	SO250	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Borrowed Money	SO260	\$ 61,988	\$ 53,711	\$ 50,417	\$ 49,981	\$ 60,274
Capitalized Interest	SO271	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Net Int Inc (Exp) Before Prov for Losses on Int-Bear Assets	SO312	\$ 550,957	\$ 506,684	\$ 466,365	\$ 501,775	\$ 540,337
Net Provision for Losses on Interest-Bearing Assets	SO321	\$ 94,803	\$ 141,981	\$ 136,033	\$ 176,803	\$ 195,286
Net Int Inc (Exp) After Prov for Losses on Int-Bear Assets	SO332	\$ 456,154	\$ 364,703	\$ 330,332	\$ 324,972	\$ 345,051
Noninterest Income - Total	SO42	\$ 434,860	\$ 445,964	\$ 488,365	\$ 512,602	\$ 569,381
Mortgage Loan Serving Fees	SO410	\$- 7,536	\$- 253	\$- 13,394	\$- 6,440	\$- 422
Other Fees and Charges	SO420	\$ 308,670	\$ 322,742	\$ 338,264	\$ 339,805	\$ 346,569
Net Income (Loss) from Other - Total	SUB0451	\$ 101,686	\$ 95,019	\$ 121,747	\$ 143,810	\$ 172,375
Sale of Assets Held for Sale and Avail-for-Sale Secs	SO430	\$ 109,700	\$ 74,817	\$ 132,625	\$ 165,437	\$ 174,399
Operations & Sale of Repossessed Assets	SO461	\$ 1,179	\$ 304	\$ 552	\$ 594	\$ 257
LOCOM Adjustments Made to Assets Held for Sale	SO465	\$ 0	\$ 532	\$- 23,184	\$- 7,744	\$ 180
Sale of Securities Held-to-Maturity	SO467	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Sale of Loans Held for Investment	SO475	\$- 551	\$ 0	\$- 2,235	\$ 515	\$ 0

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Description	Line Item	Value	Value	Value	Value	Value
Sale of Other Assets Held for Investment	SO477	\$ 43	\$- 60	\$ 336	\$ 524	\$- 491
Trading Assets (Realized and Unrealized)	SO485	\$- 8,685	\$ 19,426	\$ 13,653	\$- 15,516	\$- 1,970
Other Noninterest Income	SO488	\$ 32,040	\$ 28,456	\$ 41,748	\$ 35,427	\$ 50,859
Other Noninterest Income Detail - Code #1	SO489	N/A	N/A	N/A	N/A	N/A
Other Noninterest Income Detail - Amount #1	SO492	N/A	N/A	N/A	N/A	N/A
Other Noninterest Income Detail - Code #2	SO495	N/A	N/A	N/A	N/A	N/A
Other Noninterest Income Detail - Amount #2	SO496	N/A	N/A	N/A	N/A	N/A
Other Noninterest Income Detail - Code #3	SO497	N/A	N/A	N/A	N/A	N/A
Other Noninterest Income Detail - Amount #3	SO498	N/A	N/A	N/A	N/A	N/A
Noninterest Expense - Total	SO51	\$ 537,882	\$ 518,668	\$ 539,613	\$ 543,839	\$ 532,621
All Personnel Compensation and Expense	SO510	\$ 140,397	\$ 123,377	\$ 146,321	\$ 142,724	\$ 127,931
Legal Expense	SO520	\$ 1,650	\$ 4,360	\$ 8,883	\$ 2,244	\$ 1,455
Office Occupancy and Equipment Expense	SO530	\$ 64,082	\$ 62,654	\$ 71,344	\$ 68,919	\$ 72,626
Marketing and Other Professional Services	SO540	\$ 224,362	\$ 207,273	\$ 203,666	\$ 208,264	\$ 212,769
Loan Servicing Fees	SO550	\$ 11,114	\$ 9,289	\$ 10,931	\$ 18,970	\$ 22,863
Goodwill and Other Intangibles Expense	SO560	\$ 4,022	\$ 5,021	\$ 4,642	\$ 3,882	\$ 1,059
Net Provision for Losses on Non-Interest-Bearing Assets	SO570	\$ 47	\$- 47	\$ 123	\$ 5	\$ 33
Other Noninterest Expense	SO580	\$ 92,208	\$ 106,741	\$ 93,703	\$ 98,831	\$ 93,885
Other Noninterest Expense Detail - Code #1	SO581	N/A	N/A	N/A	N/A	N/A
Other Noninterest Expense Detail - Amount #1	SO582	N/A	N/A	N/A	N/A	N/A
Other Noninterest Expense Detail - Code #2	SO583	N/A	N/A	N/A	N/A	N/A
Other Noninterest Expense Detail - Code #2	SO584	N/A	N/A	N/A	N/A	N/A
Other Noninterest Expense Detail - Amount #3	SO585	N/A	N/A	N/A	N/A	N/A
Other Noninterest Expense Detail - Amount #3	SO586	N/A	N/A	N/A	N/A	N/A
Income (Loss) Before Income Taxes	SO60	\$ 353,132	\$ 291,999	\$ 279,084	\$ 293,735	\$ 381,811
Income Taxes - Total	SO71	\$ 131,817	\$ 110,351	\$ 108,268	\$ 105,346	\$ 146,417
Federal	SO710	\$ 120,708	\$ 196,049	\$ 102,647	\$ 92,565	\$ 129,643
State, Local & Other	SO720	\$ 11,109	\$- 85,698	\$ 5,621	\$ 12,781	\$ 16,774
Inc/Loss Before Extraord Items/Effects of Accounting Changes	SO81	\$ 221,315	\$ 181,648	\$ 170,816	\$ 188,389	\$ 235,394
Extraord Items, Net of Effects (Tax & Cum Accting Changes)	SO811	\$ 0	\$ 0	\$ 897	\$ 0	\$ 0
Net Income (Loss)	SO91	\$ 221,315	\$ 181,648	\$ 171,713	\$ 188,389	\$ 235,394
YEAR TO DATE INCOME & EXPENSES						

Office of Thrift Supervision
 Financial Reporting System
 Run Date: August 5, 2004, 9:03 AM

TFR Industry Aggregate Report
 93051 - OTS-Regulated: Virginia
 March 2004

Frozen Aggregated Data
 (\$Thousands)

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Other Codes As of Mar 2004

Other Noninterest Income Codes

Code	Description	Count	Amount
4	Net income(loss) from leasing or subleasing space	4	\$ 4,330
6	Net income(loss)-equity invest in uncons sub org	2	\$- 244
7	Net income(loss) from leased property	3	\$ 7,951
14	Interest Income from CNFIs reported on SC655	1	\$- 1,959
15	Income from corporate-owned life insurance	1	\$ 273
99	Other	14	\$ 22,760

Other Noninterest Expense Codes

Code	Description	Count	Amount
1	Deposit Insurance Premiums	2	\$ 35
2	OTS assessments	3	\$ 92
6	Supervisory examination fees	2	\$ 52
7	Office supplies, printing, and postage	10	\$ 433
8	Telephone, including data lines	6	\$ 8,141
9	Loan origination expense	6	\$ 11,230
10	ATM expense	1	\$ 44
16	Web site expenses	1	\$ 28
18	Minority Interest	1	\$ 4,755
99	Other	19	\$ 46,983

Office of Thrift Supervision	TFR Industry Aggregate Report	Frozen Aggregated Data				
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YTD - Interest Income - Total	Y_SO11	\$ 892,533	\$ 3,466,613	\$ 2,608,669	\$ 1,790,077	\$ 919,509
YTD - Deposits and Investment Securities	Y_SO115	\$ 33,249	N/A	N/A	N/A	N/A
YTD - Mortgage-Backed Securities	Y_SO125	\$ 133,821	N/A	N/A	N/A	N/A
YTD - Mortgage Loans	Y_SO141	\$ 346,437	N/A	N/A	N/A	N/A
YTD - Nonmortgage Loans - Commercial Loans & Leases	Y_SO160	\$ 74,208	\$ 374,064	\$ 268,159	\$ 176,424	\$ 86,353
YTD - Nonmortgage Loans - Consumer Loans & Leases	Y_SO171	\$ 304,818	N/A	N/A	N/A	N/A
YTD - Div Inc on Equity Invests Not Subj to FASB 115 - Total	Y_SO18	\$ 4,086	N/A	N/A	N/A	N/A
YTD - Federal Home Loan Bank Stock	Y_SO181	\$ 3,603	N/A	N/A	N/A	N/A
YTD - Other	Y_SO185	\$ 483	N/A	N/A	N/A	N/A
YTD - Interest Expense - Total	Y_SO21	\$ 345,662	\$ 1,465,651	\$ 1,111,100	\$ 755,703	\$ 383,624
YTD - Deposits	Y_SO215	\$ 230,736	\$ 1,032,633	\$ 791,307	\$ 539,782	\$ 272,449
YTD - Escrows	Y_SO225	\$ 12	N/A	N/A	N/A	N/A
YTD - Advances from FHLBank	Y_SO230	\$ 49,788	\$ 189,919	\$ 137,492	\$ 91,125	\$ 43,634
YTD - Subordinated Debentures (Incl Mandatory Convert Secs)	Y_SO240	\$ 3,138	\$ 28,682	\$ 21,603	\$ 14,522	\$ 7,258
YTD - Mortgage Collateralized Securities Issued	Y_SO250	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
YTD - Other Borrowed Money	Y_SO260	\$ 61,988	\$ 214,383	\$ 160,672	\$ 110,255	\$ 60,274
YTD - Capitalized Interest	Y_SO271	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
YTD - Net Int Inc(Exp) Bef Prov for Losses on Int-Bear Assts	Y_SO312	\$ 550,957	N/A	N/A	N/A	N/A
YTD - Net Provision for Losses on Interest-Bearing Assets	Y_SO321	\$ 94,803	\$ 650,103	\$ 508,122	\$ 372,089	\$ 195,286
YTD - Net Int Inc(Exp) Aft Prov for Losses on Int-Bear Assts	Y_SO332	\$ 456,154	N/A	N/A	N/A	N/A
YTD - Noninterest Income - Total	Y_SO42	\$ 434,860	N/A	N/A	N/A	N/A
YTD - Mortgage Loan Serving Fees	Y_SO410	\$- 7,536	\$- 20,509	\$- 20,256	\$- 6,862	\$- 422
YTD - Other Fees and Charges	Y_SO420	\$ 308,670	\$ 1,347,380	\$ 1,024,638	\$ 686,374	\$ 346,569
YTD - Net Income (Loss) from Other - Total	YTD0451	\$ 101,686	\$ 532,951	\$ 437,932	\$ 316,185	\$ 172,375
YTD - Sale of Assets Held for Sale and AFS Secs	Y_SO430	\$ 109,700	\$ 547,278	\$ 472,461	\$ 339,836	\$ 174,399
YTD - Operations & Sale of Repossessed Assets	Y_SO461	\$ 1,179	\$ 1,707	\$ 1,403	\$ 851	\$ 257
YTD - LOCOM Adjustments Made to Assets Held for Sale	Y_SO465	\$ 0	\$- 30,216	\$- 30,748	\$- 7,564	\$ 180
YTD - Sale of Securities Held-to-Maturity	Y_SO467	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
YTD - Sale of Loans Held for Investment	Y_SO475	\$- 551	\$- 1,720	\$- 1,720	\$ 515	\$ 0
YTD - Sale of Other Assets Held for Investment	Y_SO477	\$ 43	\$ 309	\$ 369	\$ 33	\$- 491
YTD - Trading Assets (Realized and Unrealized)	Y_SO485	\$- 8,685	\$ 15,593	\$- 3,833	\$- 17,486	\$- 1,970
YTD - Other Noninterest Income	Y_SO488	\$ 32,040	N/A	N/A	N/A	N/A

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Schedule SO --- Consolidated Statement of Operations		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
YTD - Noninterest Expense - Total	Y_SO51	\$ 537,882	\$ 2,134,741	\$ 1,616,073	\$ 1,076,460	\$ 532,621
YTD - All Personnel Compensation & Expense	Y_SO510	\$ 140,397	\$ 540,353	\$ 416,976	\$ 270,655	\$ 127,931
YTD - Legal Expense	Y_SO520	\$ 1,650	\$ 16,942	\$ 12,582	\$ 3,699	\$ 1,455
YTD - Office Occupancy & Equipment Expense	Y_SO530	\$ 64,082	\$ 275,543	\$ 212,889	\$ 141,545	\$ 72,626
YTD - Marketing and Other Professional Services	Y_SO540	\$ 224,362	\$ 831,972	\$ 624,699	\$ 421,033	\$ 212,769
YTD - Loan Servicing Fees	Y_SO550	\$ 11,114	\$ 62,053	\$ 52,764	\$ 41,833	\$ 22,863
YTD - Goodwill & Other Intangibles Expense	Y_SO560	\$ 4,022	\$ 14,604	\$ 9,583	\$ 4,941	\$ 1,059
YTD - Net Provision for Losses on Non-Interest-Bear Assets	Y_SO570	\$ 47	\$ 114	\$ 161	\$ 38	\$ 33
YTD - Other Noninterest Expense	Y_SO580	\$ 92,208	\$ 393,160	\$ 286,419	\$ 192,716	\$ 93,885
YTD - Income (Loss) Before Income Taxes	Y_SO60	\$ 353,132	\$ 1,246,629	\$ 954,630	\$ 675,546	\$ 381,811
YTD - Income Taxes - Total	Y_SO71	\$ 131,817	\$ 470,382	\$ 360,031	\$ 251,763	\$ 146,417
YTD - Federal	Y_SO710	\$ 120,708	\$ 520,904	\$ 324,855	\$ 222,208	\$ 129,643
YTD - State, Local, and Other	Y_SO720	\$ 11,109	\$ 50,522	\$ 35,176	\$ 29,555	\$ 16,774
YTD - Inc (Loss) Bef Extraord Items/Effects of Accting Chg	Y_SO81	\$ 221,315	\$ 776,247	\$ 594,599	\$ 423,783	\$ 235,394
YTD - Extraord Items, Net of Effects (Tax & Cum Accting Chg)	Y_SO811	\$ 0	\$ 897	\$ 897	\$ 0	\$ 0
YTD - Net Income (Loss)	Y_SO91	\$ 221,315	\$ 777,144	\$ 595,496	\$ 423,783	\$ 235,394

Schedule VA --- Consolidated Valuation Allowances and Related Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
RECONCILIATION: VALUATION ALLOWANCES						
General Valuation Allowances - Beginning Balance	VA105	\$ 710,378	\$ 739,044	\$ 769,488	\$ 770,646	\$ 776,530
Net Provision for Loss	VA115	\$ 94,226	\$ 141,752	\$ 130,923	\$ 176,699	\$ 194,765
Transfers	VA125	\$ 587	\$ 4,726	\$ 237	\$ 48	\$ 477
Recoveries	VA135	\$ 57,226	\$ 49,190	\$ 45,864	\$ 45,926	\$ 44,279
Adjustments	VA145	\$ 64,580	\$ 78,042	\$ 76,544	\$ 89,219	\$ 94,154
Charge-offs	VA155	\$ 271,900	\$ 293,380	\$ 284,012	\$ 313,050	\$ 338,605
General Valuation Allowances - Ending Balance	VA165	\$ 655,097	\$ 709,922	\$ 739,044	\$ 769,488	\$ 770,646
Specific Valuation Allowances - Beginning Balance	VA108	\$ 7,102	\$ 6,509	\$ 73,118	\$ 73,522	\$ 73,093
Net Provision for Loss	VA118	\$ 576	\$ 182	\$ 5,233	\$ 109	\$ 554
Transfers	VA128	\$ 587	\$ 4,726	\$ 237	\$ 48	\$ 477
Adjustments	VA148	\$ 1,402	\$ 0	\$ 0	\$ 0	\$ 0
Charge-offs	VA158	\$ 951	\$ 4,793	\$ 71,605	\$ 465	\$ 602

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Schedule VA --- Consolidated Valuation Allowances and Related Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Specific Valuation Allowances - Ending Balance	VA168	\$ 7,542	\$ 6,624	\$ 6,509	\$ 73,118	\$ 73,522
Total Valuation Allowances - Beginning Balance	VA110	\$ 717,480	\$ 745,553	\$ 842,606	\$ 844,168	\$ 849,623
Net Provision for Loss	VA120	\$ 94,802	\$ 141,934	\$ 136,156	\$ 176,808	\$ 195,319
Recoveries	VA140	\$ 57,226	\$ 49,190	\$ 45,864	\$ 45,926	\$ 44,279
Adjustments	VA150	\$ 65,982	\$ 78,042	\$ 76,544	\$ 89,219	\$ 94,154
Charge-offs	VA160	\$ 272,851	\$ 298,173	\$ 355,617	\$ 313,515	\$ 339,207
Total Valuation Allowances - Ending Balance	VA170	\$ 662,639	\$ 716,546	\$ 745,553	\$ 842,606	\$ 844,168
CHARGE-OFFS, RECOVERIES, SPECIFIC VALUATION ALLOWANCE ACTIVITY						
GVA Charge-offs - Assets - Total	SUB2026	\$ 271,900	N/A	N/A	N/A	N/A
Deposits and Investment Securities	VA36	\$ 0	N/A	N/A	N/A	N/A
Mortgage-Backed Securities	VA370	\$ 4,014	N/A	N/A	N/A	N/A
Mortgage Loans - Total	VA46	\$ 3,556	\$ 1,894	\$ 3,954	\$ 3,948	\$ 4,089
Construction - Total	SUB2030	\$ 0	\$ 0	\$ 0	\$ 38	\$ 5
1-4 Dwelling Units	VA420	\$ 0	\$ 0	\$ 0	\$ 38	\$ 5
Multifamily (5 or more) Dwelling Units	VA430	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Nonresidential Property	VA440	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Permanent - Total	SUB2041	\$ 3,556	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Revolving Open-End Loans	VA446	\$ 1,565	\$ 1,203	\$ 3,264	\$ 3,555	\$ 3,372
1-4 Dwelling Units - Secured by First Liens	VA456	\$ 140	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Secured by Junior Liens	VA466	\$ 664	N/A	N/A	N/A	N/A
Multifamily (5 or more) Dwelling Units	VA470	\$ 91	\$ 0	\$ 0	\$ 0	\$ 0
Nonresidential Property (Except Land)	VA480	\$ 1,096	\$ 326	\$ 120	\$ 24	\$ 22
Land	VA490	\$ 0	\$ 0	\$ 0	\$ 10	\$ 0
Nonmortgage Loans - Total	VA56	\$ 263,361	\$ 286,520	\$ 276,417	\$ 305,027	\$ 327,767
Commercial Loans	VA520	\$ 42,909	\$ 43,418	\$ 39,886	\$ 72,504	\$ 66,091
Consumer Loans - Total	SUB2061	\$ 220,452	N/A	N/A	N/A	N/A
Loans on Deposits	VA510	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Home Improvement Loans	VA516	\$ 313	\$ 290	\$ 445	\$ 376	\$ 559
Education Loans	VA530	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Auto Loans	VA540	\$ 7,240	\$ 8,526	\$ 11,366	\$ 11,859	\$ 13,670
Mobile Home Loans	VA550	\$ 0	\$ 0	\$ 5,124	\$ 5,178	\$ 4,548
Credit Cards	VA556	\$ 179,806	\$ 201,759	\$ 194,650	\$ 191,925	\$ 221,540
Other	VA560	\$ 33,093	\$ 32,527	\$ 24,946	\$ 23,185	\$ 21,359
Repossessed Assets - Total	VA60	\$ 891	\$ 2,762	\$ 3,609	\$ 4,061	\$ 6,741

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Schedule VA --- Consolidated Valuation Allowances and Related Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Real Estate - Construction	VA605	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - 1-4 Dwelling Units	VA613	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Multifamily (5 or more) Dwelling Units	VA616	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Nonresidential (Except Land)	VA625	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Land	VA628	\$ 0	\$ 0	\$ 0	\$ 16	\$ 0
Other Repossessed Assets	VA630	\$ 891	\$ 2,762	\$ 3,609	\$ 4,045	\$ 6,741
Real Estate Held for Investment	VA70	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Equity Investments Not Subject to FASB Statement No. 115	VA820	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Assets	VA930	\$ 78	\$ 6	\$ 32	\$ 14	\$ 8
GVA Recoveries - Assets - Total	SUB2126	\$ 57,226	N/A	N/A	N/A	N/A
Deposits and Investment Securities	VA37	\$ 0	N/A	N/A	N/A	N/A
Mortgage-Backed Securities	VA371	\$ 0	N/A	N/A	N/A	N/A
Mortgage Loans - Total	VA47	\$ 376	\$ 208	\$ 945	\$ 545	\$ 454
Construction - Total	SUB2130	\$ 26	\$ 10	\$ 0	\$ 63	\$ 86
1-4 Dwelling Units	VA421	\$ 26	\$ 10	\$ 0	\$ 63	\$ 86
Multifamily (5 or more) Dwelling Units	VA431	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Nonresidential Property	VA441	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Permanent - Total	SUB2141	\$ 350	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Revolving Open-End Loans	VA447	\$ 68	\$ 72	\$ 504	\$ 325	\$ 250
1-4 Dwelling Units - Secured by First Liens	VA457	\$ 40	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Secured by Junior Liens	VA467	\$ 91	N/A	N/A	N/A	N/A
Multifamily (5 or more) Dwelling Units	VA471	\$ 0	\$ 0	\$ 20	\$ 0	\$ 0
Nonresidential Property (Except Land)	VA481	\$ 151	\$ 11	\$ 0	\$ 20	\$ 7
Land	VA491	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Nonmortgage Loans - Total	VA57	\$ 56,850	\$ 48,982	\$ 44,919	\$ 45,381	\$ 43,825
Commercial Loans	VA521	\$ 4,089	\$ 3,831	\$ 2,882	\$ 7,453	\$ 6,402
Consumer Loans - Total	SUB2161	\$ 52,761	N/A	N/A	N/A	N/A
Loans on Deposits	VA511	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Home Improvement Loans	VA517	\$ 253	\$ 262	\$ 119	\$ 344	\$ 219
Education Loans	VA531	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Auto Loans	VA541	\$ 2,727	\$ 2,258	\$ 2,090	\$ 2,684	\$ 2,271
Mobile Home Loans	VA551	\$ 0	\$ 0	\$ 2,593	\$ 2,329	\$ 2,222
Credit Cards	VA557	\$ 43,293	\$ 36,493	\$ 34,599	\$ 29,648	\$ 30,027
Other	VA561	\$ 6,488	\$ 6,138	\$ 2,636	\$ 2,923	\$ 2,684

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Schedule VA --- Consolidated Valuation Allowances and Related Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Equity Investments Not Subject to FASB Statement No. 115	VA821	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Assets	VA931	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
SVA Provisions and Transfers from GVA - Assets - Total	SUB2226	\$ 33	N/A	N/A	N/A	N/A
Deposits and Investment Securities	VA38	\$ 0	N/A	N/A	N/A	N/A
Mortgage-Backed Securities	VA372	\$ 0	N/A	N/A	N/A	N/A
Mortgage Loans - Total	VA48	\$- 202	\$ 4,796	\$- 135	\$ 68	\$ 889
Construction - Total	SUB2230	\$ 123	\$ 0	\$- 341	\$ 63	\$ 132
1-4 Dwelling Units	VA422	\$ 123	\$ 0	\$ 1	\$ 63	\$ 132
Multifamily (5 or more) Dwelling Units	VA432	\$ 0	\$ 0	\$ 54	\$ 0	\$ 0
Nonresidential Property	VA442	\$ 0	\$ 0	\$- 396	\$ 0	\$ 0
Permanent - Total	SUB2241	\$- 325	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Revolving Open-End Loans	VA448	\$ 34	\$ 4,456	\$ 0	\$ 0	\$ 0
1-4 Dwelling Units - Secured by First Liens	VA458	\$ 0	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Secured by Junior Liens	VA468	\$ 0	N/A	N/A	N/A	N/A
Multifamily (5 or more) Dwelling Units	VA472	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Nonresidential Property (Except Land)	VA482	\$- 359	\$ 2	\$ 0	\$- 50	\$ 0
Land	VA492	\$ 0	\$ 0	\$ 0	\$ 146	\$ 250
Nonmortgage Loans - Total	VA58	\$ 156	\$ 99	\$ 5,063	\$- 32	\$ 63
Commercial Loans	VA522	\$ 2	\$ 34	\$ 5,005	\$- 40	\$ 15
Consumer Loans - Total	SUB2261	\$ 154	N/A	N/A	N/A	N/A
Loans on Deposits	VA512	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Home Improvement Loans	VA518	\$ 51	\$ 4	\$ 35	\$- 12	\$ 27
Education Loans	VA532	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Auto Loans	VA542	\$ 107	\$ 50	\$ 8	\$ 13	\$ 21
Mobile Home Loans	VA552	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Credit Cards	VA558	\$ 0	\$ 0	\$ 0	\$ 0	\$- 1
Other	VA562	\$- 4	\$ 11	\$ 15	\$ 7	\$ 1
Reposessed Assets - Total	VA62	\$ 79	\$ 11	\$ 62	\$ 24	\$ 79
Real Estate - Construction	VA606	\$ 72	\$ 0	\$ 0	\$- 46	\$ 0
Real Estate - 1-4 Dwelling Units	VA614	\$ 5	\$ 12	\$ 51	\$ 71	\$ 78
Real Estate - Multifamily (5 or more) Dwelling Units	VA617	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Nonresidential (Except Land)	VA626	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Land	VA629	\$ 0	\$ 0	\$ 0	\$- 10	\$ 0
Other Reposessed Assets	VA632	\$ 2	\$- 1	\$ 11	\$ 9	\$ 1

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Schedule VA --- Consolidated Valuation Allowances and Related Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Real Estate Held for Investment	VA72	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Equity Investments Not Subject to FASB Statement No. 115	VA822	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Assets	VA932	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Adjusted Net Charge-offs - Assets - Total	SUB2326	\$ 214,707	N/A	N/A	N/A	N/A
Deposits and Investment Securities	VA39	\$ 0	N/A	N/A	N/A	N/A
Mortgage-Backed Securities	VA375	\$ 4,014	N/A	N/A	N/A	N/A
Mortgage Loans - Total	VA49	\$ 2,978	\$ 6,482	\$ 2,874	\$ 3,471	\$ 4,524
Construction - Total	SUB2330	\$ 97	\$- 10	\$- 341	\$ 38	\$ 51
1-4 Dwelling Units	VA425	\$ 97	\$- 10	\$ 1	\$ 38	\$ 51
Multifamily (5 or more) Dwelling Units	VA435	\$ 0	\$ 0	\$ 54	\$ 0	\$ 0
Nonresidential Property	VA445	\$ 0	\$ 0	\$- 396	\$ 0	\$ 0
Permanent - Total	SUB2341	\$ 2,881	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Revolving Open-End Loans	VA449	\$ 1,531	\$ 5,587	\$ 2,760	\$ 3,230	\$ 3,122
1-4 Dwelling Units - Secured by First Liens	VA459	\$ 100	N/A	N/A	N/A	N/A
1-4 Dwelling Units - Secured by Junior Liens	VA469	\$ 573	N/A	N/A	N/A	N/A
Multifamily (5 or more) Dwelling Units	VA475	\$ 91	\$ 0	\$- 20	\$ 0	\$ 0
Nonresidential Property (Except Land)	VA485	\$ 586	\$ 317	\$ 120	\$- 46	\$ 15
Land	VA495	\$ 0	\$ 0	\$ 0	\$ 156	\$ 250
Nonmortgage Loans - Total	VA59	\$ 206,667	\$ 237,637	\$ 236,561	\$ 259,614	\$ 284,005
Commercial Loans	VA525	\$ 38,822	\$ 39,621	\$ 42,009	\$ 65,011	\$ 59,704
Consumer Loans - Total	SUB2361	\$ 167,845	N/A	N/A	N/A	N/A
Loans on Deposits	VA515	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Home Improvement Loans	VA519	\$ 111	\$ 32	\$ 361	\$ 20	\$ 367
Education Loans	VA535	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Auto Loans	VA545	\$ 4,620	\$ 6,318	\$ 9,284	\$ 9,188	\$ 11,420
Mobile Home Loans	VA555	\$ 0	\$ 0	\$ 2,531	\$ 2,849	\$ 2,326
Credit Cards	VA559	\$ 136,513	\$ 165,266	\$ 160,051	\$ 162,277	\$ 191,512
Other	VA565	\$ 26,601	\$ 26,400	\$ 22,325	\$ 20,269	\$ 18,676
Repossessed Assets - Total	VA65	\$ 970	\$ 2,773	\$ 3,671	\$ 4,085	\$ 6,820
Real Estate - Construction	VA607	\$ 72	\$ 0	\$ 0	\$- 46	\$ 0
Real Estate - 1-4 Dwelling Units	VA615	\$ 5	\$ 12	\$ 51	\$ 71	\$ 78
Real Estate - Multifamily (5 or more) Dwelling Units	VA618	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Nonresidential (Except Land)	VA627	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Land	VA631	\$ 0	\$ 0	\$ 0	\$ 6	\$ 0

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Schedule VA --- Consolidated Valuation Allowances and Related Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Other Repossessed Assets	VA633	\$ 893	\$ 2,761	\$ 3,620	\$ 4,054	\$ 6,742
Real Estate Held for Investment	VA75	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Equity Investments Not Subject to FASB Statement No. 115	VA825	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Assets	VA935	\$ 78	\$ 6	\$ 32	\$ 14	\$ 8
TROUBLED DEBT RESTRUCTURED						
Amount this Quarter	VA940	\$ 9,627	\$ 1,608	\$ 1,933	\$ 2,673	\$ 4,967
Amount in Schedule SC Complying with Modified Terms	VA942	\$ 35,389	N/A	N/A	N/A	N/A
MORTGAGE LOANS FORECLOSED IN QUARTER						
Mortgage Loans Foreclosed During Quarter - Total	VA95	\$ 2,289	\$ 1,147	\$ 3,721	\$ 5,124	\$ 4,658
Construction	VA951	\$ 231	\$ 0	\$ 713	\$ 1,012	\$ 0
Permanent - 1-4 Dwelling Units	VA952	\$ 2,058	\$ 1,147	\$ 2,973	\$ 4,112	\$ 4,658
Permanent - Multifamily (5 or more) Dwelling Units	VA953	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Permanent - Nonresidential (Except Land)	VA954	\$ 0	\$ 0	\$ 35	\$ 0	\$ 0
Permanent - Land	VA955	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
CLASSIFICATION OF ASSETS						
Quarter End Balance - Special Mention	VA960	\$ 80,406	\$ 123,715	\$ 105,918	\$ 101,964	\$ 101,891
Classified Assets - Quarter End Balance - Total	SUB2811	\$ 362,035	\$ 404,081	\$ 411,380	\$ 408,705	\$ 436,347
Substandard	VA965	\$ 314,480	\$ 351,618	\$ 352,805	\$ 351,942	\$ 387,755
Doubtful	VA970	\$ 47,499	\$ 52,463	\$ 58,575	\$ 56,763	\$ 48,592
Loss	VA975	\$ 56	\$ 0	\$ 0	\$ 0	\$ 0

Schedule PD --- Consolidated Past Due and Nonaccrual		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
DELINQUENT LOANS						
Delinquent Loans - Total	SUB2410	\$ 616,169	\$ 728,425	\$ 718,843	\$ 759,372	\$ 774,574
Mortgages - Total	SUB2421	\$ 201,880	N/A	N/A	N/A	N/A
Construction and Land Loans	SUB2430	\$ 9,450	\$ 4,744	\$ 5,492	\$ 4,988	\$ 11,796
Permanent Loans Secured by 1-4 Property	SUB2441	\$ 185,493	N/A	N/A	N/A	N/A
Permanent Loans Secured by All Other Property	SUB2450	\$ 6,969	\$ 3,730	\$ 8,624	\$ 11,216	\$ 10,508
Nonmortgages - Total	SUB2461	\$ 414,289	N/A	N/A	N/A	N/A
PAST DUE & STILL ACCRUING						
Past Due & Still Accruing - Total	SUB2470	\$ 512,260	\$ 635,042	\$ 631,762	\$ 660,938	\$ 670,988
Past Due & Still Accruing - 30-89 Days - Total	PD10	\$ 368,989	\$ 474,916	\$ 463,358	\$ 491,927	\$ 484,317
Mortgage Loans - Total	SUB2481	\$ 133,447	N/A	N/A	N/A	N/A
Construction	PD115	\$ 7,724	\$ 1,823	\$ 4,247	\$ 1,007	\$ 7,904

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Schedule PD --- Consolidated Past Due and Nonaccrual		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Permanent - 1-4 Dwelling Units - Revolving Open-End Loans	PD121	\$ 19,524	\$ 162,990	\$ 139,963	\$ 146,569	\$ 136,895
Permanent - 1-4 Dwelling Units - Secured by First Liens	PD123	\$ 96,495	N/A	N/A	N/A	N/A
Permanent - 1-4 Dwelling Units - Secured by Junior Liens	PD124	\$ 4,400	N/A	N/A	N/A	N/A
Permanent - Multifamily (5 or more) Dwelling Units	PD125	\$ 551	\$ 330	\$ 1,132	\$ 522	\$ 1,349
Permanent - Nonresidential Property (Except Land)	PD135	\$ 4,721	\$ 1,641	\$ 4,812	\$ 5,835	\$ 2,487
Permanent - Land	PD138	\$ 32	\$ 23	\$ 23	\$ 852	\$ 226
Nonmortgage Loans - Commercial Loans	PD140	\$ 59,037	\$ 66,983	\$ 65,364	\$ 68,796	\$ 73,837
Nonmortgage Loans - Consumer Loans - Total	SUB2511	\$ 176,505	N/A	N/A	N/A	N/A
Loans on Deposits	PD161	\$ 39	\$ 40	\$ 32	\$ 30	\$ 27
Home Improvement Loans	PD163	\$ 1,723	\$ 1,777	\$ 1,990	\$ 1,998	\$ 2,055
Education Loans	PD165	\$ 1	\$ 1	\$ 1	\$ 0	\$ 0
Auto Loans	PD167	\$ 31,347	\$ 54,959	\$ 55,055	\$ 69,471	\$ 70,583
Mobile Home Loans	PD169	\$ 0	\$ 16	\$ 7,701	\$ 5,933	\$ 5,475
Credit Cards	PD171	\$ 112,760	\$ 150,224	\$ 157,349	\$ 167,059	\$ 155,614
Other	PD180	\$ 30,635	\$ 34,109	\$ 25,689	\$ 23,855	\$ 27,865
Memo - Troubled Debt Restructured Included Above	PD190	\$ 0	N/A	N/A	N/A	N/A
Memo - Loans Incl Above Wholly/Partly Guaranteed by the U.S.	PD195	\$ 347	N/A	N/A	N/A	N/A
Past Due & Still Accruing - 90 Days or More - Total	PD20	\$ 143,271	\$ 160,126	\$ 168,404	\$ 169,011	\$ 186,671
Mortgage Loans - Total	SUB2491	\$ 226	N/A	N/A	N/A	N/A
Construction	PD215	\$ 0	\$ 112	\$ 0	\$ 0	\$ 0
Permanent - 1-4 Dwelling Units - Revolving Open-End Loans	PD221	\$ 0	\$ 443	\$ 1,850	\$ 2,296	\$ 2,527
Permanent - 1-4 Dwelling Units - Secured by First Liens	PD223	\$ 102	N/A	N/A	N/A	N/A
Permanent - 1-4 Dwelling Units - Secured by Junior Liens	PD224	\$ 0	N/A	N/A	N/A	N/A
Permanent - Multifamily (5 or more) Dwelling Units	PD225	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Permanent - Nonresidential Property (Except Land)	PD235	\$ 124	\$ 0	\$ 0	\$ 58	\$ 516
Permanent - Land	PD238	\$ 0	\$ 0	\$ 0	\$ 704	\$ 639
Nonmortgage Loans - Commercial Loans	PD240	\$ 32,060	\$ 31,108	\$ 33,129	\$ 37,671	\$ 53,146
Nonmortgage Loans - Consumer Loans - Total	SUB2521	\$ 110,985	N/A	N/A	N/A	N/A
Loans on Deposits	PD261	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Home Improvement Loans	PD263	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Education Loans	PD265	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Auto Loans	PD267	\$ 1,043	\$ 2,241	\$ 2,420	\$ 3,618	\$ 3,545
Mobile Home Loans	PD269	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

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Schedule PD --- Consolidated Past Due and Nonaccrual		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Credit Cards	PD271	\$ 105,199	\$ 120,637	\$ 126,442	\$ 120,248	\$ 121,580
Other	PD280	\$ 4,743	\$ 5,585	\$ 4,563	\$ 4,416	\$ 4,718
Memo - Troubled Debt Restructured Included Above	PD290	\$ 0	N/A	N/A	N/A	N/A
Memo - Loans Incl Above Wholly/Partly Guaranteed by the U.S.	PD295	\$ 0	N/A	N/A	N/A	N/A
NONACCRUAL						
Nonaccrual - Total	PD30	\$ 103,909	\$ 93,383	\$ 87,081	\$ 98,434	\$ 103,586
Mortgage Loans - Total	SUB2501	\$ 68,207	N/A	N/A	N/A	N/A
Construction	PD315	\$ 1,694	\$ 2,752	\$ 1,188	\$ 2,391	\$ 2,993
Permanent - 1-4 Dwelling Units - Revolving Open-End Loans	PD321	\$ 3,796	\$ 70,683	\$ 68,151	\$ 70,238	\$ 71,053
Permanent - 1-4 Dwelling Units - Secured by First Liens	PD323	\$ 57,928	N/A	N/A	N/A	N/A
Permanent - 1-4 Dwelling Units - Secured by Junior Liens	PD324	\$ 3,248	N/A	N/A	N/A	N/A
Permanent - Multifamily (5 or more) Dwelling Units	PD325	\$ 614	\$ 511	\$ 228	\$ 419	\$ 493
Permanent - Nonresidential Property (Except Land)	PD335	\$ 927	\$ 1,191	\$ 2,395	\$ 2,792	\$ 4,764
Permanent - Land	PD338	\$ 0	\$ 34	\$ 34	\$ 34	\$ 34
Nonmortgage Loans - Commercial Loans	PD340	\$ 25,673	\$ 2,848	\$ 1,406	\$ 8,587	\$ 8,310
Nonmortgage Loans - Consumer Loans - Total	SUB2531	\$ 10,029	N/A	N/A	N/A	N/A
Loans on Deposits	PD361	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Home Improvement Loans	PD363	\$ 100	\$ 253	\$ 229	\$ 296	\$ 335
Education Loans	PD365	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Auto Loans	PD367	\$ 4,258	\$ 7,388	\$ 7,743	\$ 7,860	\$ 9,192
Mobile Home Loans	PD369	\$ 0	\$ 0	\$ 1,185	\$ 1,554	\$ 1,013
Credit Cards	PD371	\$ 2,212	\$ 4,456	\$ 3,078	\$ 2,376	\$ 2,595
Other	PD380	\$ 3,459	\$ 3,267	\$ 1,444	\$ 1,887	\$ 2,804
Memo - Troubled Debt Restructured Included Above	PD390	\$ 29	N/A	N/A	N/A	N/A
Memo - Loans Incl Above Wholly/Partly Guaranteed by the U.S.	PD395	\$ 49	N/A	N/A	N/A	N/A

Schedule LD --- Loan Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
HIGH LTV LOANS SECURED BY 1-4 R/E WITHOUT PMI OR GOVT GUARANTEE						
Balances at Quarter-end - Total	SUB5100	\$ 354,175	\$ 387,678	\$ 391,224	\$ 634,436	\$ 582,394
90% up to 100% LTV	LD110	\$ 282,580	\$ 310,601	\$ 275,676	\$ 445,146	\$ 468,441
100% and greater LTV	LD120	\$ 71,595	\$ 77,077	\$ 115,548	\$ 189,290	\$ 113,953
Past Due and Nonaccrual Balances - Total	SUB5250	\$ 5,258	\$ 4,330	\$ 10,346	\$ 14,146	\$ 12,897

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Schedule LD --- Loan Data		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Past Due and Still Accruing - Total	SUB5240	\$ 4,054	\$ 3,318	\$ 8,178	\$ 12,439	\$ 10,994
Past Due and Still Accruing - 30-89 Days - Total	SUB5210	\$ 4,054	\$ 3,318	\$ 6,346	\$ 10,171	\$ 8,481
90% up to 100% LTV	LD210	\$ 2,874	\$ 2,181	\$ 3,190	\$ 5,799	\$ 3,857
100% and greater LTV	LD220	\$ 1,180	\$ 1,137	\$ 3,156	\$ 4,372	\$ 4,624
Past Due and Still Accruing - 90 Days or More - Total	SUB5220	\$ 0	\$ 0	\$ 1,832	\$ 2,268	\$ 2,513
90% up to 100% LTV	LD230	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
100% and greater LTV	LD240	\$ 0	\$ 0	\$ 1,832	\$ 2,268	\$ 2,513
Nonaccrual - Total	SUB5230	\$ 1,204	\$ 1,012	\$ 2,168	\$ 1,707	\$ 1,903
90% up to 100% LTV	LD250	\$ 1,099	\$ 865	\$ 1,188	\$ 1,273	\$ 1,437
100% and greater LTV	LD260	\$ 105	\$ 147	\$ 980	\$ 434	\$ 466
Net Charge-offs - Total	SUB5300	\$ 112	\$ 4,503	\$ 2,263	\$ 2,401	\$ 2,423
90% up to 100% LTV	LD310	\$ 112	\$ 47	\$ 111	\$ 106	\$ 44
100% and greater LTV	LD320	\$ 0	\$ 4,456	\$ 2,152	\$ 2,295	\$ 2,379
Purchases - Total	SUB5320	\$ 26,710	\$ 0	\$ 0	\$ 0	\$ 170
90% up to 100% LTV	LD410	\$ 26,710	\$ 0	\$ 0	\$ 0	\$ 170
100% and greater LTV	LD420	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Originations - Total	SUB5330	\$ 58,734	\$ 112,071	\$ 130,527	\$ 130,477	\$ 96,726
90% up to 100% LTV	LD430	\$ 58,291	\$ 91,793	\$ 112,072	\$ 108,136	\$ 73,321
100% and greater LTV	LD440	\$ 443	\$ 20,278	\$ 18,455	\$ 22,341	\$ 23,405
Sales - Total	SUB5340	\$ 65,444	\$ 95,732	\$ 59,226	\$ 89,134	\$ 68,815
90% up to 100% LTV	LD450	\$ 65,241	\$ 69,685	\$ 45,268	\$ 71,279	\$ 45,127
100% and greater LTV	LD460	\$ 203	\$ 26,047	\$ 13,958	\$ 17,855	\$ 23,688

Schedule CC --- Consolidated Commitments and Contingencies		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Undisbursed Balance of Mtge Lns Closed (LIP Excl LoC)- Total	SUB3380	\$ 478,157	\$ 441,764	\$ 480,956	\$ 452,298	\$ 495,800
Mortgage Construction Loans	CC105	\$ 449,191	\$ 410,528	\$ 449,393	\$ 431,533	\$ 469,242
Other Mortgage Loans	CC115	\$ 28,966	\$ 31,236	\$ 31,563	\$ 20,765	\$ 26,558
Undisbursed Balance of Nonmortgage Loans Closed	CC125	\$ 346,312	\$ 372,736	\$ 307,349	\$ 280,299	\$ 298,697
Commitments Outstanding to Originate Mortgages - Total	SUB3330	\$ 1,603,053	\$ 798,352	\$ 1,294,471	\$ 2,843,403	\$ 4,043,045
1-4 Dwelling Units	CC280	\$ 1,516,912	\$ 756,317	\$ 1,244,834	\$ 2,803,459	\$ 4,016,025
Multifamily (5 or more) Dwelling Units	CC290	\$ 34,987	\$ 56	\$ 722	\$ 5,265	\$ 0
All Other Real Estate	CC300	\$ 51,154	\$ 41,979	\$ 48,915	\$ 34,679	\$ 27,020
Commitments Outstanding to Originate Nonmortgage Loans	CC310	\$ 736,910	\$ 726,071	\$ 926,540	\$ 885,834	\$ 665,347

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Schedule CC --- Consolidated Commitments and Contingencies		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Commitments Outstanding to Purchase Loans	CC320	\$ 960,587	\$ 743,265	\$ 1,540,006	\$ 1,863,643	\$ 1,272,902
Commitments Outstanding to Sell Loans	CC330	\$ 635,186	\$ 1,225,298	\$ 1,651,825	\$ 1,729,739	\$ 2,872,656
Commitments Outstanding to Purchase Mortgage-Backed Secs	CC335	\$ 3,066,167	N/A	N/A	N/A	N/A
Commitments Outstanding to Sell Mortgage-Backed Securities	CC355	\$ 2,756,540	N/A	N/A	N/A	N/A
Commitments Outstanding to Purchase Investment Securities	CC365	\$ 110,061	N/A	N/A	N/A	N/A
Commitments Outstanding to Sell Investment Securities	CC375	\$ 45,000	N/A	N/A	N/A	N/A
Unused Lines of Credit - Total	SUB3361	\$ 23,619,740	N/A	N/A	N/A	N/A
Revolving, Open-End Loans on 1-4 Dwelling Units	CC412	\$ 5,131,563	N/A	N/A	N/A	N/A
Commercial Lines	CC420	\$ 8,515,898	\$ 8,220,894	\$ 8,578,853	\$ 8,470,208	\$ 8,399,904
Open-End Consumer Lines - Credit Cards	CC423	\$ 9,242,207	N/A	N/A	N/A	N/A
Open-End Consumer Lines - Other	CC425	\$ 730,072	N/A	N/A	N/A	N/A
Letters of Credit (Excluding Items on CC465 & CC468) - Total	SUB3390	\$ 195,257	\$ 156,440	\$ 186,259	\$ 188,125	\$ 180,147
Commercial	CC430	\$ 1,276	\$ 4,960	\$ 4,963	\$ 5,028	\$ 3,741
Standby, Not Included on CC465 or CC468	CC435	\$ 193,981	\$ 151,480	\$ 181,296	\$ 183,097	\$ 176,406
Prin Amt of Assets Covered by Recourse Oblig/Direct Cr Subs	CC455	\$ 3,579,588	\$ 3,549,589	\$ 3,364,408	\$ 3,382,011	\$ 3,043,794
Amount of Direct Credit Substitutes on Assets in CC455	CC465	\$ 82,921	\$ 79,241	\$ 185,197	\$ 150,349	\$ 129,757
Amount of Recourse Obligations on Assets in CC455	CC468	\$ 330,513	\$ 332,865	\$ 305,257	\$ 320,094	\$ 272,190
Other Contingent Liabilities	CC480	\$ 1,575	\$ 2,114	\$ 4,786	\$ 5,231	\$ 2,210
Contingent Assets	CC490	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

Schedule CF --- Consolidated Cash Flow Information		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Mortgage-Backed Securities - Purchases - Total	SUB3811	\$ 10,388,288	N/A	N/A	N/A	N/A
Pass-Through Securities	CF143	\$ 9,094,663	\$ 10,046,302	\$ 7,623,724	\$ 5,737,013	\$ 10,153,968
Other Mortgage-Backed Securities	CF153	\$ 1,293,625	N/A	N/A	N/A	N/A
Mortgage-Backed Securities - Sales - Total	SUB3821	\$ 9,220,767	N/A	N/A	N/A	N/A
Pass-Through Securities	CF145	\$ 8,589,044	\$ 9,644,345	\$ 6,794,184	\$ 4,697,549	\$ 7,770,858
Other Mortgage-Backed Securities	CF155	\$ 631,723	N/A	N/A	N/A	N/A
Mortgage-Backed Securities - Net Purchases - Total	SUB3826	\$ 1,167,521	N/A	N/A	N/A	N/A
Mortgage-Backed Securities - Pass-Thru Secs - Othr Bal Chgs	CF148	\$ 1,563	\$ 316,480	\$ 1,459,933	\$ 928,781	\$ 1,257,033
Mortgage-Backed Securities - Other MBS - Other Bal Changes	CF158	\$ 144,386	N/A	N/A	N/A	N/A

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Schedule CF --- Consolidated Cash Flow Information		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Mortgage Loans Disbursed - Total	SUB3831	\$ 5,272,651	N/A	N/A	N/A	N/A
Construction Loans - Total	SUB3840	\$ 129,376	\$ 151,118	\$ 152,377	\$ 158,571	\$ 151,136
1-4 Dwelling Units	CF190	\$ 80,629	\$ 126,871	\$ 124,945	\$ 125,112	\$ 119,363
Multifamily (5 or more) Dwelling Units	CF200	\$ 10,536	\$ 1,157	\$ 1,403	\$ 1,542	\$ 1,541
Nonresidential	CF210	\$ 38,211	\$ 23,090	\$ 26,029	\$ 31,917	\$ 30,232
Permanent Loans - Total	SUB3851	\$ 5,143,275	N/A	N/A	N/A	N/A
1-4 Dwelling Units	CF225	\$ 5,023,622	\$ 5,930,673	\$ 7,493,227	\$ 8,131,705	\$ 9,389,320
Multifamily (5 or more) Dwelling Units	CF245	\$ 61,794	\$ 178,297	\$ 194,040	\$ 174,004	\$ 217,882
Nonresidential (Except Land)	CF260	\$ 29,441	\$ 93,643	\$ 67,943	\$ 56,270	\$ 76,254
Land	CF270	\$ 28,418	\$ 49,428	\$ 64,258	\$ 36,323	\$ 11,350
Loans and Participations Purchased - Total	SUB3880	\$ 1,787,256	\$ 5,764,660	\$ 1,874,653	\$ 1,201,933	\$ 1,327,593
Secured by 1-4 Dwelling Units	CF280	\$ 1,574,441	\$ 5,761,673	\$ 1,872,789	\$ 1,196,106	\$ 1,325,436
Secured by Multifamily (5 or more) Dwelling Units	CF290	\$ 212,815	\$ 0	\$ 0	\$ 0	\$ 0
Secured by Nonresidential	CF300	\$ 0	\$ 2,987	\$ 1,864	\$ 5,827	\$ 2,157
Loans and Participations Sold - Total	SUB3890	\$ 3,748,746	\$ 3,459,418	\$ 6,454,742	\$ 7,622,425	\$ 8,162,712
Secured by 1-4 Dwelling Units	CF310	\$ 3,747,163	\$ 3,459,418	\$ 6,454,742	\$ 7,622,425	\$ 8,162,712
Secured by Multifamily (5 or more) Dwelling Units	CF320	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Secured by Nonresidential	CF330	\$ 1,583	\$ 0	\$ 0	\$ 0	\$ 0
Net Purchases (Sales) of Loans and Participations - Total	SUB3885	\$- 1,961,490	\$ 2,305,242	\$- 4,580,089	\$- 6,420,492	\$- 6,835,119
Mortgage Loans - Cash Repayment of Principal	CF340	\$ 2,509,645	\$ 2,327,622	\$ 3,763,011	\$ 3,166,806	\$ 2,339,748
Mortgage Loans - Debits Less Credits Othr Than Repay of Prin	CF350	\$- 70,476	\$- 53,368	\$ 488,698	\$- 586,432	\$- 1,473,684
Mortgage Loans - Memo - Refinancing Loans	CF361	\$ 194,102	\$ 142,356	\$ 296,216	\$ 914,183	\$ 1,567,085
Mortgage Loans - Net Change in Mtge Loan Portfolio - Flow	SUB3906	\$ 731,040	N/A	N/A	N/A	N/A
Nonmortgage Loans Closed or Purchased - Total	SUB3910	\$ 5,773,198	\$ 5,674,817	\$ 7,973,031	\$ 6,496,607	\$ 6,259,569
Commercial	CF390	\$ 2,781,950	\$ 2,829,275	\$ 4,908,202	\$ 2,659,080	\$ 2,956,891
Consumer	CF400	\$ 2,991,248	\$ 2,845,542	\$ 3,064,829	\$ 3,837,527	\$ 3,302,678
Nonmortgage Loans - Sales - Total	SUB3915	\$ 549,050	N/A	N/A	N/A	N/A
Commercial	CF395	\$ 100,000	N/A	N/A	N/A	N/A
Consumer	CF405	\$ 449,050	N/A	N/A	N/A	N/A
Net Purchases (Sales) of Nonmortgage Loans - Total	SUB3919	\$ 5,224,148	N/A	N/A	N/A	N/A
Net Deposit Gain (Loss), Excluding Acquired Deposits	SUB3920	\$ 772,617	\$ 1,286,674	\$ 3,793,036	\$ 639,283	\$ 1,563,747
New Deposits Received less Deposits Withdrawn	CF420	\$ 551,541	\$ 1,069,184	\$ 3,566,376	\$ 402,284	\$ 1,324,286
Interest Credited to Deposits	CF430	\$ 221,076	\$ 217,490	\$ 226,660	\$ 236,999	\$ 239,461

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Schedule CF --- Consolidated Cash Flow Information		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Deposits Acquired, Net of Dispositions in Bulk Transactions	CF435	\$ 0	\$ 0	\$ 29,096	\$ 0	\$ 133,772

Schedule DI --- Consolidated Deposit Information		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
BALANCES - END OF QUARTER						
Total Broker - Originated Deposits - Total	SUB4061	\$ 7,616,553	N/A	N/A	N/A	N/A
Fully Insured	DI100	\$ 7,547,821	\$ 7,382,340	\$ 7,734,178	\$ 7,975,915	\$ 8,112,694
Other	DI110	\$ 68,732	\$ 81,109	\$ 94,555	\$ 104,542	\$ 130,256
Deposits with Balances - \$100,000 or Less	DI120	\$ 37,203,536	\$ 36,545,000	\$ 36,183,778	\$ 34,418,714	\$ 34,248,252
Deposits with Balances - Greater than \$100,000	DI130	\$ 16,970,551	\$ 16,519,903	\$ 15,610,649	\$ 13,533,462	\$ 13,147,604
Number of Deposit Accounts - Total	SUB4062	6,012,259	N/A	N/A	N/A	N/A
Balances of \$100,000 or Less	DI150	5,934,636	5,743,039	5,302,154	4,911,296	4,828,570
Balances Greater than \$100,000	DI160	77,623	71,088	70,094	61,735	60,136
IRA/Keogh Accounts	DI200	\$ 1,693,185	\$ 1,642,659	\$ 1,705,765	\$ 1,676,218	\$ 1,625,318
Uninsured Deposits	DI210	\$ 10,281,205	\$ 9,992,567	\$ 9,268,596	\$ 8,149,667	\$ 7,886,404
Preferred Deposits	DI220	\$ 97,491	\$ 106,302	\$ 111,150	\$ 88,428	\$ 64,410
Deposits & Escrows - Transaction Accts(Incl Demand Deposits)	DI310	\$ 8,055,970	N/A	N/A	N/A	N/A
Deposits & Escrows - Money Market Deposit Accounts	DI320	\$ 24,237,843	N/A	N/A	N/A	N/A
Deposits & Escrows - Passbook Accts (Incl Nondemand Escrows)	DI330	\$ 4,250,555	N/A	N/A	N/A	N/A
Deposits & Escrows - Time Deposits	DI340	\$ 17,629,715	N/A	N/A	N/A	N/A
DEPOSITS & ESCROWS FOR DEPOSIT INSURANCE PREMIUM ASSESSMENTS						
Non-Interest-Bearing Demand Deposits	DI610	\$ 4,857,950	\$ 4,375,814	\$ 4,181,888	\$ 4,235,866	\$ 3,990,590
Outstd Checks Drawn Against FHLBs & FRBs Not Incl in SC710	DI620	\$ 2,769	\$ 1,982	\$ 4,327	\$ 4,989	\$ 7,109
Deposits of Consolidated Subs - Demand Deposits	DI640	\$ 863	\$ 1,648	\$ 159,040	\$ 120,212	\$ 111,583
Deposits of Consolidated Subs - Time and Savings Deposits	DI650	\$ 244,526	\$ 344,391	\$ 233,687	\$ 278,573	\$ 373,175
Adj to Deposits for Depository Inst Invest Contracts & IBFs	DI700	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Adj to Demand Dep for Reciprocal Dem Bal with CBs/Othr SAs	DI710	\$ 0	N/A	N/A	N/A	N/A
Adjustments to Demand Deposits (including escrows)	DI720	\$ 52,720	\$ 1,978	\$ 3,219	\$ 5,088	\$ 4,138
Adjustment to Time and Savings Deposits (including escrows)	DI730	\$ 15,830	\$ 0	\$ 0	\$ 0	\$ 0

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Schedule DI --- Consolidated Deposit Information		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Total deposits purch/acq from FDIC-ins instituts during qtr	DI740	\$ 0	\$ 0	\$ 29,096	\$ 0	\$ 0
Amt of purch/acq deps in DI740 attributed to secondary fund	DI750	\$ 0	\$ 0	\$ 29,096	\$ 0	\$ 0
Total deposits sold or transferred during the quarter	DI760	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

Schedule SI --- Consolidated Supplemental Information		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
MISCELLANEOUS DATA						
Number of Full-time Equivalent Employees	SI370	11,027	11,343	12,147	12,388	12,906
Assets Held in Trading Accounts	SI375	\$ 967,717	\$ 787,352	\$ 784,957	\$ 463,412	\$ 491,185
Available-for-Sale Securities	SI385	\$ 14,138,024	\$ 13,514,796	\$ 12,948,603	\$ 13,664,425	\$ 14,121,328
Assets Held for Sale	SI387	\$ 1,840,511	\$ 2,150,904	\$ 2,241,438	\$ 3,222,066	\$ 3,908,046
Loans Serviced for Others	SI390	\$ 14,587,053	\$ 18,820,445	\$ 18,054,786	\$ 16,926,014	\$ 15,147,927
RESIDUAL INTERESTS						
Residual Interests in the Form of Interest-Only Strips	SI402	\$ 98,479	\$ 102,490	\$ 88,058	\$ 115,489	\$ 117,173
Other Residual Interests	SI404	\$ 201,469	\$ 194,309	\$ 143,534	\$ 161,352	\$ 119,842
QUALIFIED THRIFT LENDER TEST						
Actual Thrift Investment Percentage - First month of Qtr	SI581	80.47%	79.90%	81.79%	82.06%	83.62%
Actual Thrift Investment Percentage - Second month of Qtr	SI582	80.39%	80.37%	80.75%	81.53%	82.94%
Actual Thrift Investment Percentage - Third month of Qtr	SI583	81.93%	77.33%	79.38%	79.53%	82.06%
IRS DOMESTIC BUILDING AND LOAN TEST						
Percent of Assets Test	SI585	86.45%	N/A	N/A	N/A	N/A
Do you meet the DBLA business operations test?	SI586	3 [Yes]	N/A [Yes]	N/A [Yes]	N/A [Yes]	N/A [Yes]
Aggregate Investment in Service Corporations	SI588	\$ 38,089	N/A	N/A	N/A	N/A
CREDIT EXTENDED TO ASSN EXEC OFFICERS, PRIN SHAREHOLDERS & RELATED INTEREST						
Aggregate amount of all extensions of credit	SI590	\$ 27,210	\$ 27,350	\$ 26,875	\$ 28,727	\$ 29,162
No. of exec officers.. with credit > \$500K/5% unimpaired cap	SI595	24	27	30	27	27
RECONCILIATION OF EQUITY CAPITAL						
Beginning Equity Capital	SI600	\$ 6,086,048	\$ 5,833,410	\$ 6,145,031	\$ 5,949,246	\$ 5,691,250
Net Income (Loss) (SO91)	SI610	\$ 221,315	\$ 181,648	\$ 171,713	\$ 188,389	\$ 235,394
Dividends Declared - Preferred Stock	SI620	\$ 0	\$ 5,750	\$ 2,438	\$ 2,438	\$ 2,437
Dividends Declared - Common Stock	SI630	\$ 158,023	\$ 6,553	\$ 505,352	\$ 10,747	\$ 17,934
Stock Issued	SI640	\$ 123	\$ 120,500	\$ 0	\$ 0	\$ 10,000

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Schedule SI --- Consolidated Supplemental Information		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Stock Retired	SI650	\$ 0	\$ 71,869	\$ 0	\$ 0	\$ 2,000
Capital Contributions (Where No Stock is Issued)	SI655	\$ 14,250	N/A	N/A	N/A	N/A
New Basis Accounting Adjustments	SI660	\$ 0	\$ 0	\$ 26,907	\$ 0	\$ 0
Other Comprehensive Income	SI662	\$ 22,220	N/A	N/A	N/A	N/A
Prior Period Adjustments	SI668	\$ 0	N/A	N/A	N/A	N/A
Other Adjustments	SI671	\$- 6,058	N/A	N/A	N/A	N/A
Ending Equity Capital (SC80)	SI680	\$ 6,179,875	\$ 6,072,511	\$ 5,833,411	\$ 6,145,030	\$ 5,949,246
TRANSACTIONS WITH AFFILIATES						
Qtr Activity of Covered Transacts w/Affil Subj to Limits	SI750	\$ 7,888	N/A	N/A	N/A	N/A
Qtr Activity of Covered Transacts w/Affil Not Subj to Limits	SI760	\$ 6,711,247	N/A	N/A	N/A	N/A
MUTUAL FUNDS AND ANNUITIES						
Sell private-label/third-party mutual funds/annuities?	SI805	1 [Yes]	N/A [Yes]	N/A [Yes]	N/A [Yes]	N/A [Yes]
Total Assets Managed of Proprietary Mutual Funds/Annuities	SI815	\$ 85,747	N/A	N/A	N/A	N/A
Fee Inc from the Sale/Servicing of Mutual Funds/Annuities	SI860	\$ 4,712	\$ 4,235	\$ 4,264	\$ 9,504	\$ 4,586
AVERAGE MONTH-END BALANCES						
Total Assets	SI870	\$ 74,734,649	N/A	N/A	N/A	N/A
Deposits & Investments Excluding Non-Interest-Earning Items	SI875	\$ 6,222,700	N/A	N/A	N/A	N/A
Mortgage Loans and Mortgage-Backed Securities	SI880	\$ 44,777,921	N/A	N/A	N/A	N/A
Nonmortgage Loans	SI885	\$ 19,671,980	N/A	N/A	N/A	N/A
Deposits and Excrows	SI890	\$ 52,750,032	N/A	N/A	N/A	N/A
Total Borrowings	SI895	\$ 12,968,847	N/A	N/A	N/A	N/A
LOANS TO EXECUTIVE OFFICERS						
Number of Loans Made to Executive Officers During Quarter	SI900	1	7	3	5	4
Total Dollar Amount of Loans Made During Quarter	SI910	\$ 114	\$ 1,708	\$ 430	\$ 1,690	\$ 1,293
Interest Charged on Loans Made During Quarter - Minimum	SI920	5.62%	4.53%	4.63%	6.95%	5.46%
Interest Charged on Loans Made During Quarter - Maximum	SI930	5.62%	4.69%	5.38%	12.53%	5.54%

Schedule SQ --- Consolidated Supplemental Questions		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
		Yes	Yes	Yes	Yes	Yes
Acquire assets by merger with another depository inst?	SQ100	0	0	0	0	0
1st time incl asset/liab from branch/bulk dep purch?	SQ110	0	0	1	1	1

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Schedule SQ --- Consolidated Supplemental Questions		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
		Yes	Yes	Yes	Yes	Yes
Change in Control of Association?	SQ130	1	1	1	0	0
Merger Accounted for under the Purchase Method?	SQ160	1	0	1	0	0
Date of Reorganization for Push-down Accounting	SQ170	N/A	N/A	N/A	N/A	N/A
Fiscal Year-End	SQ270	N/A	N/A	N/A	N/A	N/A
Nature of Work Code performed by CPA this fiscal year	SQ280	N/A	N/A	N/A	N/A	N/A
Independent CPA Changed During Quarter?	SQ300	1	1	0	0	0
Any Outstanding Futures or Options Positions?	SQ310	1	1	3	3	3
Does Association Have Subchapter S in effect this year?	SQ320	1	0	0	0	0
If consol in another TFR, docket # of Parent Svgs Assn	SQ410	N/A	N/A	N/A	N/A	N/A
If consol in Call Report, FDIC Cert # of Parent Bank	SQ420	N/A	N/A	N/A	N/A	N/A
If Internet web page, Main Internet Page Address	SQ530	N/A	N/A	N/A	N/A	N/A
Provide transactional Internet banking to customers?	SQ540	10	N/A	N/A	N/A	N/A

Schedule FS --- Fiduciary and Related Services		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
FIDUCIARY AND RELATED SERVICES						
Does your institution have fiduciary powers?	FS110	2 [Yes]	2 [Yes]	2 [Yes]	2 [Yes]	2 [Yes]
Do you exercise the fiduciary powers you have been granted?	FS120	1 [Yes]	1 [Yes]	1 [Yes]	1 [Yes]	1 [Yes]
Do you have any activity to report on this schedule?	FS130	1 [Yes]	1 [Yes]	1 [Yes]	1 [Yes]	1 [Yes]
FIDUCIARY AND RELATED ASSETS						
Total Assets (\$) - Fiduciary, Custody & Safekeeping Accounts	SUB6150	\$ 7,650,103	\$ 7,526,029	\$ 6,836,789	\$ 6,617,369	\$ 5,874,250
Managed Assets (\$) - Total Fiduciary Accounts	FS20	\$ 500,137	\$ 467,807	\$ 430,393	\$ 415,524	\$ 374,407
Personal Trust and Agency Accounts	FS210	\$ 59,228	\$ 58,304	\$ 51,042	\$ 48,574	\$ 43,746
Retirement-related Trust and Agency Accounts - Total	SUB6100	\$ 135,696	\$ 130,378	\$ 121,363	\$ 113,267	\$ 70,586
Employee Benefit - Defined Contribution	FS220	\$ 25,652	\$ 24,713	\$ 22,868	\$ 19,479	\$ 1,251
Employee Benefit - Defined Benefit	FS230	\$ 6,655	\$ 6,284	\$ 5,768	\$ 4,987	\$ 4,953
Other Retirement Accounts	FS240	\$ 103,389	\$ 99,381	\$ 92,727	\$ 88,801	\$ 64,382
Corporate Trust and Agency Accounts	FS250	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Investment Management Agency Accounts	FS260	\$ 303,916	\$ 277,856	\$ 256,797	\$ 252,508	\$ 258,944
Other Fiduciary Accounts	FS270	\$ 1,297	\$ 1,269	\$ 1,191	\$ 1,175	\$ 1,131
Managed Assets (\$) - Assets Excl in OTS Assess Complex Comp	FS290	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

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Schedule FS --- Fiduciary and Related Services		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Nonmanaged Assets (\$) - Total Fiduciary Accounts	FS21	\$ 4,522,333	\$ 4,504,767	\$ 3,977,970	\$ 3,846,861	\$ 3,291,071
Personal Trust and Agency Accounts	FS211	\$ 71,241	\$ 70,266	\$ 65,950	\$ 62,483	\$ 26,149
Retirement-related Trust and Agency Accounts - Total	SUB6110	\$ 4,416,262	\$ 4,400,180	\$ 3,877,898	\$ 3,748,377	\$ 3,224,171
Employee Benefit - Defined Contribution	FS221	\$ 0	\$ 0	\$ 203	\$ 207	\$ 213
Employee Benefit - Defined Benefit	FS231	\$ 4,133,776	\$ 4,129,253	\$ 3,624,339	\$ 3,505,205	\$ 2,998,249
Other Retirement Accounts	FS241	\$ 282,486	\$ 270,927	\$ 253,356	\$ 242,965	\$ 225,709
Corporate Trust and Agency Accounts	FS251	\$ 7,169	\$ 7,132	\$ 7,156	\$ 8,291	\$ 8,314
Other Fiduciary Accounts	FS271	\$ 27,661	\$ 27,189	\$ 26,966	\$ 27,710	\$ 32,437
Nonmanaged Assets (\$) - Custody and Safekeeping Accounts	FS280	\$ 2,627,633	\$ 2,553,455	\$ 2,428,426	\$ 2,354,984	\$ 2,208,772
Nonmanaged Assets (\$) - Assets Ex in OTS Assess Complex	FS291	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Managed Assets (#) - Total Fiduciary Accounts	FS22	645	616	604	578	572
Personal Trust and Agency Accounts	FS212	79	80	77	65	65
Retirement-related Trust and Agency Accounts - Total	SUB6120	242	224	227	220	145
Employee Benefit - Defined Contribution	FS222	30	31	32	14	2
Employee Benefit - Defined Benefit	FS232	7	6	6	23	4
Other Retirement Accounts	FS242	205	187	189	183	139
Corporate Trust and Agency Accounts	FS252	0	0	0	0	0
Investment Management Agency Accounts	FS262	321	309	297	290	359
Other Fiduciary Accounts	FS272	3	3	3	3	3
Nonmanaged Assets (#) - Total Fiduciary Accounts	FS23	482	467	448	440	428
Personal Trust and Agency Accounts	FS213	20	16	16	17	13
Retirement-related Trust and Agency Accounts - Total	SUB6130	447	438	419	406	398
Employee Benefit - Defined Contribution	FS223	0	0	1	1	1
Employee Benefit - Defined Benefit	FS233	114	108	102	98	94
Other Retirement Accounts	FS243	333	330	316	307	303
Corporate Trust and Agency Accounts	FS253	8	6	5	6	6
Other Fiduciary Accounts	FS273	7	7	8	11	11
Nonmanaged Assets (#) - Custody and Safekeeping Accounts	FS281	1,354	1,312	1,287	1,264	1,231
FIDUCIARY AND RELATED SERVICES INCOME (CALENDAR YEAR-TO-DATE)						
YTD - Income - Total Gross Fiduciary & Related Services	FS30	\$ 1,664	\$ 5,942	\$ 4,353	\$ 2,825	\$ 1,351
Personal Trust and Agency Accounts	FS310	\$ 195	\$ 558	\$ 383	\$ 224	\$ 99
Retirement-related Trust and Agency Accounts - Total	SUB6200	\$ 397	\$ 1,214	\$ 880	\$ 560	\$ 271
Employee Benefit - Defined Contribution	FS320	\$ 50	\$ 92	\$ 55	\$ 24	\$ 9

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Schedule FS --- Fiduciary and Related Services		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Employee Benefit - Defined Benefit	FS330	\$ 119	\$ 456	\$ 365	\$ 257	\$ 131
Other Retirement Accounts	FS340	\$ 228	\$ 666	\$ 460	\$ 279	\$ 131
Corporate Trust and Agency Accounts	FS350	\$ 5	\$ 12	\$ 9	\$ 6	\$ 4
Investment Management Agency Accounts	FS360	\$ 468	\$ 1,764	\$ 1,291	\$ 862	\$ 420
Other Fiduciary Accounts	FS370	\$ 8	\$ 33	\$ 26	\$ 18	\$ 9
Custody and Safekeeping Accounts	FS380	\$ 269	\$ 1,018	\$ 747	\$ 485	\$ 236
Other Fiduciary and Related Services	FS390	\$ 322	\$ 1,343	\$ 1,017	\$ 670	\$ 312
YTD - Expenses - Fiduciary and Related Services	FS391	\$ 0	\$ 9,048	\$ 0	\$ 0	\$ 0
YTD - Net Losses from Fiduciary and Related Services	FS392	\$ 0	\$ 10	\$ 0	\$ 0	\$ 0
YTD - Intracompany Inc Credits for Fiduciary/Related Service	FS393	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
YTD - Income - Net Fiduciary and Related Services Income	FS35	\$ 1,664	\$- 3,116	\$ 4,353	\$ 2,825	\$ 1,351
FIDUCIARY MEMORANDA						
Managed Assets in Personal Trust and Agency Accounts - Total	FS40	\$ 0	\$ 58,304	\$ 0	\$ 0	\$ 0
Non-Interest-Bearing Deposits	FS410	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Interest-Bearing Deposits	FS415	\$ 0	\$ 286	\$ 0	\$ 0	\$ 0
U.S. Treasury and U.S. Government Agency Obligations	FS420	\$ 0	\$ 8,205	\$ 0	\$ 0	\$ 0
State, County and Municipal Obligations	FS425	\$ 0	\$ 6,861	\$ 0	\$ 0	\$ 0
Money Market Mutual Funds	FS430	\$ 0	\$ 9,034	\$ 0	\$ 0	\$ 0
Other Short-term Obligations	FS435	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Notes and Bonds	FS440	\$ 0	\$ 1,443	\$ 0	\$ 0	\$ 0
Common and Preferred Stock	FS445	\$ 0	\$ 31,564	\$ 0	\$ 0	\$ 0
Real Estate Mortgages	FS450	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate	FS455	\$ 0	\$ 900	\$ 0	\$ 0	\$ 0
Miscellaneous Assets	FS460	\$ 0	\$ 11	\$ 0	\$ 0	\$ 0
Corporate Trust and Agency Accounts - No. of Issues - Total	SUB6300	0	0	0	0	0
Corporate and Municipal Trusteeships	FS510	0	0	0	0	0
Transfer Agent/Registrar/Paying Agent/Other Corp Agency	FS520	0	0	0	0	0
Corp Trust/Agency Accts - Amt Outst - Corp/Muni Trusteeships	FS515	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Number of Funds - Total Collective Investment Funds	FS60	0	2	0	0	0
Domestic Equity	FS610	0	1	0	0	0

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Schedule FS --- Fiduciary and Related Services		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
International/Global Equity	FS620	0	0	0	0	0
Stock/Bond Blend	FS630	0	0	0	0	0
Taxable Bond	FS640	0	0	0	0	0
Municipal Bond	FS650	0	0	0	0	0
Short-Term Investments/Money Market	FS660	0	0	0	0	0
Specialty/Other	FS670	0	1	0	0	0
Market Value - Total Collective Investment Funds	FS65	\$ 0	\$ 4,116	\$ 0	\$ 0	\$ 0
Domestic Equity	FS615	\$ 0	\$ 3,919	\$ 0	\$ 0	\$ 0
International/Global Equity	FS625	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Stock/Bond Blend	FS635	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Taxable Bond	FS645	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Municipal Bond	FS655	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Short-Term Investments/Money Market	FS665	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Specialty/Other	FS675	\$ 0	\$ 197	\$ 0	\$ 0	\$ 0
FIDUCIARY SETTLEMENTS, SURCHARGES & OTHER LOSSES (CALENDAR YTD)						
Managed Accts - Total Fid Settlements/Surcharges/Otr Losses	FS70	\$ 0	\$ 10	\$ 0	\$ 0	\$ 0
Personal Trust and Agency Accounts	FS710	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Retirement-Related Trust and Agency Accounts	FS720	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Investment Management Agency Accounts	FS730	\$ 0	\$ 8	\$ 0	\$ 0	\$ 0
Other Fiduciary Accounts and Related Services	FS740	\$ 0	\$ 2	\$ 0	\$ 0	\$ 0
Nonmanaged Accts - Tot Fid Settlements/Surcharges/Otr Losses	FS71	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Personal Trust and Agency Accounts	FS711	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Retirement-Related Trust and Agency Accounts	FS721	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Investment Management Agency Accounts	FS731	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Fiduciary Accounts and Related Services	FS741	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Total Fid Settlements/Surcharges/Otr Losses - Recoveries	FS72	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Personal Trust and Agency Accounts	FS712	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Retirement-Related Trust and Agency Accounts	FS722	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Investment Management Agency Accounts	FS732	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Fiduciary Accounts and Related Services	FS742	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

Schedule CCR --- Consolidated Capital Requirement		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
TIER 1 (CORE) CAPITAL REQUIREMENT						

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Schedule CCR --- Consolidated Capital Requirement		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Equity Capital (SC80)	CCR100	\$ 6,179,881	\$ 6,072,516	\$ 5,833,412	\$ 6,145,036	\$ 5,949,248
Equity Capital Deductions - Total	SUB1631	\$ 335,094	N/A	N/A	N/A	N/A
Investments in and Advances to "Nonincludable" Subsidiaries	CCR105	\$ 930	\$ 930	\$ 939	\$ 948	\$ 961
Goodwill and Certain Other Intangible Assets	CCR115	\$ 277,977	\$ 277,783	\$ 288,389	\$ 263,840	\$ 256,419
Disallowed Servicing/Deferd Tax/Resid Interests/Othr Assets	CCR133	\$ 56,187	\$ 90,364	\$ 42,165	\$ 35,632	\$ 10,707
Other	CCR134	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Equity Capital Additions - Total	SUB1641	\$ 347,207	N/A	N/A	N/A	N/A
Accum Losses (Gains) on AFS Secs/CF Hedges, Net of Taxes	CCR180	\$ 189,422	\$ 211,462	\$ 216,094	\$ 153,156	\$ 168,419
Qualifying Intangible Assets	CCR185	\$ 13,785	\$ 14,189	\$ 15,001	\$ 13,330	\$ 0
Minority Int in Includable Consol Subs Incl REIT Pref Stk	CCR190	\$ 144,000	\$ 144,000	\$ 144,000	\$ 144,000	\$ 144,000
Other	CCR195	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Tier 1 (Core) Capital	CCR20	\$ 6,191,994	\$ 6,073,090	\$ 5,877,014	\$ 6,155,102	\$ 5,993,580
Total Assets (SC60)	CCR205	\$ 75,595,074	\$ 74,032,822	\$ 71,697,554	\$ 67,700,319	\$ 66,717,176
Asset Deductions - Total	SUB1651	\$ 335,110	N/A	N/A	N/A	N/A
Assets of "Nonincludable" Subsidiaries	CCR260	\$ 946	\$ 950	\$ 928	\$ 930	\$ 937
Goodwill and Certain Other Intangible Assets	CCR265	\$ 277,977	\$ 277,783	\$ 288,389	\$ 263,840	\$ 256,419
Disallowed Servicing/Deferd Tax/Resid Interests/Othr Assets	CCR270	\$ 56,187	\$ 90,364	\$ 42,165	\$ 35,632	\$ 10,707
Other	CCR275	\$ 0	N/A	N/A	N/A	N/A
Asset Additions - Total	SUB1661	\$ 3,941	N/A	N/A	N/A	N/A
Accum Losses (Gains) on AFS Secs/CF Hedges, Net of Taxes	CCR280	\$- 9,844	\$ 77,978	\$ 44,386	\$- 55,883	\$- 31,454
Qualifying Intangible Assets	CCR285	\$ 13,785	\$ 14,189	\$ 15,001	\$ 13,330	\$ 0
Other	CCR290	\$ 0	N/A	N/A	N/A	N/A
Adjusted Total Assets	CCR25	\$ 75,263,905	\$ 73,755,892	\$ 71,425,459	\$ 67,357,364	\$ 66,417,659
Tier 1 (Core) Capital Requirement (CCR25*4%)	CCR27	\$ 3,002,377	\$ 2,941,595	\$ 2,848,349	\$ 2,694,297	\$ 2,647,703
TOTAL RISK-BASED CAPITAL REQUIREMENT						
Tier 1 (Core) Capital	CCR30	\$ 6,191,994	\$ 6,073,090	\$ 5,877,014	\$ 6,155,102	\$ 5,993,580
Tier 2 Capital - Unrealized Gains on AFS Equity Securities	CCR302	\$ 2,903	\$ 2,033	\$ 2,034	\$ 2,424	\$ 1,388
Tier 2 Capital - Qualifying Sub Debt & Redeem Preferred Stock	CCR310	\$ 175,000	\$ 425,000	\$ 250,000	\$ 290,000	\$ 290,000
Tier 2 Capital - Other Equity Instruments	CCR340	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

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Schedule CCR --- Consolidated Capital Requirement		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
Tier 2 Capital - Allowances for Loan and Lease Losses	CCR350	\$ 302,518	\$ 303,687	\$ 297,963	\$ 302,456	\$ 296,955
Tier 2 Capital - Other	CCR355	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Tier 2 (Supplementary) Capital	CCR33	\$ 480,421	\$ 730,720	\$ 549,997	\$ 594,880	\$ 588,343
Allowable Tier 2 (Supplementary) Capital	CCR35	\$ 480,421	\$ 730,720	\$ 549,997	\$ 594,880	\$ 588,343
Equity Investments & Other Assets Required to be Deducted	CCR370	\$ 1,917	\$ 2,214	\$ 24,036	\$ 2,092	\$ 1,946
Deduction for Low-Level Recourse and Residual Interests	CCR375	\$ 237,704	\$ 234,118	\$ 208,890	\$ 217,359	\$ 177,212
Total Risk-Based Capital	CCR39	\$ 6,432,794	\$ 6,567,478	\$ 6,194,085	\$ 6,530,531	\$ 6,402,765
0% R/W Category - Cash	CCR400	\$ 431,032	\$ 577,029	\$ 430,283	\$ 443,087	\$ 398,418
0% R/W Category - Securities Backed by U.S. Government	CCR405	\$ 3,112,372	\$ 3,065,459	\$ 3,201,760	\$ 3,707,324	\$ 3,993,207
0% R/W Category - Notes/Oblig of FDIC, Incl Covered Assets	CCR409	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
0% R/W Category - Other	CCR415	\$ 285,823	\$ 247,055	\$ 175,683	\$ 181,413	\$ 189,818
0% R/W Category - Assets Total	CCR420	\$ 3,829,227	\$ 3,889,543	\$ 3,807,726	\$ 4,331,824	\$ 4,581,443
0% Risk-Weight Total for R/B Capital (CCR420 x 0%)	CCR40	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
20% R/W Category - Mtge/Asset-Backed Secs Elig for 20% R/W	CCR430	\$ 8,869,156	\$ 8,871,929	\$ 8,454,692	\$ 8,890,579	\$ 9,597,557
20% R/W Category - Claims on FHLBs	CCR435	\$ 864,263	\$ 1,085,095	\$ 1,218,310	\$ 1,054,659	\$ 766,824
20% R/W Category - General Obligations of State/Local Govts	CCR440	\$ 6,028	\$ 3,106	\$ 3,616	\$ 17,090	\$ 29,479
20% R/W Category - Claims on Domestic Depository Inst	CCR445	\$ 6,150,415	\$ 5,765,420	\$ 9,825,641	\$ 4,902,275	\$ 2,248,342
20% R/W Category - Other	CCR450	\$ 1,562,094	\$ 1,145,755	\$ 1,092,531	\$ 1,036,712	\$ 1,019,267
20% R/W Category - Assets Total	CCR455	\$ 17,451,956	\$ 16,871,305	\$ 20,594,790	\$ 15,901,315	\$ 13,661,469
20% Risk-Weight Total for R/B Capital (CCR455x20%)	CCR45	\$ 3,490,391	\$ 3,374,261	\$ 4,118,958	\$ 3,180,262	\$ 2,732,294
50% R/W Category - Qualifying Single-Fam Residential Mtges	CCR460	\$ 22,174,524	\$ 22,127,446	\$ 16,913,712	\$ 16,835,979	\$ 18,761,192
50% R/W Category - Qualifying Multifamily Residential Mtges	CCR465	\$ 14,316	\$ 31,257	\$ 10,855	\$ 10,607	\$ 10,762
50% R/W Category - Mtge/Asset-Backed Secs Elig for 50% R/W	CCR470	\$ 18,070	\$ 18,645	\$ 19,565	\$ 32,893	\$ 36,978
50% R/W Category - State & Local Revenue Bonds	CCR475	\$ 66,581	\$ 45,939	\$ 15,007	\$ 2,027	\$ 1,096
50% R/W Category - Other	CCR480	\$ 1,233,830	\$ 1,109,942	\$ 899,926	\$ 1,155,351	\$ 1,088,556
50% R/W Category - Assets Total	CCR485	\$ 23,507,321	\$ 23,333,229	\$ 17,859,065	\$ 18,036,857	\$ 19,898,584
50% Risk-Weight Total for R/B Capital (CCR485 x 50%)	CCR50	\$ 11,753,664	\$ 11,666,613	\$ 8,929,533	\$ 9,018,429	\$ 9,949,291
100% R/W Category - Secs at 100% w/Ratings-Based Approach	CCR501	\$ 1,916,060	N/A	N/A	N/A	N/A

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Schedule CCR --- Consolidated Capital Requirement		Mar 2004	Dec 2003	Sep 2003	Jun 2003	Mar 2003
Description	Line Item	Value	Value	Value	Value	Value
100% R/W Category - All Other Assets	CCR506	\$ 31,687,345	N/A	N/A	N/A	N/A
100% R/W Category - Assets Total	CCR510	\$ 33,603,405	\$ 33,908,207	\$ 33,245,183	\$ 32,883,713	\$ 31,939,832
100% Risk-Weight Total for R/B Capital (CCR510x100%)	CCR55	\$ 33,603,405	\$ 33,908,207	\$ 33,245,183	\$ 32,883,713	\$ 31,939,832
Amt of Low-Level Recourse & Resid Ints Bef Risk-Weighting	CCR605	\$ 0	\$ 0	\$ 4,126	\$ 4,127	\$ 4,127
R/W Assets for Low-Level Recourse/Resid Ints(CCR605x12.5)	CCR62	\$ 0	\$ 0	\$ 51,575	\$ 51,588	\$ 51,588
Assets to Risk-Weight	CCR64	\$ 78,391,909	\$ 78,002,284	\$ 75,510,890	\$ 71,157,836	\$ 70,085,455
Subtotal Risk-Weighted Assets	CCR75	\$ 48,847,458	\$ 48,949,084	\$ 46,345,250	\$ 45,133,994	\$ 44,673,005
Excess Allowances for Loan and Lease Losses	CCR530	\$ 352,580	\$ 405,959	\$ 440,808	\$ 466,733	\$ 473,375
Total Risk-Weighted Assets	CCR78	\$ 48,494,878	\$ 48,543,125	\$ 45,904,442	\$ 44,667,261	\$ 44,199,630
Total Risk-Based Capital Requirement (CCR78 x 8%)	CCR80	\$ 3,879,591	\$ 3,883,451	\$ 3,672,354	\$ 3,573,382	\$ 3,535,970
CAPITAL & PROMPT CORRECTIVE ACTION RATIOS						
Tier 1 (Core) Capital Ratio	CCR810	8.23%	8.23%	8.23%	9.14%	9.02%
Total Risk-Based Capital Ratio	CCR820	13.26%	13.53%	13.49%	14.62%	14.49%
Tier 1 Risk-Based Capital Ratio	CCR830	12.28%	12.03%	12.35%	13.29%	13.16%
Tangible Equity Ratio	CCR840	8.20%	8.21%	8.20%	9.11%	9.01%

*Note

Some OTS-regulated thrifts file a consolidated Thrift Financial Report (TFR) that includes data for a subsidiary thrift, which also files its own TFR separately. Subsidiary thrifts are those that report a parent docket on TFR line SQ410. Data filed by subsidiary thrifts are excluded from the Industry Aggregate Report when both the parent thrift and its subsidiary are in the same aggregate group. This exclusion prevents double-counting of subsidiaries' data.